

July 7, 2017

Purchasing Department
Attn: Mr. Lee Francis, Purchasing Agent
Lafayette Parish School Board
113 Chaplin Drive
Lafayette, LA 70508

Re: RFP #29-18 – Internal Bus Cameras

Safety Vision LLC appreciates your consideration of the attached response to the Request for Bid for On-Board Video Surveillance System, and welcomes this opportunity to serve the Lafayette Parish School Board. If selected, Safety Vision agrees to be bound by this proposal without modifications, unless mutually agreed to upon further negotiations between the Lafayette Parish School Board and Safety Vision.

As one of the largest Mobile Video Solutions Providers in North America, Safety Vision offers several unique incentive features to maximize and accelerate your level of service:

- Having a reputation based on customer satisfaction and product reliability, Safety Vision provides its customers with the most innovative and technologically advanced products in the industry.
- Guaranteeing an OEM-quality installation, Safety Vision employs factory-trained installers with global field experience.
- Offering customers the best value possible, Safety Vision markets products at a low cost and provides systems designed to increase efficiency and improve the customer's bottom line profitability, safety, and security.

Safety Vision is the right team to support your current needs, and committed to growing with your needs of tomorrow. We have a proven track record of supporting many clients over long periods of time. We are confident that after the due diligence is finished and the proposals are evaluated, Safety Vision will stand alone as the provider to deliver the technology and convenience the Lafayette Parish School Board needs at the good value that the public demands.

On behalf of the entire Safety Vision team, thank you for your interest in Safety Vision and for giving us the opportunity to proudly showcase our solution. Meanwhile, I remain confident that you'll find we are uniquely qualified to fulfill this request. Should you have any questions concerning this proposal or need any assistance at anytime afterwards, please feel free to contact me directly.

Sincerely,



Frank Bowden
Account Executive
713-929-1086 (Direct)
fbowden@safetyvision.com



LAFAYETTE
PARISH SCHOOL SYSTEM

Request for Proposal #29-18
Internal Bus Cameras

Due Date: July 11, 2017 (11:00 a.m.)

Lafayette Parish School Board

Prepared by:

Safety Vision, LLC
6100 W. Sam Houston Parkway North
Houston, TX 77041
1-800-880-8855



Frank Bowden, Account Executive
Direct: 713-929-1086
fbowden@safetyvision.com

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SECTION 1.3 SCOPE OF WORK & SPECIFICATIONS

- A. Firms interested in submitting proposals must have experience in installations in comparable fleet size to LPSB and systems must have at least one year of maintenance / service provided.

Safety Vision has installed and maintained camera systems in school bus fleets of comparable size.

- B. LPSB desires a four (4) channel, hybrid (4 analog or 4 analog high definition and one (1) IP channels) SD card based, mobile digital video recorder (DVR) system.

Safety Vision is proposing the Observer™ 4000 HYB camera system which meets these specifications.

- C. The DVR shall support recording of a combination of up to four (4) analog D1 video/audio channels or analog high definition channels and one (1) IP video/audio channel.

Yes.

The DVR must operate with 12VDC nominal and include an integrated lockable enclosure and rear cable cover.

Yes.

- D. The DVR must support both SDXC (Secure Digital Extended Capacity) and SDHC (Secure Digital High Capacity) memory cards.

SDHC and SDXC cards shall be available from the awarded proposer. Proposal is to include 10% extra memory cards over the number of DVRs.

SDXC shall be available in up to 256 GB (gigabytes) in size.

Yes.

- E. The analog cameras shall be dome style flush mount CCD day/night cameras with the capability of mounting to the ceiling or bulkhead.

Yes.

- F. The IP camera shall be dome style flush mount CCD day/night cameras with the capability of mounting to the ceiling or bulkhead. The IP camera must be true Wide Dynamic Range. Wide Dynamic range lenses are insufficient.

Cameras are to have a sufficient field of view to insure coverage of inside of school bus with very minimal blind spots.

Proposer must take into consideration the cameras exposure to the elements, low light conditions and durability.

Yes.

G. All wiring harnesses, mounting hardware, and software required for installation must be provided by the awarded proposer.

Yes.

H. GPS system is not required; however, system can be GPS capable, if LPSB so chooses to utilize at a later date.

Yes.

I. System must be expandable to five (5) cameras.

Yes.

J. System must contain driver “panic” button in order to timestamp any incident.

Yes.

K. Interior Camera Analog (Quantity: 4)

1. Cameras must have capability of mounting flush to header, front bulkhead or ceiling of the school bus.

Yes.

2. Cameras must be positioned to correctly aim and capture the rear seat of a 78 passenger bus when mounted to the front bulkhead.

Yes.

3. Cameras must support Sony 960H wide video standard

Yes.

4. Cameras must have lens windshield manufactured from optically clear material

Yes.

5. Cameras must be housed in an enclosure fabricated of metal

Spec met with exception, camera has IK07 impact rating to endure rugged mobile use.

6. Cameras must possess interchangeable lenses; capability to be changed in field

Yes.

7. Cameras must have 24 IR LEDs with capability to turn on/off in varying light conditions

Spec met with exceptions, camera includes 10 automatic IRs that meet illumination spec.

8. Cameras sensitivity shall be 0.1LUX/F1.2 (no IR), 0.0 LUX (IR On).

Yes.

9. Cameras minimum resolution shall be 700 TV Lines.
Yes.
10. Cameras dimensions shall be no larger than 2.8" (7cm) high x 3.3" (8.5cm) base diameter
Yes.
11. Cameras shall include an audio microphone
Yes.
12. Cameras shall support 3D gimbal functionality in order to square up an image
Yes.
13. Cameras shall have option to be ordered in 2.8mm, 4.0mm, 6.0mm, and 8.0mm sizes
Spec met with exception, camera is available in 2.8, 3.6, and 4.0 mm lenses with the ability to capture all angles and distances as requested.
14. Cameras shall utilize Sony Effio Super HAD II 1/3" CCD (Charge Coupled Device) imaging sensor and Sony DSP (digital signal processor)
Spec met with exceptions, 1/3" DIS sensor meets or exceeds Sony spec.
15. Cameras must be IP 65 compliant
Yes.
16. Cameras housing shall consists of no vents thus making the cameras resistant to water spray
Yes.
17. Cameras shall operate at the following temperature range: -40° F to +158° F (-40°C to +70°C)
No, camera operates from -40°F to 140°F.
18. Cameras shall be tamper proof once installed.
Yes.
19. Cameras shall have a 5 year warranty.
Yes.

L. Interior IP Camera (Quantity: 1)

1. Camera must have capability of mounting flush to header, front bulkhead or ceiling of the school bus.
Yes.

2. Camera must be positioned to correctly aim and capture the rear seat of a 78 passenger bus when mounted to the front bulkhead.
Yes.
3. Camera must have lens windshield manufactured from optically clear material
Yes.
4. Camera must be housed in an enclosure fabricated of metal
Spec met with exception, camera has IK08 impact rating to endure rugged mobile use.
5. Camera must possess interchangeable lenses; capability to be changed in field
Yes.
6. Camera must possess 720p (1280 x 1080) resolution up to 30 frames per second
Yes.
7. Camera must compress video using H.264 compression
Yes.
8. Camera must have 24 IR LEDs with capability to turn on/off in varying light conditions
Spec met with exceptions, camera includes 10 automatic IRs that meet illumination spec.
9. Camera shall be compliant with ONVIF Profile S, V2.4.
Yes.
10. Camera sensitivity shall be 0.1LUX/F1.2 (no IR), 0.0 LUX (IR On).
Yes.
11. Camera dimensions shall be no larger than 2.8" (7cm) high x 3.3" (8.5cm) base diameter.
Yes.
12. Camera shall include an audio microphone.
Yes.
13. Camera shall support 3D gimbal functionality in order to square up an image
Yes.
14. Camera shall have option to be ordered in 2.8mm, 4.0mm, 6.0mm, and 8.0mm sizes
Spec met with exception, camera is available in 2.8 and 4.0 mm lenses with the ability to capture all angles and distances as requested.

15. Camera shall utilize Sony IMX238 1/3" CMOS sensor
Spec met with exceptions, 1/3" Progressive Scan CMOS sensor meets or exceeds Sony spec.
16. Camera must support 12V Power over Ethernet
Yes.
17. Camera must have a RJ45 connector enabling wiring with industry standard CAT 5e cable (proprietary connectors are not acceptable)
Yes.
18. CAT 5 cables with industry standard RJ45 jacks must be available in the following sizes: 15', 30', 45', and 60' with strain resistant connectors
Yes.
19. Camera must be IP 65 compliant
Yes.
20. Camera housing shall consists of no vents thus making the cameras resistant to water spray
Yes.
21. Camera shall operate at the following temperature range: -40° F to +158° F (-40°C to +70°C)
No, camera operates from -40°F to 140°F.
22. Camera shall be tamper proof once installed.
Yes.
23. Camera shall have a 5 year warranty
Yes.

M. Interior Analog High Definition Camera:

1. Camera must have capability of mounting flush to header, front bulkhead or ceiling of the school bus.
Yes.
2. Camera must be positioned to correctly aim and capture the rear seat of a 78 passenger bus when mounted to the front bulkhead.
Yes.
3. Camera must have lens windshield manufactured from optically clear material
Yes.

4. Camera must be housed in an enclosure fabricated of metal
Spec met with exception, camera rated to endure rugged mobile use.
5. Camera must possess interchangeable lenses; capability to be changed in field
Yes.
6. Camera must possess 1080p (1280 x 1080) resolution up to 30 frames per second
No, camera possesses 720p resolution.
7. Camera must compress video and audio in high definition analog format.
Yes.
8. Camera must have 24 IR LEDs with capability to turn on/off in varying light conditions
Spec met with exceptions, camera includes 6 automatic IRs that meet illumination spec.
9. Camera sensitivity shall be 0.001LUX/F1.2 (no IR), 0.0 LUX (IR On).
Yes.
11. Camera dimensions shall be no larger than 2.8" (7cm) high x 3.3" (8.5cm) base diameter.
Yes.
12. Camera shall include an audio microphone.
Yes.
13. Camera shall support 3D gimbal functionality in order to square up an image
Yes.
14. Camera shall have option to be ordered in 2.8mm, 4.0mm, 6.0mm, and 8.0mm sizes
Spec met with exception, camera is available in 2.8 and 3.6 mm lenses with the ability to capture all angles and distances as requested.
15. Camera shall utilize Sony EXMOR IMX225 1/3" CMOS sensor
Spec met with exceptions, 1/3" CMOS sensor meets or exceeds Sony spec.
16. Camera must support Nextchip NVP2431H video processor
Yes.
17. Camera must be IP 65 compliant
Yes.
18. Camera housing shall consists of no vents thus making the cameras resistant to water spray
Yes.

19. Camera shall operate at the following temperature range: -40° F to +158° F (-40°C to +70°C)

Yes.

20. Camera shall be tamper proof once installed.

Yes.

21. Camera shall have a 5 year warranty

Yes.

N. Digital Video Recorder

1. Must record minimum of four analog video/audio channels and 1 IP video/audio channel

Yes.

2. Must have GPS recording capability in addition to 5 separate video/audio channels.

Yes.

3. Must not cannibalize one of the video channels to record any GPS data.

Yes.

4. Must record minimum of five audio channels; one with each video channel.

Yes.

5. IP channel must be compliant with ONVIF Profile S, V2.4.

Yes.

6. Analog High Definition channels must be analog high definition signal up to 1080p.

Yes.

7. Must support Sony 960H wide video standard

Yes.

8. Must use H.264 video compression technology on analog channels

Yes.

9. Must support analog video resolution D1 (720 x 480), HD1 (704 x 240), and CIF (352 x 240)

Yes.

10. Must support up to 4 analog High Definition channels up to 1080p (1280 x 1080)

Yes.

11. Shall have capability to connect analog cameras and analog high definition channels in groups of two up to a max of 2 groups of two for a total of 4 channels.

Yes.

12. Must be solid state without any spinning hard drive.

Yes.

13. Must support download of video and/or video of marked events to a USB memory stick that can be inserted into a DVR.

Yes.

14. Must accommodate two (2) SD Cards.

Yes.

15. Must allow recording up to 4 analog cameras simultaneously at 120 frames per second at D1 resolution, best quality.

Yes.

16. Must support recording frame rates for analog cameras from 1 to 30 fps in 1 frame per second increments and also independently set the frame rate on each video channel independently.

Yes.

17. Must provide adjustable frame rate, resolution and video quality setting for each analog camera independently.

Yes.

18. Must support at least seven (7) video quality settings for each analog camera

Yes.

19. Must support daylight savings time and automatically change time on the appropriate day.

Yes.

20. Must be capable of operating up to ambient temperature range: -40°C (-40°F) to 60°C (+140°F)

Yes.

21. Must record to solid state Secure Digital High Capacity (SDXC) card capacities up to 128 GB.

Yes.

22. Must record to solid state Secure Digital High Capacity (SDHC) card capacities up to 32 GB.

Yes.

23. SD Cards must be industrial rated with an operating temperature of -40°C (-40°F) to 60°C (+140°F) and not consumer grade SD cards.

Yes.

24. Must allow for solid state cards to interface with a PC directly (no docking station) or via a SD card reader with a USB 2.0 interface.

Yes.

25. Must not contain a fan

Yes.

26. Must provide a high quality full resolution image that can be stored on the SD card while a lower resolution image is streamed over the optional cellular connection (dual streaming).

Yes.

27. Must have a keyed electrical interlock

Yes.

