

# South Panola School District

## Bid



209 A Industrial Drive,

Ridgeland MS 39157

MS Contractors License: 17471-SC

## **Company Overview**

**Academic Technologies, Inc., a Mississippi Corporation**, was incorporated in April 2008 and has been serving quality-conscious customers in the audio-visual, digital signage, structured cabling, CCTV, and network integration marketplace since its inception. The firm is organized into three major business units: Administration & Finance, Audio Visual Systems, Structured Cabling Systems and maintains its headquarters in Ridgeland, MS.

Our area of operation encompasses the entire state of Mississippi where we are a licensed contractor in good standing. Our technical staff is comprised of some of the most highly skilled engineers in the A/V, systems, and structured cabling arenas.

### **Key Personnel**

Following is a brief synopsis of the background and qualifications of some key members of the Academic Technologies team:

#### **Philip Boyd - CTS-I, CTS-D, ISF-C Design Engineer**

Mr. Boyd has over seventeen years of experience in the design, installation, and maintenance of low voltage and audio visual systems. He has served as the primary project manager for the renovation of at least seven major new construction projects in Mississippi. His primary office is the Jackson location.

#### **Joseph Dixon - CTS-I Project Manager**

Mr. Dixon has ten years of management and installation experience. He is well versed in running multiple projects and installers and has a history of bringing jobs in under budget. His primary office is the Jackson location.

#### **Trey McGregor - CTS**

Mr. McGregor graduated college with a degree in Marketing and Management and having spent over 15+ years in the enterprise networking equipment industry ranging from hardware, project management, repair and customer relations.

### **Relevant Project Experience**

Our technical staff has successfully completed many extremely complex audio visual, sound reinforcement, information technology, and structured cabling projects throughout the state of Mississippi. We have designed and implemented large-scale structured cabling systems for both initial construction projects and renovations, including voice, data, audio visual, security, and access control cabling.

We place an enormous emphasis on training and professional growth, regularly sending our technical staff members to specialized training and industry events. This is intended to focus their growth on the cutting edge products and technologies required to implement the state of the art systems found in today's institutions of higher education.

Our staff possesses vast knowledge and experience in the specific types of systems most commonly used in the government and education sector and they are intimately familiar with the specialized needs and requirements of this often unique environment. As such we stand ready to provide the services and products required to successfully complete even the most complex large-scale projects found in this segment of the marketplace.



# **South Panola School District**

209 Bothe Street, Batesville, Mississippi 38606

Phone (662) 563-9361/Fax (662) 563-6077

Web Site: [www.southpanola.k12.ms.us](http://www.southpanola.k12.ms.us)

*Providing Opportunities for Educational Excellence*

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**David Rubenstein, Director of Finance & Business Operations**

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## **NOTICE TO BIDDERS Interactive Display Touchscreen Televisions**

### **ADDENDUM 1**

October 20, 2021

\*\*\* I acknowledge this addendum\*\*\* TM (10/20/2021)

Remove Certificate of Responsibility and Performance and Payment Bonds sections. This isn't a construction project.

#### **Add the following:**

#### **FEDERAL FUNDING**

SPSD is planning to use the American Rescue Plan (ARP) Elementary and Secondary School Emergency Relief (ESSER) to fund this project. Vendor must comply with all federal requirements related to this project. Vendor should provide statement to comply with 2 CFR § 200.322 - Domestic preferences for procurements and any additional federal requirements.

#### **ASSURANCES (CONFLICT OF INTEREST)**

By signing the assurance page, you acknowledge: (1) no involvement, financial or otherwise, that an employee, officer or agent of SPSPD may have in your organization or any other federal requirements.

**INDEPENDENT CONTRACTOR DEBARMENT VERIFICATION FORM must be included with your bid.**

#### **GENERAL**

**Must be in compliance with all federal, state and local laws.**

Vendor and contractor are synonymous

ALL items MUST be Asbestos free.

**W-9 FORM**

SPSD requires a W-9 Form to be completed before a purchase order is issued.

**DELIVERY**

All bids items are to be based on **delivery F.O.B.**

**INSURANCE (Option 2 only)**

SPSD requires a current copy of liability and worker's compensation insurance to be included in your bid qualification submission. A minimum of \$1,000,000 in general liability insurance.

Awarded vendor will provide SPSP as a certificate holder on the certificate of liability insurance throughout the term of the project.

**DAMAGE**

SPSD will hold the successful bidder responsible for any damage caused to any SPSP property.

**GOVERNING LAWS:**

This agreement shall be governed by and construed in accordance with the laws of the State of Mississippi and venue for the resolution of any disputes shall be Batesville, Mississippi. Bidder expressly agrees that under no circumstances shall the SPSP be obligated to pay attorney fees or the cost of legal action to Bidder.