28. Must be small and light for easy mounting

Yes.

29. Dimensions must not exceed: 6.5" x 6.8" x 2.5" without cable cover and 11.3" x 6.8" x 2.5" with optional cable cover

Yes.

30. Must operate on standard 12V and have range of 8 to 32 volts.

Yes.

31. Must have max weight of 2.4 lbs and capable of vertical or horizontal installation.

Yes.

32. Must begin recording upon activation of 12V trigger

Yes.

33. Must have option to include a G Sensor

Yes.

34. Must be designed for rugged mobile environment, shock and vibration tested, as well as tested under MIL-STD 810G (Trucks on Highways).

Yes.

35. Must be configurable to overwrite or power off when storage is full.

Yes.

36. Must be capable of recording and playing back video when connected to a NTSC monitor.

Yes.

37. Must have Auto-Record Schedule capability and programmable on/off up to three times over a 24 hour period.

Yes.

38. Must have video quality adjustment on each camera independently (analog and IP)

Yes.

39. Must have capability to record for p to 23 hours, 59 minutes and 59 seconds after school bus has been powered off.

Yes.

40. Must include capability to record up to eight event triggers that can be analyzed once played back.

Yes.

41. Must include two (2) output triggers.

Yes.

42. Must have capability to connect to a driver alarm push button switch.

Yes.

43. Must have motion detection capability.

Yes, capability contained in camera firmware.

44. Must have a boot time of 60 seconds max.

Yes.

45. Must have minimum 3 year warranty.

Yes.

46. SD Card must have minimum 3 year warranty.

Yes.

47. Must be based on an embedded operating system with the ability to upgrade software in the field without returning to manufacturer.

Yes.

48. Must have built-in real time clock

Yes.

49. SD Card video must be viewable/playable using a Windows Vista, Windows 7, Windows 8, or Windows 10 equipped computer.

Yes.

50. When equipped with GPS must automatically update the digital video recorders real time clock.

Yes.

51. Must pass ISO 7637-2, Road Vehicles – Electrical disturbances from conduction and coupling – Part 2: Electrical transient conduction along supply lines only.

Yes.

52. Must include options for cellular and Wifi data transmission.

Yes.

53. Must cooperate with a driver alert button which at minimum contains a power LED and record LED.

Yes.

54. Must be designed to secure SD card removal and changing of configuration without need for a lockbox.

Yes.

55. Must include a key lock mechanism that will allow access to SD card when unlocked and simultaneously stop recording to the SD card.

Yes.

56. Must come with 4 pin molex connectors.

Yes.

57. Must include 15' power cable and multi-conductor sensor cable.

Yes.

O. Viewing Software

1. Must incorporate capabilities as found in the G4 Viewer or equivalent.

Yes.

2. Must be included in proposal at no extra charge to LPSS.

Yes.

3. Must be capable of playback up to five channels of analog, analog high definition and IP channels simultaneously.

Yes.

4. Must display School Bus ID, time, date, event triggers, GPS information and speed
Yes.
5. Must display video file time, date, School Bus ID, and number of alarms.
Yes.
6. Must have capability to save portions of video file into a clip specified by the owner/user.
Yes.
7. Must provide means by which to fast forward, rewind, pause, and play all video files
Yes.
8. Must have ability to capture still images at any point in the video as specified by owner/user; capability to be saved as a JPEG or BMP.
Yes.
9. Must operate on Windows operating system (Vista, 7, 8, 10, Pro, and etc.).
Yes.
10. Must provide a map view which displays location of vehicle using Google Maps when video is playing.
Yes.
11. Must support blurring of selective areas of the image.
Yes.
12. Must allow user to dynamically move the blur area to track a moving target in the field of view on the school bus.
No, Foresight PRO includes ability to blur multiple areas for blurring coverage.
13. Must allow the user to dynamically move clear area to track a moving target in the field of view while the rest of the field is blurred.
No, Foresight PRO includes ability to blur multiple areas for blurring coverage.
14. Blurred video must be savable and/or downloadable to an AVI or mini player format which will be a light version of a viewer. Blurred content must be permanently burnt into video.
Yes.
15. Must include sufficient viewing software which can be installed on several LPSB computers at no additional charge.
Yes.

16. Must be password protected before software launching for up to six (6) users.
Yes.

P. Additional Requirements

1. Must be a minimum of 4 cameras, 1 being an IP camera and 3 others analog. Cameras are to have sufficient view to ensure coverage of inside of school bus (minimal blind spots).
Yes.
2. System must be expandable to 5 cameras
Yes.
3. System must contain driver “panic” button to timestamp any incident
Yes.
4. GPS System is not required; however, system shall be GPS capable if needed at a later date.
Yes.
5. Installation charge shall be provided as one-time fee, regardless if all school buses are available for initial install.
Yes.
6. Maintenance and parts must be reliable.
Yes.
7. System must be repaired within 2-3 days of reported failure.
Yes.
8. Maintenance personnel shall be located within 1 day driving time of LPSS Central Office / School Bus Shop.
Yes.
9. Proposal shall include 10% extra memory cards over the number of DVRs.
Yes.
10. Proposal shall include scheduled maintenance program of all systems. Maintenance cost shall be stated as cost for Year 1 and the reoccurring cost for optional Years 2 and 3. Optional renewal will be mutual agreement of awarded proposer and LPSB.
Yes.
11. School Buses are to be inspected by LPSB shop personnel after installation of awarded proposer. Any findings from the inspection following the installation of the camera systems are to be corrected by the awarded proposer at no additional cost to LPSB.
Yes.

12. Installation is expected to be complete within two months of receipt of a purchase order from LPSB.

Yes.

13. Installation of camera systems may take place at four satellite locations within our school district depending on location of school bus and timeframe in which installation is scheduled to be performed.

Yes.

14. Awarded proposer will not be required to uninstall any current cameras on school buses; LPSB will uninstall these cameras prior to installation of new camera system.

Yes.

EXECUTIVE SUMMARY / COMPANY PROFILE

Statement of Understanding

Safety Vision understands the Lafayette Parish School Board (LPSB) has issued this request for proposal for the procurement, installation and maintenance of a four (4) camera, SD Card based system for the school buses within the school district, in order to identify the best supplier and system which will meet their needs of securing an easy to use surveillance system from a qualified, responsive partner. This discussion summarizes Safety Vision's understanding of LPSB's requirements, and its approach to the project.

The LPSB is procuring high quality internal bus cameras. All 200-220 Regular Ed Buses in the fleet of school buses will be equipped with the systems. The systems will be installed by Safety Vision and will be warranted for a period of **THREE YEARS** from vehicle approval by LPSB. All warranty issues will be handled by Safety Vision as described in detail in this response.

The internal bus camera systems will include the digital video recorder, 1 X 256GB removable SD card, cameras, and all wiring and hardware needed to complete a professional installation. Viewing software will also be supplied to manage, view, configure, and maintain the video. The system shall provide maximum feasibility for expansion of capabilities as technologies expand and the pupil transportation systems grow.

This project will require providing the following equipment and services for each vehicle in the operating fleet of LPSB:

- Deployment of internal bus camera systems
- Installation, project management of installation, integration and rollout
- Documentation and manuals
- User training
- Warranty services & support

Safety Vision will work closely with LPSB to position the equipment on each bus to cover the areas of importance and keep the installations clean and professional. As buses are completed, they will be cleaned and a sign off sheet will be given to LPSB for approval. Safety Vision has found that working with school transportation personnel during the installation process is helpful in reducing the learning curve. A lot of constructive training can be done at this time. At the conclusion of the installations, Safety Vision will conduct a training class for all interested personnel to cover all aspects of the system's operation and function. Safety Vision's technical staff is always available to help answer questions and keep the internal camera systems working properly.

This is a long term contract with LPSB not a quick sale of equipment. We have a long history of providing excellent service after the initial sale as witnessed by our numerous references.

This proposal is written to provide the detail necessary to allow LPSB to make decisions on going forward with implementing an internal camera system for their fleet of buses and the retrieval of recorded data from the video recording system.

It is important LPSB chooses a vendor who has experience and has proven itself in the field. Safety Vision has been in this industry for over twenty five years and has thousands of systems in operation throughout the world. We have the experience and have hundreds of properties

utilizing the advantages of our system. In addition technology is racing forward rapidly. It is important to choose a vendor which has the desire and the capability to keep ahead of the technology curve. Being able to integrate with a variety of equipment, upgrade hard drive sizes, wireless capabilities, and even upgrade recorders easily and economically increases the value of any system purchased today. Safety Vision has built this vision into its systems. Safety Vision understands the project and its benefits to LPSB.

We pledge to support LPSB with not only the most technologically advanced equipment today, but to continue to innovate and deliver advancing technology throughout an ongoing relationship.

Safety Vision will support your current needs as we are capable and committed to providing our customers with leading-edge mobile recording systems. We have a proven track record of providing exceptional support to pupil transportation clients across the nation. Safety Vision is confident that after due diligence is finished and after proposals are examined, we will stand alone as LPSB's provider of choice.

The Observer series DVRs are available in multiple models that each has the capability to record video from a different number of cameras. For LPSB, Safety Vision is proposing the Observer 4000HYB Hybrid Video Recorder.

Safety Vision's Observer 4000HYB Hybrid Video Recorder

The Observer 4000HYB hybrid video recorder (HVR) is designed with the specialized capability to work with three types of video cameras simultaneously. This unique compatibility is equipped with the latest technology of Analog High Definition (AHD), supporting 720p HD resolution utilizing traditional analog cables. The Observer 4000HYB combines 4 inputs of standard analog and/or AHD cameras, with the option of adding a fifth IP camera.

Company Overview

Safety Vision, LLC is among the most recognized vendors of mobile video surveillance products in North America. A pioneer in the mobile surveillance industry, Safety Vision was founded over 25 years ago with the goal of enhancing vehicular safety through the deployment of comprehensive video surveillance solutions.

Safety Vision designs and supplies products that help improve visibility to protect assets, reduce liability, maximize operational efficiency and, most importantly, enhance safety. Apart from Safety Vision's core products – rugged hardware and intuitive software – the company has made it a point to respond to its customers' needs. In accordance with the demands of the marketplace, Safety Vision continues to incorporate innovative features such as wireless downloading, real-time remote viewing, GPS mapping, uninterrupted power supplies, and hybrid recording technology to further enhance its safety package. In addition, many customers look to us for customized solutions that integrate these and other mobile systems and technology.

Safety Vision caters to five key-industries – mass transit, pupil transportation, law enforcement, first response, and the work and transportation truck industry. Customers range from the public to the private sectors and the purposes of products range from increasing public safety to decreasing private liability. Safety Vision is approaching a billion dollars, since its inception, in sales of mobile surveillance products. Those products have been used by agencies, companies, and organizations to provide elements of mobile safety, which in turn save them time, resources, and money.

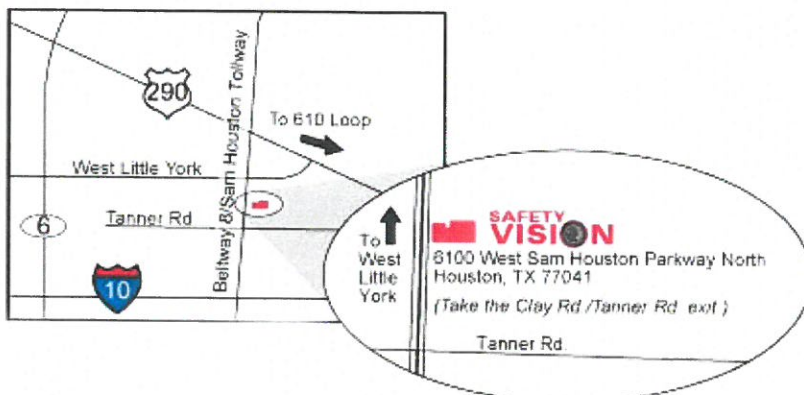
Safety Vision is headquartered in Houston, Texas where its wholly-owned 40,000 sq. foot building resides. The sales, marketing, client support, and administrative teams maintain close customer contact upstairs while the product development, service, and warehouse teams maintain operations downstairs. An on-site, four-tier 35,000 sq. foot warehouse stores over ten million dollars of inventory.

Safety Vision has 100+ employees. Satellite employees are strategically positioned in Florida, Indiana, Illinois, Missouri, New York, and Oregon to better serve our North American customers. As well, installation technicians are located throughout the United States as Safety Vision provides nationwide installation and service.

Safety Vision's expertise and knowledge are grounded in its long history which has provided a thorough understanding of the mobile applications of video technology. Safety Vision prides itself on its forward-thinking ideology, comprehensive solutions, extensive client list, and proven results. To the best of my knowledge there have been no instances where litigation has been necessary to resolve any issues with our performance of contract. We provide what we sell.

Safety Vision Headquarters Location

Our corporate office is located in Northwest Houston between Tanner Road and West Little York on the West Sam Houston Parkway North. [Directions to our corporate headquarters.](#)



Corporate Headquarters

6100 West Sam Houston Pkwy. N.
Houston, TX 77041
Dir: 713.896.6600
Toll Free: 800.880.8855
Fax: 713.896.6640

Our Mission:

To deliver superior and innovative mobile surveillance solutions that vehicle fleets depend on, provide lasting value that benefits the customer, and instill pride in the Visionaries that service them.

Our Vision:

To become the premier vendor in the mobile surveillance industry, by bringing technological innovation, value, and safety to vehicle fleets world-wide.

Safety Vision Qualifications & Experience

Safety Vision has had a great deal of success in outfitting and supporting both small and large school districts throughout the country. We have included a number of references which briefly describes a few of the over 100 pupil transportation properties where we have implemented digital recording systems. With over 25,000 systems installed, Safety Vision, by a wide margin, is the industry leader in the mobile digital video recording marketplace. We are dedicated to the pupil transportation industry, and have attained considerable field experience over the past 25 years that we have been in business.

Through collaboration with a vast customer base, the implementation of innovative designs to improve the product offering, allows Safety Vision to continue to be the leader in technology design, providing systems that perform as intended. Safety Vision looks forward to being the supplier of choice for LPSB.

Past Performances:

Magnolia I.S.D. – Magnolia, TX

Long-term customer with over 60 buses equipped with Safety Vision systems. Currently upgrading and replacing older versions of Safety Vision PRO series recorders to Observer 4112 HVRs. Has also received new bus builds with Safety Vision Observer 4112 HVRs. Currently in the process of piloting student tracking software with our new business partners Synovia Solutions.

Spring ISD Transportation Dept. – Spring, TX.

Long time customer of Safety Vision with approximately 200 buses outfitted. Have used several different Safety Vision models from over the past 15 years we've done business together.

Denton I.S.D. – Denton, TX

Customer since 1995, most recent project includes installation of Safety Vision Observer 4100 DVR systems on buses (160+). Entire fleet is outfitted with Safety Vision systems that have 4-cameras per bus. Has also received new bus builds with Safety Vision Observer 4100 DVR's.

Cheboygan Area Schools – Cheboygan, MI

Long-term customer with over 27 buses outfitted with Safety Vision Observer series DVRs.

West Ottawa Public Schools – Holland, MI

Customer since 2010, previous project included outfitting fleet of 80 buses with Safety Vision Observer series DVRs.

REFERENCES

1. New Caney ISD

21026 Loop 494

New Caney, TX 77357-8239

Contact: Josh Rice

Email: jrice@newcaneyisd.org

Work: (281) 577-8680

Customer since 2014, project includes installation of Safety Vision Observer 4112 HVR systems on buses. Currently outfitting entire fleet with Safety Vision systems. Has also received new bus builds with Safety Vision Observer 4112 HVRs.

2. Houston ISD

7700 Wallisville Rd. / Bldg 27

Houston, TX 77020

Contact: Matt Lipp

Email: mlipp@houstonisd.org

Work: (832) 775-5611

Long-term customer since 2005, with over 1,000 buses equipped with Safety Vision systems. Currently upgrading and replacing older versions of Safety Vision PRO series recorders to Observer 4112 HVRs. Has also received new bus builds with Safety Vision Observer 4112 HVRs. Currently in the process of piloting wireless downloading.

3. Kipp Public Schools

10711 Kipp Way

Houston, TX 77099

Contact: Mike Feinberg

Email: MFeinberg@kipp.org

Work: (832) 328.1051

Long-term customer since 2007, recent project in 2016 included installation of Safety Vision Observer series recorders in over 200 buses.

4. Splendora ISD

26271 FM 2090 Rd E

Splendora, TX 77372

Contact: Darcas Whitworth

Email: dwhitworth@splendoraisd.org

Work: (281) 689-4322

Long-term customer since 2002, recent project in 2015 included installation of Safety Vision Observer series recorders in 65 of their buses.

5. Humble ISD

1703 Wilson Rd

Humble, TX 77396

Contact: Mark Swackhamer

Email: mark.swackhamer@humble.k12.tx.us

Work: (281) 540-5267

Long-term customer since 2002, recent project in 2015 included installation of Safety Vision Observer 4112 HVR systems on 150 buses.



NEW CANEY ISD

Josh A. Rice

Director of Transportation Services

To: Account Executive
Safety Vision, LLC
6100 W. Sam Houston Pkwy. N.
Houston, TX 77041

To whom it may concern:

I work with New Caney ISD in the capacity of Director of Transportation and Fleet Services. When I came into this position, my agency employed Angel Trax for our bus camera solution. We continued to have numerous issues where the camera system was unreliable in recording. After numerous attempts to correct the problem (software upgrades, addition of daughter boards, etc.) we decided to purchase from another vendor.

In October 2014, we decided to reevaluate our bus camera solution. We requested proposals from several vendors. The features that were most important to New Caney ISD were the system's availability to record reliably, customer service/support, as well as price. We piloted one of Safety Vision's systems for several months, and allowed the supervisors to work with the software. At the conclusion of our search, we decided on Safety Vision's proposed solution, which best met our specific budgetary needs and feature requirements.

New Caney ISD procured several Observer 4112 systems. We installed this equipment on school buses configured to operate for the observation of student behavior, driver behavior, and general vehicle operations. We enlisted the installation services of Safety Vision Field Technicians. They arrived to the work site promptly, worked professionally to install the equipment cleanly and correctly on our vehicles, and stayed until they were ensured the installation was complete and working correctly. Afterwards, Safety Vision provided extensive training on the operation and features of their products by classroom instruction, remote assistance, extensive documentation, etc.

Throughout this process, I worked with Clint Bryer, Account Executive. Clint worked closely with New Caney ISD, listening to our specific needs and deftly coordinating the installation and training efforts. Clint and the Safety Vision team worked together to create a seamless integration of the new bus camera solution.

In conclusion, we have operated with Safety Vision as a partner for almost two years and their solution has performed above expectations. We look forward to continuing our partnership and would recommend that any other agency operating in the same or similar capacity seriously evaluate Safety Vision's offerings.

Best regards,

Josh A. Rice, Director



Work hard. Be nice.

April 23, 2017

Clint Bryer
Manager, School Bus Sales
Safety Vision, LLC
6100 W. Sam Houston Pkwy. N.
Houston, TX 77041

To whom it may concern:

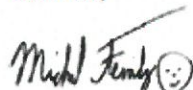
I am the co-founder of KIPP, a network of 200 public charter schools across the US. When I was leading our first school, the most difficult part of our day was putting our students on the school bus, where they were not with their parents or us. Inevitably, our discipline challenges would occur on the dreaded school buses, for us to figure out how to solve the next day. Especially when a school tries to establish strong, positive culture, that culture can be at risk with students who were no longer under our care, yet all together.

We started asking our bus vendors and other school systems for advice to find better solutions to monitor our buses. At the conclusion of our search, we decided on Safety Vision's proposed solution, which best met our specific budgetary needs and feature requirements.

Throughout this process, Safety Vision listened to our specific needs and deftly coordinated the installation and training efforts. Our bus vendor, our transportation department, and the Safety Vision team worked together to create a seamless integration of the surveillance cameras on the school buses.

In conclusion, we are most satisfied with Safety Vision, and their solution has performed above expectations. We look forward to continuing our partnership and would recommend that any other agency operating in the same or similar capacity seriously evaluate Safety Vision's offerings.

Plow on,


Mike Feinberg
Co-Founder

PRODUCT INFORMATION

Proposed Technical Solution

Our system design is based on the ability of our mobile on-board recording system providing the best possible video coverage capturing all activity in and around the bus. Having this type of video data, supported with audio from each camera, make the examination and mitigation of situations that occur in schools buses less costly even to the point of eliminating the need for legal action where false claims are concerned. There are literally thousands of Safety Vision systems deployed throughout the country providing this capability, saving money and actually reducing the instances of bullying and vandalism.

Observer™ 4000HYB HVR

The DVR shall be an Observer 4000HYB. The DVR shall be mounted in an unobtrusive and secure space on the bus at LPSB's direction by Safety Vision Field Technicians. All cameras, sensors, and antennas connect to the DVR. The DVR records the data provided by these connections to a 256GB Class 10 SD card of main storage (a secondary SD card can be utilized for optional "mirror" [redundant] recording), or it may function as a secondary storage device offering up to 512 GB of main storage. The SD cards can be attached to a PC using a Safety Vision recommended SD card reader for data review

The Observer 4000HYB operates on 8-36 volt DC power. Built-in software performs full and continuous system diagnostics and reports failures to the sub-system component level. Located on the front panel of the DVR are Status LEDs, which illuminate to display the current status of the DVR. The Panic/Event button, which allows the vehicle operator to create an event, also contains the Status LEDs. The Status LEDs report the following:

- SD – Flashes when SD card is being accessed
- GPS – Solid: GPS searching for signal / Flashing: GPS has locked on
- NET – HVR is connected to a network
- HTR – Internal heater is active
- Power – HVR is receiving power
- REC – HVR is recording video
- VLoss – One or more cameras is detached or malfunctioning
- ALM – Event/alarm has occurred
- ERR – Error may have occurred

The DVR does not require vehicle operator interface to effectuate operation, initiate shutdown, maintain the system, service or program the system or prepare the system for operation. Startup and shutdown is powered by the vehicle's ignition. Users may enter a Shutdown Delay time, where the DVR will wait to shut down after the vehicle's ignition has been turned off. Users may also enter a Shutdown Record time, where the DVR will continue to record after the vehicle's ignition has been turned off.

The DVR contains the capability of directly digitizing, combining, compressing, encrypting and storing NTSC or PAL video, audio sensors and auxiliary sensor signals. Video, audio sensors and other sensor signals are encrypted using a digital cryptography standard, which prevents alteration and tampering, restricts access and detects attempted alteration or tampering. Compressed encrypted data is stored to the removable storage media and is transmittable over a wireless network. The DVR features an optional external accelerometer to measures G forces of the vehicle, embedded GPS for time/date, vehicle speed & mapping data, and eight (8) customizable event sensors.

The Observer 4000HYB has the ability be configured to record up to four (4) traditional analog cameras in WD1 resolution at 30 frames per second (FPS) or four (4) analog high definition (AHD) cameras in 720P resolution at 15 FPS. An additional fifth IP camera recording 10800P resolution at 30 FPS can also be connected. The DVR can be configured at LPSB's discretion to record continuously, on a scheduled basis, or in an event-based mode (where the DVR records when a sensor becomes active or when the driver presses the panic/event button). Pre-event recording times can be configured up to 60 minutes and post-event recording times can be configured up to 30 minutes. Each camera can be configured independently and includes clear audio (that can be enabled / disabled). Video is recorded in a secure, proprietary format.

The configuration of the DVR can be accessed by the included setup monitor. Configuration files can be saved and easily copied to multiple vehicles. The configuration menu is organized and easy to understand:

- **Basic Setup:** displays basic DVR settings such as the date, time, and start up and shutdown parameters
- **Surveillance:** configures how the DVR records video (continuous, scheduled, or event based), pre- and post-event recording time, recording quality, as well as the configuration of each individual camera
- **IO Identifier:** configures how the DVR communicates with external devices such as sensors, accelerometers, speedometers, etc
- **Alarm:** configures how alarms are triggered by the assorted connected sensors
- **Maintenance:** configures the unit's number, and user security (login credentials), as well as provides the functionality to format the storage device, save, import or export configuration files and log files, and upgrade the unit's firmware

Cameras

Safety Vision Field Technicians will install cameras located on the bus in accordance with LPSB's requirements. Safety Vision will utilize the below camera models to provide the optimal image in different locations as described below.

41 AHD Interior Camera

The camera located in interior positions shall be the Safety Vision 41 analog high definition (AHD) interior camera. The 41 AHD camera connects to the DVR via a simple and readily available analog cable. The analog video cable utilizes a threaded and collared design to ensure a secured, locked connection and is water resistant. The 41 AHD series uses a 1/3" CMOS image sensor to provide image resolutions up to 720P. It is available with 2.8 or 3.6 millimeter lenses to provide the optimal focal length in various vehicle locations. The 41 AHD series cameras can include six (6) IR illuminators providing clear images in low light conditions, these can be disabled for glare-free images through the front of the vehicle windshield. The camera is housed in vandal-resistant dome housing with a tamper-proof screw design providing superior articulation to record tight spaces and can operate in temperatures from -40°F to 158°F.

45 Series Interior Analog Camera

Safety Vision Field Technicians will install Safety Vision 45 series analog cameras located in the interior of the vehicle in accordance with the agency's requirements. The 45 series camera connects to the DVR via a simple and readily available analog cable. The analog video cable utilizes a threaded and collared design to ensure a secured, locked connection and is water resistant. The 45 series uses a 1/3" DIS image sensor to

provide image resolutions up to 976 x 496 pixels. It is available with 2.8, 3.6, or 4.0 millimeter lenses to provide the optimal focal length in various vehicle locations. The 45 series cameras include ten (10) IR illuminators providing clear images in low light up to 65 feet, these can be disabled for glare-free images through the front of the vehicle windshield. The camera is housed in an IP66-rated vandal-resistant dome housing providing superior articulation to record tight spaces and can operate in temperatures from -40°F to 140°F.

45 Series Interior IP Camera

Safety Vision Field Technicians will install Safety Vision 45 series IP cameras located in the windshield of the vehicle in accordance with the agency's requirements. The 45 series camera connects to the DVR via a simple and readily available Ethernet cable and Ethernet switch. The 45 series uses a 1/3" progressive scan CMOS image sensor to provide image resolutions up to 1920 x 1080 pixels. It is available with 2.8, 3.6, or 4.0 millimeter lenses to provide the optimal focal length in various vehicle locations. The 45 series cameras include ten (10) IR illuminators providing clear images in low light up to 65 feet. The camera is housed in an IP66-rated vandal-resistant dome housing providing superior articulation to record tight spaces and can operate in temperatures from -22°F to 140°F.

Foresight PRO Viewing Software

Foresight PRO is the client video viewing software. It provides the following features:

- Simultaneous playback of all camera channels with a highly customizable display area. Images can be rotated and zoomed, brightness and contrast adjusted, etc
- Redaction feature to blur out sensitive information
- Active sensors and the DVR's GPS location is displayed on a map and synchronized with video
- Search for video using a highly innovative "calendar" display that shows when and what type of video (continuous or event) is recorded
- Video clips can be exported in a variety of formats, including a secure proprietary format as well as non-proprietary (.exe) as well as .avi
- Snapshot and save a single-frame image from any selected camera
- See speed, accelerometer, active sensors and other metadata graphically displayed and synchronized with video for easy analysis
- Highly customizable and secure role authority assignment; create multiple user roles each with their own limited access to individual software features in accordance with any agencies policies. Database uses a username and password solution.
- Export specific video clips effortlessly in a variety of formats.
 - Standard: Export video clip that can only be played in Foresight Pro. Standard video clips can also be saved to the *Evidence Feature*
 - Miniplayer: Export video clip that also includes a "Miniplayer" application in which does not require users to have Foresight Pro
 - AVI: Export video clips in standard .avi format, which can be played by many conventional media players. GPS map and metadata information (speed, braking, accelerating, etc. will not be available for viewing

Wireless Data Management Solution (Optional)

Foresight Pro is a powerful video management system that combines an array of innovative and convenient features to provide a total all-in-one back-end solution for any agency. OMS Pro is an innovative central management system (CMS) that works with Foresight Pro in a server

/client architecture. OMS Pro features wireless downloading, live video streaming, secure login for every user, management of up to 2,000 vehicles, real-time email alerts, management of multiple user level access rights, and customized multiple vehicle fleets. Also available as a downloadable app, OMS PRO may be installed onto any Android or iOS enabled mobile device. Cellular networks are then used to stream live video and fleet tracking to your device, ensuring remote access to your drivers and fleet.

- Creating Groups, Adding Roles (user permissions), Adding Users
 - Fleet Management – Adding locations and the vehicles that pertain to that specific location. Creating Groups and restricting users to manage those groups; for example Group – Area 1 (vehicles 1-10) would be assigned to user1 and user1 would only have access to the vehicles in Area 1
- OMS Pro includes an extensive reporting feature that provides in-depth information about your fleet quickly and easily. Driver reports include speed, idle time, and events. DVR health reports include possible camera or hard drive issues. Configure automatic email alerts based on criteria such as camera failures, event alarms, storage drive failures, GPS over speed, blind detection (camera view obstruction), etc. All reports can be printed or exported in Excel format.
- View real time GPS location of vehicles as well as stream live video from vehicles
- Live alerts when a configured alarm is triggered (audible alert, live view, and type of alert that was triggered)
- Set geo fences – set up zones on a map pertaining to vehicle routes to be alerted if:
 1. Vehicles are out of their assigned route area or zone
 2. If a vehicle has entered an area or out an area
 3. If a vehicle is traveling above the set area configured for the configure zone area
- Access / download previously recorded video in real time before the vehicle arrives back to the facility

Automatic Downloading

Foresight Pro adapts to any agencies policies and procedures and can be configured to automatically download specific types of video when the vehicle connects to the network. View, edit and manage tasks and monitor all downloading activity in the Download window.

- Users can schedule tasks (every day, once, certain days of the week, certain days of the month) such as:
 - Downloading video based on event alarm criteria
 - Select one, a few, or all channels to download
 - High Speed – stops the recording once the DVR comes within wireless range
 - Low Speed – DVR continues to record while video is uploading wirelessly to the server
- Software is configured to download all event alarm video automatically to the server

Organized Evidence Feature

After reviewing critical video clips, they can be labeled with keywords and descriptions. The new Evidence feature then makes it easy to organize, review, recall and generate reports on these events.

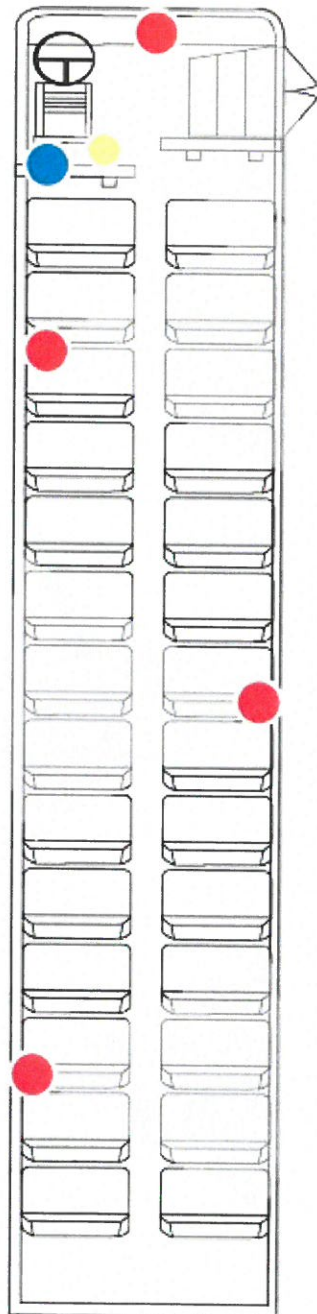
Extensive System Management

Both vehicles and personnel can be arranged into hierarchical groups that mirror your agency's organization. Each user is assigned a role that grants access to required functions and restricts access to sensitive ones, allowing complex security protocols to be implemented.

Fleet-wide DVR Updates

Foresight Pro includes the ability to push firmware updates to recorders automatically through wireless network, eliminating the arduous task of physically accessing each one when new features are released. Manage which vehicles receive the update and the specific time the process starts.

Camera Layout Diagram



-  Analog Cameras
-  IP Cameras
-  Recorder

INSTALLATION / IMPLEMENTATION / SUPPORT

Project Management Plan

Upon receipt of PO and notice to proceed, Safety Vision would check inventory to make sure the components necessary to complete the job are in house, and begin compiling hardware based on the contract requirement for LPSB. Orders will be immediately placed to ensure proper inventory is available for the project. Within 2 weeks, Safety Vision will ship the product to the designated LPSB location. Once the product is shipped in full to LPSB, Safety Vision will deliver the completed, tested, and fully-functional system within the required time of executing the contract.

Safety Vision will start project within 5 days after merchandise has arrived on site at LPSB. Safety Vision technicians will first take inventory to verify all merchandise is accounted for. With the bus list provided by LPSB, Safety Vision techs will determine which same type and model bus to start with. For efficiency purposes, alike makes and models are grouped and assigned for reasons of repetition.

Part of the Lead Technician's responsibilities is to handle the QA/QC process. These are accomplished by several key steps in the process. This process includes Pre/Post signoff sheets for the installs, configuration spread sheet (in .xml format) and signoff sheet. The signoff sheet includes configurations, model and serial numbers, IP/MAC addresses and snapshots of each camera installed to ensure proper views. The purpose of this procedure is to document deficiencies that are found during inspection prior to the installation Safety Vision mobile equipment. It will also serve to document any deficiencies that are found during Post installation inspection of the bus for the same criteria.

Time will be allocated to provide a golden sample for each type of bus. The involvement of LPSB will be crucial to this section. Installation guides will be documented at this point and copies of it will be distributed to LPSB personnel for future reference.

Installation will be accommodated, normally done during the late hours due to minimal disturbance of buses being used for transporting students. A 12 hr window is requested but not mandatory. An indoors bay for install is requested (maybe required if weather is not optimal). Also required are power outlets so technicians can charge drill batteries and other electric tools. There is some involvement from LPSB personnel (for pre/post inspections sheets). Buses will be completed prior to morning rollout time. Software and Hardware Training sessions for both the operations and maintenance will be accommodated for different shifts and reps.

Safety Vision tracks all events and milestones from the date of Notice to Proceed, to the point of System Acceptance through a web-based project delivery tracker Workfront. All assignments are assigned to Safety Vision internal personnel or End User's responsibility. The assigned Project Manager edits the tasks, assignments, duration, dates and status of completion on a weekly basis.

Project Schedule

Safety Vision will install a first article prototype in order to establish mounting locations, camera views and DVR configurations. We will work closely with LPSB to determine the installation parameters. After the prototype is approved, Safety Vision will begin the installation of the remaining buses all configured in the same manner as the prototype(s). All equipment would be installed to the specification outlined in the bid document.

As buses are completed, Safety Vision's on-site Project Manager will provide LPSB with a sign-off sheet including images of each camera, serial numbers and a summary of work performed. This would be compared to the previously determined installations parameters and check to verify all is correct. We would suggest a walkthrough of each bus for final approval with a LPSB supervisor. As systems are completed, Safety Vision will compile a weekly list of completed installations and invoice LPSB accordingly.

Installation Completion Procedures

Once an installation is complete, the below procedures/steps must be performed:

1. The first installation will be the template for all remaining installations moving forward
2. The customer or a representative authorized to provide approval is required to review and inspect all aspects of the first installation and note any corrections required. If requirements are within the scope, notification must be communicated back to the project manager who will review the requirement and notify the customer and technicians of the findings.
3. If customer agrees with the first installation, the technician must provide a completed "Installation Acceptance Form". The customer and technician must both sign the document.
4. All remaining installations will match the initial installation and must have its own completed "Installation Acceptance Form" completed and signed by both the customer and technician.

At the conclusion of the installations, Safety Vision will conduct training classes for any/all LPSB employees according to the specification described in the bid document. USB storage devices including all Safety Vision user manuals will be distributed to every attendee. Safety Vision could also provide these training sessions earlier in the process if LPSB intends to utilize the systems before all work is completed. Documentation will be provided in hard copy and electronic media. Once the installations are complete, all material, tools etc. will be removed from the premises. The warranty period will begin once the vehicle installation is approved.

Training

Safety Vision will comprehensively train:

1. System/network administrators
2. Management
3. Maintenance personnel
4. LPSB In-House Trainers

Safety Vision Training overviews:

1) **System/network administrators –**

Safety Vision Network Specialists will work for approximately one day with LPSB network administrators and utilize digitally furnished documents and LPSB network hardware, as well as with remote support, access, and administration to:

- 1) Assist installation of required software, etc.
- 2) Work through Safety Vision Installation Guides, User Guides, Specification Sheets, etc.
- 3) Insure that software installation operation is functioning as designed
- 4) Review Troubleshooting Procedures

2) **Management (and LPSB Trainers)**

Safety Vision installation and service teams will familiarize LPSB management for one day with Safety Vision hardware and software using digital or hard copy furnished documents and LPSB network hardware, as well as with remote support, access, and administration to provide overviews of:

- 1) Review firmware, software, hardware, etc.
- 2) Safety Vision Installation Guides, User Guides, Specification Sheets, etc.
- 3) Review Troubleshooting Procedures
- 4)

3) **Maintenance personnel (and LPSB Trainers)**

Safety Vision installation and service teams will work with LPSB maintenance personnel for one day with Safety Vision hardware and software using digital or hard copy furnished documents, as well as with remote support, access, and administration to:

- 1) Review installation of required firmware, software, hardware, etc.
- 2) Review Safety Vision Installation Guides, User Guides, Specification Sheets, etc.
- 3) Review Troubleshooting Procedures
- 4) Insure that maintenance personnel are trained in the operation of that firmware, software, hardware, etc

Safety Vision After Delivery Support & Services

In Safety Vision's opinion, the project does not end when our technicians complete the installations, clean up, train, and leave the premises. Our biggest strength and the most important part of any project, is what happens after the equipment is installed. During the length of the warranty (3 years), Safety Vision will provide technical service, troubleshooting help, and exchange components to assure the systems are functioning as they are intended. Lifetime software updates, maintenance, and technical support associated with the system are included in the cost proposal.

Optional extended warranties and on-site service contracts are also available.

Unlimited Lifetime Technical support is included in the purchase at the cost quoted. Support is achieved but not limited to phone, web, email, remote computer log in (GoTo Assist). If necessary, Safety Vision may dispatch a Field Technician during the warranty period at a cost determined by Safety Vision.

Safety Vision prides itself on customer service and support after the purchase. Over the last 25+ years, this is one of the main factors in gaining and retaining many large and small customers.

Our technical support department is operational from 7:00am – 6:00pm CST Monday to Friday. They can be reached at 713-929-1164. Response is typically within one hour of receiving the call.

If requested by the customer, Safety Vision can offer on-site service contracts. These services can be performed by a trained local contractor agreed upon Safety Vision and the customer or a Safety Vision employee assigned to remain on-site at the client's facility. (If the client has a preferred contractor, Safety Vision can train and certify them. Some cost may be involved).

Software Maintenance

Our Software maintenance model is broken down to four sections and it's categorized as:

Corrective maintenance: Is a reactive modification of a software product performed after delivery to correct discovered problems and it is also termed as bug fix.

Adaptive maintenance: Is the modification performed on a software product after delivery to keep a software product usable in a changed or changing environment. It is also termed as enhancement.

Perfective maintenance: Is the modification of a software product after delivery to improve performance or maintainability. It is also called performance tuning.

Note- All Corrective, Adaptive and Perfective Maintenance updates are typically pushed out to clients via email with a TSB (Technical Service Bulletin). The TSB contains a link for downloading the enhanced version of software.

Preventive maintenance: Is typically conducted by the client at a minimum of quarterly intervals. This maintenance check consists of verifying with Safety Vision that the correct version of software is installed on all viewing stations, servers, etc.

Safety Vision Limited Warranty and Optional Warranty Products

LIMITED 3-YEAR NEW PRODUCT WARRANTY

Safety Vision, LLC ("SV") makes the following limited warranty, which is effective at the time of the original end-user purchase.

NOTE: *Optional warranty products are available for all SV products and may be purchased at the time of the original end-user purchase or any time during the original Limited 3-Year New Product Warranty period. (Note: 3 Year warranty included with your purchase)*

SV warrants its products against defects in materials for a period of 3 years after the date of purchase. During this period, SV will repair or replace a defective product or part without charge to the customer. The customer must send the defective product or part to SV or an authorized SV dealer. The customer must pay for all transportation and insurance charges for sending the unit to be repaired. SV's total liability is limited to the original product cost.

Customer's Responsibility

The above warranty is subject to the following conditions:

- Customer must notify SV within 10 days of discovering the defective product or part and provide a description of the defect and complete information about the manner of its discovery.
- All warranty servicing of this product must be performed by SV or an authorized servicing agent.
- Warranty extends only to defects in materials as limited above. Warranty does not extend to any product or part that has been lost or discarded by the customer; to damage to products or parts caused by misuse, accident, improper installation, improper maintenance, or use in violation of instructions furnished with the product; to units that have been altered or modified without authorization of SV; to damage to products or parts thereof that have had the serial number removed, altered, defaced, or rendered illegible; or to any failure of the product to function caused by burglary, fire, flood, war, riot, civil commotion, Acts of God, or any other condition beyond the control of SV.

Obtaining Warranty Service

To obtain warranty service, the customer must contact the SV Service and Warranty Manager at 713.896.6600 or 800.880.8855 to report a defective product. (The customer must report the model number and serial number if available.) The Service and Warranty Manager will assist in troubleshooting the problem and, if necessary, issue a return material authorization (RMA) number. The customer must include this number on the outside of each package shipped to SV.

Important Packing and Shipping Instructions

When a product requires service, only the affected component must be returned. If returning a DVR, please include the SD card or hard drive that was in use at the time the issue occurred.

The customer must use proper packing material to ensure against damage during shipping. Any shipping damage caused by improper packing is not covered under this warranty. In addition, the customer must include a return material authorization (RMA) number on the outside of each package shipped to SV and a letter explaining the defect with the product.

Phone/Online Support

To obtain phone or online support please contact our technical support team at 713-929-1164. Our technical support staff will assist the customer with any training and/or product issues that

can be addressed over the phone and also assist with any software issues over the phone or via online support. There are no associated costs for vendor support and/or product training.

Optional Warranty Products

Optional warranty products are available for all SV products and may be purchased at the time of the original purchase or any time during the original Limited Three-Year New Product Warranty period. SV offers the following three optional warranty products for all SV products:

- Advanced Replacement
- Extended Product Warranty
- Extended Product Warranty with Advance Replacement
- Preventative Maintenance Agreement

Safety Vision will be on site quarterly to ensure all Safety Vision products are functioning properly on all buses. 3 day minimum charge of \$1500 to cover travel expenses plus warranty pricing as selected above.

Extended product warranties are available for a minimum term of one year (in addition to the Limited Three-Year Warranty of Parts) and are available for all products sold by SV. Customers should contact their sales representative or the SV Service and Warranty Manager at 713.896.6600 or 800.880.8855 for more information about these optional warranty products.

NOTE: Physical damage caused by abuse is not covered.

Advanced Replacement

Under the terms of the optional Advance Replacement Warranty, the customer must contact SV if a component fails during the one-year period after the date of product purchase. SV ships a refurbished replacement component immediately using standard ground freight. (SV will ship a replacement using air freight at the customer's expense.) The customer must ship the failed component to SV. SV determines the cause for failure and repairs the component. If the component failure is due to physical damage from abuse, SV invoices the customer for the repair and return freight charges, if applicable.

Extended Product Warranty

Under the terms of the optional Extended Product Warranty, the customer must return the component that has failed to SV. SV determines the cause for failure, repairs the component, and returns it to the customer. If the component failure is due to physical damage from abuse, SV invoices the customer for the repair and return freight charges, if applicable.

Extended Product Warranty with Advance Replacement

Under the terms of the optional Extended Product Warranty with Advance Replacement, the customer must contact SV if a component fails during the term of the Extended Product Warranty. SV ships a refurbished replacement component immediately using standard ground freight. (SV will ship a replacement using airfreight at the customer's expense.) The customer must ship the failed component to SV. SV determines the cause for failure and repairs the component. If the component failure is due to physical damage from abuse, SV invoices the customer for the repair and return freight charges, if applicable.

Labor Warranty

The project mentioned herein shall be completed within contract terms in accordance with the scope of work outlined in the contract documents. The agency guarantees the installation described herein as follows:

Labor: For a period of Thirty (30) days commencing on the date of Substantial Completion. Any defect in labor, will be repaired at no cost to the owner. Safety Vision shall be notified in writing, of any defects prior to the Thirty (30) days from the date of Substantial Completion at which time the warranty expires.

After the period of Thirty (30) days, labor for the removal and installation of any defective parts will be at the owner's expense.

The above warranty does not cover additional owner instruction, set-up or adjustment. Likewise, this warranty does cover normal wear and tear, cosmetic damage or damage caused by acts of nature, accidents, negligence, misuse, abuse or lack of routine maintenance, or modification to any part of the system, by anyone other than the agency.

Safety Vision RMA Process

PLEASE NOTE: No returns are to be made without a Material Authorization Number. Unauthorized returns are subject to refusal and return to you at your expense. All returns will be assessed a 15% restocking charge. Invoices reflect prevailing prices at time of shipment. Any claim for incorrect pricing must be made on or before the net due date of the invoice.

See below for instruction on RMA process:

In order to obtain a Return Merchandise Authorization, you will need to have the Safety Vision part number and/or serial number. You may submit an email to customerservice@safetyvision.com or call us at 800-880-8855 with the product identification, concern/issue you are experiencing and your best method of contact.

Our Client Support Specialists will then determine if the product needing service on is still within the warranty period and/or determine the next best route. If the product is still within the warranty period, an email with the Authorization attached will be sent to you. You will need to print out this Authorization and place it in the package to be returned to Safety Vision. It is the client's responsibility to return the equipment back to Safety Vision by way of USPS, Federal Express or UPS. Once a technician has evaluated the equipment, your item will either be repaired or replaced and sent back at no additional cost.

***If your equipment is not still within the warranty period, a purchase order or credit card will need to be obtained prior to the Authorization finalization. Once the payment method has been determined and added to the Authorization, the same method that is stated above should be applied with regards to sending the equipment back to Safety Vision. If your product is repairable, a fee will be applied to the service order in addition to the shipping charges to ship the product back to you. You may ask for an estimated service charge prior to the placement of your service request, however, charges are estimates only and cannot be guaranteed until the product has been evaluated.*

Our standard turn-around time for evaluation is 3-5 business days. As a point of reference within this process, physical Damage, including Water Damage, is not covered by our Safety Vision warranty. Our Client Support Specialists will be in touch with you once an assessment has been performed and a resolution can be provided. Should you have any questions on the status of your service, you may call our Client Support Department at any time.

PRICE QUOTATION

- Preventative Maintenance Agreement
Safety Vision will be on site quarterly to ensure all Safety Vision products are functioning properly on all buses. 3 day minimum charge of \$1500 to cover travel expenses plus warranty pricing as selected above.



Safety Vision
6100 W. Sam Houston Pkwy. N.
Houston, TX 77041
Direct: 713-896-6600
Fax: 713-896-6640

DATE:	PAGE	ORDER NUMBER:
7/10/2017	1	R070832

PROPOSAL

Thank you for your request for proposal
If you have any questions or issues, just call
us **TOLL FREE** at 1-800-880-8855

BILL TO ACCOUNT# LAFPS
Lafayette Parish School System 113 Chaplin Drive Lafayette, LA 70508-2101

SHIP TO:
Lafayette Parish School System 113 Chaplin Drive Lafayette, LA 70508-2101

EXPIRE DATE: 09/08/2017	SALESPERSON: FDB - Frank Bowden
--------------------------------	--

CUSTOMER PO: RFP # 29-18		ORDER DATE: 07/10/2017	SHIP VIA: FED GROUND	TERMS: Net 30 Days		
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT	
Response to RFP # 29-18						
Per Unit Price reflecting 200+ Units						
256GB SD w/4 Analog & 1 IP Camera						
4000-HYB-256GKI	4000HYB kit w/ 256GB SD card	1.00	0.00	1,325.00	1,325.00	
4000-A/VOUT-ADA	a/v out adaptor for 4000	1.00	0.00	COMPONENT		
4000HYB	4000HYB recorder	1.00	0.00	COMPONENT		
4000HYB-SENSHRN	Sensor Harness for 4000HYB	1.00	0.00	COMPONENT		
41-GPS	gps module for 41 series	1.00	0.00	COMPONENT		
41-PWRHRNS	pwr hrns 4000/4108/4112/4116	1.00	0.00	COMPONENT		
SD-256GS	256GB SD Card	1.00	0.00	COMPONENT		
SV-A/V-INPUTADA	video/audio input adapter for 4000. can also be used for the cp4 c	4.00	0.00	COMPONENT		
SV-BATTERY-AAA	Alkaline AAA Battery	2.00	0.00	COMPONENT		
Panic Button Assembly						
41-PANIC-KIT	Panic Button Kit for 41's	1.00	0.00	0.00	0.00	
41-PANIC	panic button for 4108/4116	1.00	0.00	COMPONENT		
41-PANIC-CABLE	Cable for 41-panic. Use with all but the 4000HYB	1.00	0.00	COMPONENT		
Analog Cameras						
AHD-2.8M-WT	2.8mm camera for 4000	4.00	0.00	0.00	0.00	
SVS-15MMF	15m M/F THREADED CABLE	1.00	0.00	0.00	0.00	
SVS-10MMF	10m M/F THREADED CABLE	2.00	0.00	0.00	0.00	
SVS-5MMF	5m M/F THREADED CABLE	1.00	0.00	0.00	0.00	
IP Camera Assembly						
4000HYB-POE-KIT	PoE kit for the 4000HYB	1.00	0.00	0.00	0.00	
45-2.8IR-IP	Int IP 2.8mm cam w/ IR	1.00	0.00	0.00	0.00	
30-100025	Cat 5e 25ft camera cable	1.00	0.00	0.00	0.00	
SV-DECAL	Audio & Video Recording in Progress	1.00	0.00	0.00	0.00	
Installation Services						
/026	Install School Bus				250.00	



Safety Vision
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DATE:	PAGE	ORDER NUMBER:
7/10/2017	2	R070832

PROPOSAL

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BILL TO ACCOUNT# LAFPSS

Lafayette Parish School System
113 Chaplin Drive
Lafayette, LA 70508-2101

SHIP TO:

Lafayette Parish School System
113 Chaplin Drive
Lafayette, LA 70508-2101

EXPIRE DATE: 09/08/2017**SALESPERSON: FDB - Frank Bowden**

CUSTOMER PO: RFP # 29-18		ORDER DATE: 07/10/2017	SHIP VIA: FED GROUND	TERMS: Net 30 Days		
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT	

TERMS Net 30 Days FROM INVOICE DATE, 7 DAYS SHIPPING.

ALL PRICES FIRM FOR SIXTY (60) DAYS.

INSTALLATION MAY BE DONE INTERNALLY OR WE CAN PROVIDE QUOTES FOR SERVICE.

ACCOUNT MANAGER:

DATE:

1/10/17

CUSTOMER SIGNATURE: _____

Net Order:	1,575.00
Less Discount:	0.00
Freight:	0.00
Sales Tax:	0.00
	1,575.00



Safety Vision
6100 W. Sam Houston Pkwy. N.
Houston, TX 77041
Direct: 713-896-6600
Fax: 713-896-6640

DATE:	PAGE	ORDER NUMBER:
7/10/2017	1	R070898

PROPOSAL

Thank you for your request for proposal
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us **TOLL FREE** at 1-800-880-8855

BILL TO ACCOUNT# LAFPS

Lafayette Parish School System
113 Chaplin Drive
Lafayette, LA 70508-2101

SHIP TO:

Lafayette Parish School System
113 Chaplin Drive
Lafayette, LA 70508-2101

EXPIRE DATE: 04/04/2020

SALESPERSON: FDB - Frank Bowden

CUSTOMER PO: RFP # 29-18		ORDER DATE: 07/10/2017	SHIP VIA: FED GROUND	TERMS: Net 30 Days		
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT	
Response to RFP # 29-18						
Per Unit Price reflecting 200+ Units						
256GB SD w/4 Analog & 1 IP Camera						
4000-HYB-256GKI	4000HYB kit w/ 256GB SD card	200.00	0.00	1,325.00	265,000.00	
4000-A/VOUT-ADA	a/v out adaptor for 4000	200.00	0.00	COMPONENT		
4000HYB	4000HYB recorder	200.00	0.00	COMPONENT		
4000HYB-SENSHRN	Sensor Harness for 4000HYB	200.00	0.00	COMPONENT		
41-GPS	gps module for 41 series	200.00	0.00	COMPONENT		
41-PWRHRNS	pwr hrns 4000/4108/4112/4116	200.00	0.00	COMPONENT		
SD-256GS	256GB SD Card	200.00	0.00	COMPONENT		
SV-A/V-INPUTADA	video/audio input adapter for 4000. can also be used for the cp4 c	800.00	0.00	COMPONENT		
SV-BATTERY-AAA	Alkaline AAA Battery	400.00	0.00	COMPONENT		
Panic Button Assembly						
41-PANIC-KIT	Panic Button Kit for 41's	200.00	0.00	0.00	0.00	
41-PANIC	panic button for 4108/4116	200.00	0.00	COMPONENT		
41-PANIC-CABLE	Cable for 41-panic. Use with all but the 4000HYB	200.00	0.00	COMPONENT		
Analog Cameras						
AHD-2.8M-WT	2.8mm camera for 4000	800.00	0.00	0.00	0.00	
SVS-15MMF	15m M/F THREADED CABLE	200.00	0.00	0.00	0.00	
SVS-10MMF	10m M/F THREADED CABLE	400.00	0.00	0.00	0.00	
SVS-5MMF	5m M/F THREADED CABLE	200.00	0.00	0.00	0.00	
IP Camera Assembly						
4000HYB-POE-KIT	PoE kit for the 4000HYB	200.00	0.00	0.00	0.00	
45-2.8IR-IP	Int IP 2.8mm cam w/ IR	200.00	0.00	0.00	0.00	
30-100025	Cat 5e 25ft camera cable	200.00	0.00	0.00	0.00	
SV-DECAL	Audio & Video Recording in Progress	200.00	0.00	0.00	0.00	
Installation Services						
/026	Install School Bus				50,000.00	
Accessories & Spare Items						
SD-256G	256 GB SD card	20.00	0.00	225.00	4,500.00	
SD-UNIVREADER	Universal SD card reader	20.00	0.00	32.00	640.00	

Continued



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7/10/2017	2	R070898

PROPOSAL

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BILL TO ACCOUNT# LAFPSS

Lafayette Parish School System
113 Chaplin Drive
Lafayette, LA 70508-2101

SHIP TO:

Lafayette Parish School System
113 Chaplin Drive
Lafayette, LA 70508-2101

EXPIRE DATE: 04/04/2020**SALESPERSON: FDB - Frank Bowden**

CUSTOMER PO: RFP # 29-18		ORDER DATE: 07/10/2017		SHIP VIA: FED GROUND		TERMS: Net 30 Days	
ITEM NUMBER	DESCRIPTION	QTY	SHIPPED	PRICE	AMOUNT		
SV-SETUPMONITOR	set up monitor and cable tester	2.00	0.00	0.00	0.00		
	2 Monitors Provided at No Charge						
/SHIP	Shipping					1,500.00	

SAMPLE CONTRACT

Special Conditions – Sole Source Contract for Maintenance and Warranty Repair

Contract No. XXXXX

PERFORMANCE/PAYMENT BOND

Performance Bond in the amount of XXXXX percent (X%) of the total project.

INSURANCE

The Safety Vision or any sub Safety Vision shall furnish insurance in accordance with requirements set forth.

SCHEDULE

This is an indefinite-quality contract to provide equipment warranty maintenance repair to Safety Vision Observer Series Recorder _____ (DVRs) and associated equipment as defined herein and installed on _____ buses, as required FOB Destination. This contract is to become effective upon execution and shall remain in effect until completed.

TERM OF AGREEMENT

The period in which the warranty maintenance repairs to be performed shall be for a period of thirty six (36) months from the date of the contract execution and include the ability for the authority to exercise an additional one (1) year period with sixty(60) days in advance notice to Safety Vision prior to the expiration date of this contract.

SERVICE DELEVERY

The _____ are installed on the aforementioned _____ buses that operate out of one garage facility identified below. Garage operates XX hours per day, XX days per week, three hundred sixty-five days per year. The garage location is as follows:

GARAGE LOCATION	ADDRESS	PHONE NUMBER
-----------------	---------	--------------

XXXXXXX

In addition to the garage locations, it may be necessary to repair a DVR system/viewing station at one or more of the following locations.

LOCATION	ADDRESS	PHONE NUMBER

SCOPE OF WORK

Safety Vision is responsible for maintaining the equipment in proper operating mode and ensuring that all equipment is in an "as built" condition. Maintenance and repair coverage extends throughout the twenty-four (24) hour day, seven (7) days a week, three hundred sixty-

five (365) days of the year. Safety Vision must respond to a request by Warranty Oversight within a twenty-four (24) hour period of notification. However, such response need only involve as assessment of the problem and what plan of action may be required. All repairs must be completed within seventy-two (72) hours after first notification by Warranty Oversight.

Safety Vision maybe required to perform repairs and/or maintenance on the DVR systems located at any of the garage facilities during 'off peak' bus operating periods (between 6:00PM to 6:00AM Monday through Friday excluding holidays). Safety Vision shall provide a central location (telephone number) for the reporting of all service related problems.

In the event, a repair cannot be reasonably completed within the aforementioned period of time, the Safety Vision must submit to Warranty Oversight a "plan of action" with sufficient detail on how long repair and/or replacement will take. Safety Vision is responsible for providing all necessary repair parts, including software applications. If the system failure is due to vandalism, theft, or damage which cannot reasonably be assumed to be due to normal wear and tear, the authority will be responsible for all labor and material costs to return the material to operational condition. Such repair will be charged at the labor and material rates specified on the proposal page.

Only OEM maintenance practices and repair parts are authorized to be used in the repair of digital recording systems and/or associated parts. All repair work is subject to _____ inspection and approval. All work and replacement parts shall carry a three (3) year guarantee from the date of installation. At no time during the period of this agreement will defective DVR systems exceed five percent (5%) of the total number of units that are in service. If the repair of a DVR system will take longer than a seventy-two hour to repair, the defective unit shall be replaced with a replacement unit per _____ instructions.

OTHER SERVICES

The authority will conduct a 'performance sampling' of its fleet on a quarterly basis to determine the system features functionality such as camera angle, picture quality and system configuration. _____ will notify Safety Vision promptly of any trouble or irregularities in the functioning of the equipment and will, if possible, discontinue such function of equipment, (if possible), until such adjustments can be made by, or instructions are received from Safety Vision on appropriate disposition. _____ will not permit anyone to service or tamper with the equipment other than authorized representative of the Safety Vision.

Safety Vision, in addition to performing 'on-going' day to day warranty maintenance repair will perform a preventive maintenance inspection on quarterly basis form oldest equipment to newest equipment; such inspection will cover a minimum of twenty-five percent (25%) of the total fleet of equipment in operation at the time report is executed. The preventative maintenance inspection shall consist of camera, recorder, hard drive and configuration status checks. Each new reporting period will require Safety Vision to provide a report on different sequence of buses. The quarterly report which shall include but not be limited to the number of units inspected for the period of problems found, if any, report on all repairs, including dates, serial numbers and components replaced. The report format will be determined through the mutual consent of all parties.

APPLICATION SOFTWARE

_____ agrees to prohibit the use of any "non-application" Safety Vision software on viewing stations, digital video recorders and/or any other electronic components wherein such non-authorized software can be used without the express written consent and approval of the Safety Vision.

PROPRIETARY INFORMATION

All specification, drawings, blueprints, photostats and all other information furnished to seller in connection with this order are and shall remain the property of the authority. Seller will keep the

same confidential and will not use or reproduce the same except for the performance of this order, and on completion or termination of this order or upon the written demand of the authority, seller shall return same. _____ reserves the right to withhold final payment until such return is made.

INVOICE/PAYMENT

Safety Vision may submit one (1) invoice per each month for the total number of DVR systems (including locations of viewing stations, etc.) under service warranty during that period and identify the quantity of each garage location. Invoices associated with cost not covered under warranty shall be issued separately identifying the specific reason the service is not warranty related.

Payments will be made in accordance with the terms of this contract (Net 30 days) and/or Safety Vision's invoice(s), whichever is most favorable to the authority. Payment date(s) shall be calculated from receipt of invoice or final acceptance of goods or service, whichever is later.

WARRANTY

Safety Vision warrants that all goods or services furnished hereunder shall be free from defects in design, material and workmanship, will conform to all applicable samples, specifications and or drawings, and will be fit for the purpose of which purchased for a period of 36 months from date of delivery or acceptance of material. The warranty period will commence on the date of repair and/or date of acceptance whichever is later. Safety Vision shall be responsible for satisfying all valid warranty claims, if any. All goods and services will be subject to inspection and acceptance by an authorized _____ representative within a reasonable time after receipt or completion. At _____ option, the authority may return any non-conforming or defective goods or services to Safety Vision or require replacement or correction at Safety Vision risk and expense. Acceptance of goods or services by the authority or payment therefore shall not relieve Safety Vision of its warranty responsibility.

COMPLIANCE WITH LAWS, REGULATIONS AND CODES

In any part of this specification shall be at date of issue, or shall later become, in non-conformity with current or future city, county, state or federal regulations, because of material or requirements specified herein, the authority shall have the right to negotiate for and accept or reject substitute materials and/or requirements.

DAMAGES

_____ shall in no event be liable to Safety Vision for special, contingent or consequential damage

DEBARMENT CERTIFICATION

- (1) The prospective primary participant certifies to the best of its knowledge and belief that it and its principals:
- (a) Are not presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from covered transactions by any Federal department or agency;
 - (b) Have not within a three-year period preceding this application been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State, or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - (c) Are not presently indicted for or otherwise criminally or civilly charged by a governmental entity (Federal, State, or local) with commission of any of the offenses enumerated in paragraph (1)(b) of this certification; and
 - (d) Have not within a three-year period preceding this application had one or more public transactions (Federal, State, or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective primary participant shall attach an explanation to this proposal.

Business Name Safety Vision LLC Date July 7, 2017

By Frank Bowden
Name and Title of Authorized Representative


Signature of Authorized Representative

Envelope containing proposal should be marked on the outside "RFP #29-18, Internal Bus Cameras due July 11, 2017 at 11:00 a.m. CST"

The proposer acknowledges receipt of addendum:

No.1 DATED 6/20/17 No.2 DATED 6/28/17 No.3 DATED 6/30/17

No.4 DATED _____ No.5 DATED _____ No.6 DATED _____

**** Debarment Certification Form must be signed and included with Proposal in addition to this page****

Safety Vision LLC

Name of Firm



Signature of Proposer

6100 West Sam Houston Parkway North
Houston, TX 77041

Address

Frank Bowden

Typed Name of Proposer

713-896-6600 X1086

Telephone Number

fbowden@safetyvision.com

Email Address

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS Rev.6/7/10

(Bidder: The general rules and conditions that follow apply to all purchases and become a definite part of each formal invitation to bid, purchase order or other award issued by the Lafayette Parish School Board, unless otherwise specified. Bidders are expected to fully inform themselves as to the conditions, requirements, and specifications before submitting bids: failure to do so will be at the bidder's own risk and he cannot secure relief on the plea of error).

INSTRUCTIONS

SUBMITTING OF SEALED BIDS

A. Option 1 - Electronic Bids Submitted Online:

Electronic bids may be submitted online at www.centralauctionhouse.com/rfp.php?cid=87.

Option 2 - Sealed Bid Envelope:

1. The bidder shall be solely responsible for the timely furnishing of bids. In order to guarantee the timely furnishing of bids, the bid must be returned by certified, registered mail with a return receipt requested, or hand delivered. The LPSB will not accept responsibility or guarantee the timeliness of bids received by any other means.
2. All bids must be received in the envelope provided with the invitation to bid or in an envelope labeled as follows: "SEALED BID". Bid/Project Description, Bid Number, Opening Date and Time, Bidder's Company Name and contractor's number (if applicable toward public works project). The LPSB shall not be responsible if a bid is not received due to lack of improper labeling of the envelope.
3. Bid shall be submitted under separate cover. The Board shall not be responsible for bid if not submitted under separate cover.

B. Bid Forms:

1. Bids must be submitted on the forms furnished in the bid package.
2. **Signature:** Bid forms must be signed in ink. Typed, printed or stamped names shall be reason to reject the bid. An unsigned bid shall be considered a "**NO BID**".
3. The forms should not be detached from the specifications of which it forms a part.
4. **Completeness:**
 - a. All information required in the bid must be supplied to constitute a proper bid.
 - b. On lines provided, the bidder must insert the manufacturer's brand name and identifying numbers along with any other information necessary to sufficiently identify the article(s) offered. Failure to do so may prevent consideration of the item bid.
 - c. Failure on the part of any bidder to supply all required information shall be cause to reject said bid from consideration.

5. **Place, Date and Hour:**

- a. All bids shall be submitted to the location specified.
- b. The bid form designates the date and hour of the bid opening. Bids shall be received until the stated date and time: bids arriving after the started date and time **will not be considered**. The responsibility for timely delivery of bids rests solely with the bidder.

6. **Response to Invitations:** In the event you cannot submit a bid, please return the bid package with an explanation why you are unable to bid on these requirements. The large number of firms on the bid list makes it necessary to delete from the “**NOTIFICATION TO BID LIST**” bidders who fail to respond to three successive invitations to bid.

7. **Bid Response:** More than one offer from an individual, firm, partnership, corporation or association under the same or different name will be rejected. **Bidders shall offer only ONE ITEM AND PRICE for each line item bid.** No alternatives will be accepted, unless requested by the LPSS. If an "equivalent" item is to be bid, the bidder must select the brand and model that is functionally equivalent to the specified item and submit his bid for that item. A discount price offered for a quantity purchase of the same manufacturer and model would not be considered a limitation; however, only the unit price requested will be considered in award.

C. **Specifications:**

1. Specifying of certain brand, catalog number, make or manufacturer is to denote the quality, type and standard of the article desired that has been cited as meeting the needs of the Lafayette Parish School Board; however, bids are invited that are comparable products that would equally satisfy requirements stated herein.
2. Articles offered must be new merchandise (unless specifically excepted) and must be of equal or superior grade.
3. **Questions Regarding Specifications:** Any information relative to interpretation of specifications and drawings shall be requested of the Board in writing. Any interpretation made to prospective bidders will be expressed as an addendum to the specifications which, if issued, will be sent to all prospective bidders no later than three (3) days before the date set for opening of bids. Oral answers will not be binding on the Board.

D. **Technical Data:**

1. **COMPLETE MANUFACTURER’S SPECIFICATIONS MUST ACCOMPANY ALL BIDS WHEN BIDDING AN ALTERNATE. FAILURE TO SUBMIT COMPLETE MANUFACTURER’S SPECIFICATIONS WILL BE REASON TO REJECT THE BID.**
2. All deviations from the specifications must be noted in detail by the bidder, in writing, at the time of submittal on the formal bid where specified. The absence of a written list of specification deviations at the time of submittal of the bid will hold the bidder strictly accountable to the Lafayette Parish School Board to the specifications as written.

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS Rev.6/7/10

- E. **Bid Samples:** When required as stated in the Bid Proposal. (May be required after bid opening for evaluation purposes.)
1. **Submittal:** Samples shall be submitted to the Lafayette Parish School Board Purchasing Department, at the same location as the bid opening, **no later than the date and our of the bid opening.**
 2. **Identification:** Each sample shall be identified with the bidder's name, bid number, bid item number, product trade name and identification (catalog number, model number, etc.), and/or as otherwise indicated in the bid invitation forms.
 3. **Payment for Samples:** The Board will buy no samples and will assume no-cost incidental thereto. When samples are requested, they must be sent prepaid and within the specified time.
 4. **Return of Samples:** Samples not destroyed in testing must be claimed by bidders within fourteen (14) days after bid award date. The Board will assume no responsibility for samples not claimed within the time specified, and it will pay for no samples damaged in testing.
 5. **Rejection:** Failure to provide requested sample within specified time may result in forfeiture of award.
 6. **Demonstration/Evaluation:** The Board reserves the right to request a demonstration in order to properly evaluate any item(s) on the bid. Failure to demonstrate as requested without reason acceptable to the Board shall be reason to reject the bid.
- F. **Warranty:**
1. Bidder guarantees to replace or repair at his expense all materials of his supply found to be defective within one (1) year from the day of delivery where such defects are due to defective materials and/or workmanship. This is to include any freight/delivery charges required for shipping to or from the particular Lafayette Parish School Board facility.
 2. Warranty repair/service for equipment will be performed at the school when possible.
- G. **Asbestos:**
- No asbestos material of asbestos containing material shall be a part of or included in any product sold or furnished to the Lafayette Parish School Board by any person or supplier.
- H. **Non-Collusion:**
- Vendors, by submitting a signed bid, certify that the accompanying bid is not the result of, or affected by, any unlawful act of collusion with any person or company engaged in the same line of business or commerce, or any other fraudulent act punishable under Louisiana or United States law.
- I. **Freight:**

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS Rev.6/7/10

Delivery is to be made to the location(s) listed in the bid. All bid prices are to include delivery to the specified location(s). (F.O.B. destination).

J. Taxes:

In accordance with Act 1029, effective September 1, 1991, the Lafayette Parish School Board is exempt from Sales Tax on all purchases.

K. Evaluation of Offers:

1. The Lafayette Parish School Board, in making its award, will consider the lowest responsive bidder. The Lafayette Parish School Board reserves the right to reject any and/or all bids.
2. **Bids for All or Part:** With the exception of public works projects, the Board reserves the right to award on an “ALL-OR-NONE” and/or partial basis whichever is in the best interest of the Lafayette Parish School Board. Bidder may restrict his bid to consideration as “ALL-OR-NONE” by so stating, but shall give a unit price for each item; any bid in which the bidder names a total price for all the articles without quoting a price on each item shall be rejected.
3. **Cash Discounts:** Cash Discounts, if offered, will be taken in consideration in determining the low bid. **DISCOUNTS OF LESS THAN THIRTY (30) DAYS WILL NOT BE CONSIDERED IN MAKING AN AWARD.** Beginning date of discount period shall be determined by date of invoice or date of delivery of merchandise whichever occurs first.
4. All items listed in this solicitation will be awarded on the basis of a firm fixed price.
5. **Errors in Bids:** Bids containing errors may be withdrawn by the contractor in accordance with L.R.S. 38:3314.C. Erasures or changes in bids must be initialed.
6. **Tie Bids:** Tie bids will be decided on the basis of drawing lots, unless only one instate vendor is involved. In these cases, preference will be given to the instate vendor as provided for in L.R.S. 38.2225.C.
7. **Ability & Experience:** Considerations used for determining bidder responsibility include “financial ability, skill, integrity, business judgement, experience, reputation, quality of previous work on contracts, and any other similar factors bearing on bidders’ ability to successfully perform the contract”. Each proposal will receive equal consideration and special attention directed to the contractor’s qualifications as provided for in L.R.S. 38.2216.C (2) (a).

L. Purchases Without Bid Security, Contracts & Performance (Delivery) Security

1. **Failure to Perform:** In the event a successful bidder fails to perform (deliver) on an awarded bid and no bid security and/or performance securities were required, the Board shall declare the bidder in default. The Board then has the option of excusing the bidder if it determines good cause exists or it may require a penalty as liquidated damages. In the event a penalty is directed,

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS Rev.6/7/10

it shall be the Board's option to invoke the following:

- a. Payment to the Board in the amount equal to the difference between the unit price bid times the quantity on an item to item basis of that of the successful bidder and the next responsible low bidder(s) and/or
- b. If it becomes necessary to re-bid, payment to the Board in the amount equal to the difference between the unit price times the quantity on an item basis of that of the successful bidder on the original bid and that of the lowest responsible bidder(s) on the re-bid.

M. **Change or Withdrawal of Bids:**

1. **Change or Withdrawal Prior to Bid Opening:** Should any bidder desire to change or withdraw his bid he shall do so prior to the date and hour of the opening.
2. **Withdrawal After Bid Opening-But Prior to Bid Award:** No bid may be withdrawn after the scheduled closing time for receipt of bids for sixty (60) calendar days, except as provided in Section 2214 of L.R.S. Title 38, which states the bidder shall give notice in writing of his claim of right to withdraw his bid within forty-eight hours after the conclusion of the bid opening procedure.

N. **Rejection of Bids:**

The Board reserves the right to reject any and all bids for just cause. In accordance with L.R.S. 38:2212(1)(1)(b) those stated in the advertisement for bids, and those requirements in the bid packet shall not be considered informalities and shall not be waived by any public entity.

O. **Award & Acceptance:**

1. **Bid Tabulation:** Copy of bid tabulation may be received upon written request and by submitting a stamped, self-addressed envelope.
2. If awarded, the LPSS will award the contract to the lowest responsive and responsible bidder. The LPSS reserves the right to award the contract in the aggregate or to make a split award to more than one bidder, whichever is in the best interest of the public.
3. **Notice of Acceptance:** A written award in the form of a purchase order, contract, written notice of award of any combination of these three to the successful bidder shall be deemed to result in a binding contract for the purchase of materials or supplies without further action by either party as provided for in L.R.S 38:2216.B. If the bid and resulting award regards the construction of doing of any public works, a written contract must be entered into according to L.R.S. 38:2216.A(1).

P. **Delivery Provisions:**

1. Shipment is not to begin until receipt of the purchase order or other notification by the Purchasing Agent to proceed. All deliveries of products shall be made within 45 days ARO designated, freight prepaid. At the time delivery is made an authorized agent must sign a dray

GENERAL CONDITIONS AND INSTRUCTIONS TO BIDDERS Rev.6/7/10
--

receipt.

2. **Responsibility of Materials Shipped:** Successful bidder shall be responsible for the materials or supplies until they are delivered to the location(s) specified in the bid specifications. If materials or supplies are rejected they must be removed by and at the expense of the bidder promptly after notification of rejection.
3. **Inspections:** Inspection and acceptance of goods will be made after delivery.
4. **Time of Delivery:** Deliveries will be accepted between 8:30 A.M. and 2:30 P.M.
5. **Packing Slips or Delivery Tickets:** **ALL SHIPMENTS OR DELIVERIES** shall be accompanied by Packing Slips or Delivery Tickets, and contain the following information:
 - a. Purchase Order number,
 - b. Name of the article and stock number (Supplier's),
 - c. Quantity ordered,
 - d. Back orders,
 - e. Name of the vendor.

Q. Excluded Parties:

Bidders shall complete and sign the "Certification Regarding Debarment, Suspension, and Other Responsibility Matters Primary Covered Transactions" Form. This form must be included with the bid proposal.

BIDDERS ARE CAUTIONED THAT FAILURE TO COMPLY WITH THESE CONDITIONS SHALL BE CONSIDERED SUFFICIENT REASON FOR REFUSAL TO ACCEPT THE GOODS.

The Special Case of Meals:

Contracts which relate to school lunch program are exempt from the provisions and requirements contained herein.

(SPECIAL CONDITIONS found on succeeding pages always supersede the General Conditions).

**LAFAYETTE PARISH SCHOOL BOARD
BILLY D. GUIDRY, EXECUTIVE DIRECTOR & CHIEF FINANCIAL OFFICER**



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

7/6/2017

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Brown & Brown - Houston 1717 N. Sam Houston Pkwy #115 Houston TX 77038	CONTACT NAME: PHONE (A/C, No, Ext): 281-260-2000 E-MAIL ADDRESS: FAX (A/C, No): 281-260-3065														
INSURED Safety Vision, LLC 6100 W Sam Houston Parkway Houston TX 77041	<table border="1"><thead><tr><th>INSURER(S) AFFORDING COVERAGE</th><th>NAIC #</th></tr></thead><tbody><tr><td>INSURER A :Continental Insurance Co</td><td>35289</td></tr><tr><td>INSURER B :Valley Forge Insurance Co.</td><td>20508</td></tr><tr><td>INSURER C :Continental Casualty Company</td><td>20443</td></tr><tr><td>INSURER D :Texas Mutual Insurance Company</td><td>22945</td></tr><tr><td>INSURER E :Argonaut Insurance Company</td><td>19801</td></tr><tr><td>INSURER F :</td><td></td></tr></tbody></table>	INSURER(S) AFFORDING COVERAGE	NAIC #	INSURER A :Continental Insurance Co	35289	INSURER B :Valley Forge Insurance Co.	20508	INSURER C :Continental Casualty Company	20443	INSURER D :Texas Mutual Insurance Company	22945	INSURER E :Argonaut Insurance Company	19801	INSURER F :	
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COVERAGES**CERTIFICATE NUMBER:** 1536727423**REVISION NUMBER:**

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INSR LTR	TYPE OF INSURANCE	ADDL INSR	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
B	GENERAL LIABILITY <input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC	Y	Y	5091551311	5/31/2017	5/31/2018	EACH OCCURRENCE \$1,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$100,000 MED EXP (Any one person) \$15,000 PERSONAL & ADV INJURY \$1,000,000 GENERAL AGGREGATE \$2,000,000 PRODUCTS - COMP/OP AGG \$2,000,000 \$
B	AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> ALL OWNED AUTOS <input checked="" type="checkbox"/> HIRED AUTOS <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS	Y	Y	5091551308	5/31/2017	5/31/2018	COMBINED SINGLE LIMIT (Ea accident) \$1,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
C	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$10,000	Y	Y	5091551339	5/31/2017	5/31/2018	EACH OCCURRENCE \$8,000,000 AGGREGATE \$ \$
D E	WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y/N <input type="checkbox"/> N/A	Y		0001326015 928268607584	5/31/2017 5/31/2017	5/31/2018 5/31/2018	<input checked="" type="checkbox"/> WC STATU-TORY LIMITS <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$1,000,000 E.L. DISEASE - EA EMPLOYEE \$1,000,000 E.L. DISEASE - POLICY LIMIT \$1,000,000
A	Cargo			OC246018	5/31/2017	5/31/2018	Shipment by any one vessel;aircraft \$500,000 Any one barge \$25,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (Attach ACORD 101, Additional Remarks Schedule, if more space is required)

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Automobile - The policy includes a blanket automatic additional insured endorsement that provides additional insured status and a blanket See Attached...

CERTIFICATE HOLDER**CANCELLATION**Lafayette Parish School System
113 Chaplin Dr.
Lafayette LA 70508

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.

AUTHORIZED REPRESENTATIVE

AGENCY CUSTOMER ID: _____

LOC #: _____



ADDITIONAL REMARKS SCHEDULE

Page 1 of 1

AGENCY Brown & Brown - Houston		NAMED INSURED Safety Vision, LLC 6100 W Sam Houston Parkway Houston TX 77041
POLICY NUMBER		
CARRIER	NAIC CODE	EFFECTIVE DATE:

ADDITIONAL REMARKS

THIS ADDITIONAL REMARKS FORM IS A SCHEDULE TO ACORD FORM,

FORM NUMBER: 25 FORM TITLE: CERTIFICATE OF LIABILITY INSURANCE

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Workers Compensation - The policy includes a blanket waiver of subrogation endorsement that waives the underwriters rights of subrogation to the certificate holder only when there is a written contract between the named insured and the certificate holder that requires such status.

Umbrella - Follow form



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AUTHORIZED REPRESENTATIVE

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AGENCY CUSTOMER ID: _____
LOC #: _____



ADDITIONAL REMARKS SCHEDULE

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AGENCY Brown & Brown - Houston		NAMED INSURED Safety Vision, LLC 6100 W Sam Houston Parkway Houston TX 77041
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Umbrella - Follow form

41AHD SERIES DOME CAMERAS HIGH RESOLUTION FLEET CAMERA



Interior Version
(with IRs)



Windshield Version
(without IRs)

The 41AHD Series advanced Analog/High Definition dome cameras provide high quality images in 720p resolution using traditional analog cables. Available in two different focal lengths, with or without IRs, each provides sharp and clear video and audio coverage in any application. With advanced features, such as automatic color temperature correction and intelligent light balance compensation, the 41AHD Series is the perfect compliment to the Observer™ 4000 HYB video recorder.

SPECIFICATIONS

Part No. AHD-xxMIR and AHD-xxM

Image Sensor	1/3" 1.3M pixel CMOS
Resolution	720p (1.0)
Minimum Illumination	0 lux with IR on
Signal-to-Noise Ratio	≥50dB (AGC OFF)
Power Requirement	12V DC ± 10%
Power Consumption	With IR: 120mA DC 12V ± 5% Without IR: 70mA DC 12V ± 5%
White Balance	Auto
Auto Gain	Auto
Back Light Compensation	Auto
Adjustable Range	0-355° (H), 0-90° (V)
Lens Options	2.8 mm, 3.6 mm (optional)
Electronic Shutter	Auto
Audio	Yes
Video Output	AHD standard output, 4-pin aviation cable
IR	Yes, 6 LEDs (interior version), No (windshield version)
Operating Temperature	-40°F to approx 158°F (-40°C to approx 70°C)
Dimensions (w x h)	2.72 in. x 2.19 in.

HD Images, Analog Price

The 41AHD Series cameras install using traditional analog cables, eliminating the need to re-wire vehicles to upgrade to the latest technology. Using the power of the Observer 4000 HYB, four 720p cameras and an optional fifth IP camera can cover every angle in high definition.

Advanced Technology

41AHD Series cameras equipped with IRs capture images in the darkest conditions. The new audio band-pass filter reduces vibration and engine noise, capturing more critical audio.

Features

- Digital noise reduction for clear audio recording
- Mobile-rated interior housing available in black or white
- Can be left or right side mounted
- Fully compatible with the Observer 4000 HYB

Please discuss our installation, training, extended warranty, spare-in-the-air, and onsite service options with your mobile video solutions specialist!

45 SERIES INTERIOR IP CAMERA



The 45 series interior IP camera exhibits a low-profile design, ensuring it can be mounted in a variety of orientations. An IK08 impact rating ensures resistance against the harshest of impacts and makes the 45 series a wise choice for public environments. Smart infrared illuminator (IR) technology ensures sharp, clear images by adjusting as subjects move closer and further away from the camera.

SPECIFICATIONS

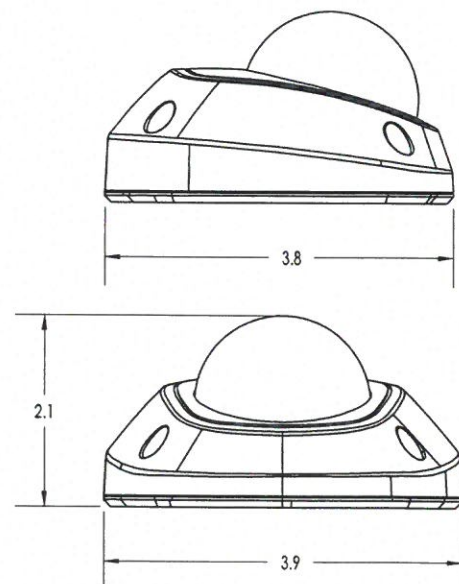
Part No. 45-xxIR-IP

Image Sensor	1/3" Progressive Scan CMOS
Resolution	1920 × 1080
Lens Focal Length	2.8, 4.0 mm
Infrared Illuminators	10
Minimum Illumination	.01 Lux (0 Lux with IR)
Video	H.264/ MJPEG
Audio	Yes; integrated microphone
Frame Rate	50Hz: 25fps (1920×1080, 1280 × 960, 1280 × 720) 60Hz: 30fps (1920×1080, 1280 × 960, 1280 × 720)
Image Setting	Rotate mode, Saturation, Brightness, Contrast, etc. are adjusted via client or web-browser
IP Rating	IP66
Impact Rating	IK08
Power Requirement	12V DC / PoE
Power Consumption	5.5W
Operating Temperature	-22° F ~ 140° F (-30° C ~ 60° C)
Dimensions (w × h × d)	3.81 in × 2.08 in × 3.91 in (96.7 mm × 52.8 mm × 99.3 mm)
Weight	1.32 lb (600g)

Please discuss our installation, training, extended warranty, spare-in-the-air, and onsite service options with your mobile video solutions specialist!

Features

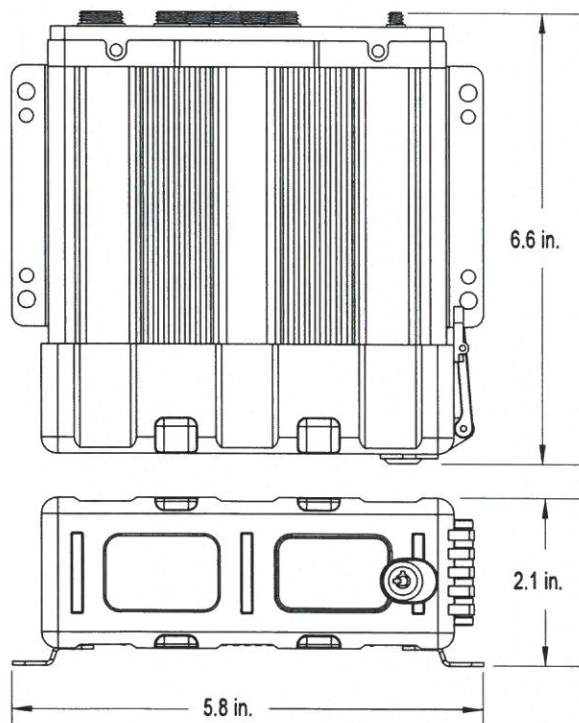
- Available in IP with M12 connection configurations
- 3-axis gimbal provides flexible mounting opportunities
- Camera can see up to 65' in the dark with integrated IR array
- IP66 rating ensures protection from dust and water
- Automatic gain control boosts image signal
- Integrated microphone
- Wide dynamic range



OBSERVER™ 4000 HYB 4-CHANNEL HYBRID VIDEO RECORDER (HVR)



The Observer™ 4000 HYB hybrid video recorder (HVR) is designed with the specialized capability to work with three types of video cameras simultaneously. This unique compatibility is equipped with the latest technology of Analog High Definition (AHD), supporting 720p HD resolution utilizing traditional analog cables. The Observer 4000 HYB combines 4 inputs of standard analog and/or AHD cameras, with the option of adding a fifth IP camera. Generate HD images at an analog price with dependable performance that has made the Observer series an industry leader.



Universal Application

HD over analog allows modernization of an existing system without extra charge. Connect already installed IP and/or standard analog cameras to the Observer 4000 HYB, as well as implement the latest AHD technology when you're ready to upgrade your fleet. Its robust, sub-compact design and use of solid-state SD cards, allows the rugged Observer 4000 HYB to be installed in a variety of mobile environments and used for a variety of different applications.

User Friendly Design

The Observer 4000 HYB provides the innovations and conveniences you expect from the Observer series of recorders. Advanced configuration options are easily accessed and changed via easy-to-navigate menus displayed on an optional external monitor. A USB port on the front of the recorder allows you to transfer configurations, download video clips, and update firmware quickly and efficiently. A secondary SD card either duplicates the primary SD card to ensure video is available when you need it most, or it may function as a secondary storage device, offering up to 256 GB of main storage.

Please discuss our installation, training, extended warranty, spare-in-the-air, and onsite service options with your mobile video solutions specialist!

OBSERVER™ 4000 HYB

4-CHANNEL HYBRID VIDEO RECORDER (HVR)

SPECIFICATIONS	
Part No. 4000-HYB	
Operating System	Embedded Real Time Linux
Video Standard	NTSC / PAL (selectable)
Audio/Video Inputs	4 channels AHD or Analog + 1 IP channel
Audio/Video Output	1 channel
Audio/Video Compression	ADPCM / H.264
Resolution	720P, WD1, WHD1, WCIF, D1, HD1, CIF
Frame Rate	NTSC: (4x30)FPS WD1 +30FPS 720P or (4x15)FPS 720P (AHD)+30FPS 720P (IPC) PAL: (4x25)FPS WD1+30FPS 720P (IPC) or (4x15) FPS 720P (AHD)+30FPS 720P (IPC)
Image Quality (Bit Rate)	8 levels (1 is best)
Recording Mode	Continuous/Schedule/Alarm
Pre-Event Recording	Configurable up to 60 minutes
Post-Event Recording	Configurable up to 30 minutes
Mirror Recording	Yes
GPS (Antenna Included)	Built-in module (location tracking, speed detection, and time sync)
Storage (lockable)	1 × Class 10 SD Card (256 GB max) 1 × Class 10 SD Card (256 GB max, mirror recording optional)
Interfaces	1 × RS-232 and 1 × USB 2.0
Sensor Inputs	8 inputs, 2 outputs
Power Input	8 - 36V DC
Power Output	5V at 500mA
Power Consumption	29W
Dimensions (w × h × d)	5.59 in x 2.13 in x 5.7 in (142 mm x 54.2 mm x 144.8 mm)
Weight	1.5 lbs. (0.7 kg.)
Operating Temperature	-13°F~140°F (-25°C~60°C)
Relative Humidity	8% - 90%
Configuration	IR remote control (included); monitor (optional)
WITH A SAFETY VISION MONITOR	
On Screen Display	GPS information, event, temperature, voltage, device information, firmware version, MCU version
Display Split	1/4
Playback	1 channel by local monitor, 1/4 channels with software
Search Mode	date/time, channel, event

WHAT'S IN THE BOX?	
1 × 4000 HVR	
1 × GPS Antenna	
1 × Remote Control	
1 × Storage Media Key	

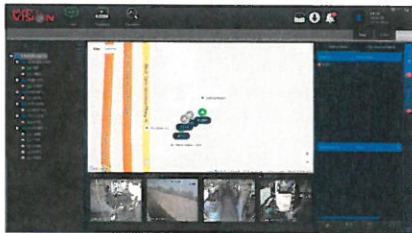
ACCESSORIES	
Safety Vision Monitor	
Event Button (Requires sensor harness and COM extender)	
Uninterruptible Power Supply (UPS)	

FORESIGHT PRO

ADVANCED DIGITAL VIDEO MANAGEMENT SYSTEM



Foresight PRO is a powerful video management system that perfectly compliments our Observer™ series recorders and combines an array of innovative and convenient features to provide a total all-in-one back-end solution for any agency. Foresight PRO supports fleets both large and small and works with OMS™ PRO to create a secure client-server architecture that makes it simple to perform the tasks you need to perform.



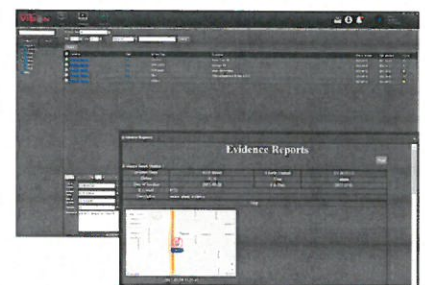
Comprehensive Live View

Using optional cellular modems, any connected vehicle can be instantly located and live video from any camera can be viewed. View and manage events, change DVR configurations, and even format hard drives remotely.



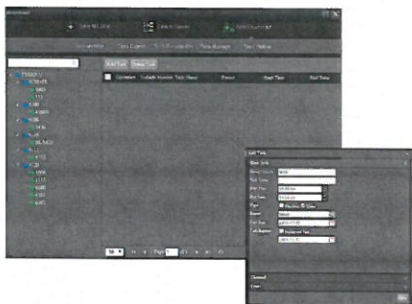
Advanced Playback

View every camera angle at once and zoom in on important details. See speed, accelerometer, and other metadata graphically displayed for easy analysis. Export specific video clips effortlessly in a variety of formats.



Organized Evidence Feature

After reviewing critical video clips, they can be labeled with keywords and descriptions. The new Evidence feature then makes it easy to organize, review, recall and generate reports on these events.



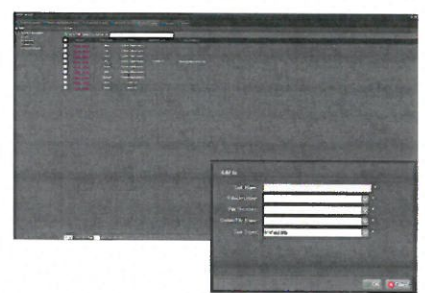
Automatic Downloading

Foresight PRO adapts to any department's policies and procedures and can be configured to automatically download specific types of video when the vehicle connects to the network. View, edit, and manage tasks and monitor all downloading activity in the Download window.



Extensive System Management

Both vehicles and personnel can be arranged into hierarchical groups that mirror your agency's organization. Each user is assigned a role that grants access to required functions and restricts access to sensitive ones, allowing complex security protocols to be implemented.



Fleet-wide DVR Updates

Foresight PRO includes the powerful ability to push firmware updates to recorders automatically through the wireless network, eliminating the arduous task of physically accessing each one when new features are released. Manage which vehicles receive the update and the specific time the process starts.