**Vendor Bid Requirements**

*Assurances*

*Independent Contractor Debarment Verification Form*

*Copy of insurance and workers compensation insurance (Option 2 only)*

*Option One: Purchase/ Sale of School Price Sheet Completed*

*Product specification sheet(s)*

*Option Two: Installation of Interactive panels.*

*3 References*

End of addendum 1.

## ASSURANCES

I have examined the specifications outlined in the notice to bidders. My company agrees to furnish, deliver, install, train and test all items according to your specifications and instructions at the indicated price submitted. I, the undersigned understand and accept the instructions and conditions under which this bid is being submitted. I, will comply with all local, state and federal requirements.

I understand that a company officer's signature is required on this form and unless this has been done, our bid may be considered incomplete and therefore rejected.

COMPANY: Academic Technologies Inc.

ADDRESS: 209-B Industrial Dr.

CITY/STATE/ZIP: Ridgeland Ms 39157

COMPANY OFFICER NAME: Trey McGregor

TITLE: Sales

DATE: 10/22/2021

TELEPHONE: 601-427-3587

FAX: 601-605-4835

CELL PHONE: 601-750-0674

EMAIL ADDRESS: trey@academictechinc.com

SIGNATURE: *Trey McGregor*

# INDEPENDENT CONTRACTOR DEBARMENT VERIFICATION FORM

(Please print clearly or type)

*\*\*Appropriate signatures shall certify statements below.*

**FEDERAL DEBARMENT CERTIFICATION:**

Subgrantee's/Contractor's Name	Academic Technologies Inc.
Authorized Official's Name	Trey McGregor
Complete Address	209-B Industrial Dr. Ridgeland MS 39157
Contact Number	601-427-3587 b
Are you currently registered with <a href="http://www.sam.gov">www.sam.gov</a> (Yes or No) If yes, attach supporting documentation and DUNS number must be Active with open access. <b>(Federal fund requirement)</b>	DUNS 828357330
Are you currently registered to do business in the State of Mississippi? (Yes or No) If yes, attach supporting documentation of registration status. If not, please register and provide documentation of registration status. <b>(Federal and State/Other fund requirement)</b>	See Attached

CONTRACTOR hereby certify that at the execution of a contract with the Mississippi Department of Education and South Panola School District, CONTRACTOR is not on the list for federal debarment on [www.sam.gov](http://www.sam.gov) – System for Award Management.

**STATE OF MISSISSIPPI REGISTRATION:**

CONTRACTOR hereby certify that at the execution of a contract with the Mississippi Department of Education and South Panola School District, CONTRACTOR is not on the list for debarment on [www.sos.ms.gov](http://www.sos.ms.gov) for doing business with the State of Mississippi or with any Mississippi State Agency or Local Governmental Entity.

**PARTNERSHIP DEBARMENT CERTIFICATION:**

CONTRACTOR hereby certify that all entities who are in partnership through this contract or grant with the Mississippi Department of Education (MDE) (subcontractors, subrecipients, et al.) are not on the federal debarment list on [www.sam.gov](http://www.sam.gov) – System for Award Management or the State of Mississippi debarment list. Proof of documentation of partnership verification with SAM shall be kept on file and the debarment status shall be checked prior to submission of every contract/subgrant and modification to MDE.

  
 Original Signature of Contractor or Authorized Official

10/22/2021  
 Date

# Option One: Total of Sale and Delivery of (All Schools) Interactive Panels

Note: Vendor may choose to submit a bid on option one and / or option two. The vendor is not required to submit a bid for both. If not bidding on an option please put N/A for that option.

Option One: Sale and Delivery of Interactive Panels					
School	Qty Needed	MFG Part #	Item Description	Unit Price	School Investment
BES	46	MX275-V2	75 " Smart interactive panel	4099	\$188,554.00
BIS	40	MX275-V2	75 " Smart interactive panel	4099	\$163,960.00
BMS	37	MX275-V2	75 " Smart interactive panel	4099	\$151,663.00
Pope	39	MX275-V2	75 " Smart interactive panel	4099	\$159,861.00
BJHS	60	MX275-V2	75 " Smart interactive panel	4099	\$245,940.00
SPHS	88	MX275-V2	75 " Smart interactive panel	4099	\$360,712.00

## Total of Sale and Delivery of (All Schools) Interactive Panels for Option One:

The vendor agrees to sale and deliver a total of 310 Interactive displays to 6 campuses and accept the terms and conditions of this bid for a total price of:

Option One Total Project Investment \$ 1,270,690.00

Option One: Submitted by: Trey McGregor

Vendor Contact Name Trey McGregor

Vendor Company Name Academic Technologies Inc.

Vendor Company Address 209-B Industrial Dr.

Vendor City, State Zip Ridgeland Ms 39157

Vendor Business Phone # 601-427-3587

Vendor authorized signature Trey McGregor

Date: 10/22/2021

## Option Two: Installation of Interactive Displays

Note: Vendors may choose to submit a bid on option one and / or option two. The vendor is not required to submit a bid for both. If not bidding on an option please put N/A for that option.

Option Two: Installation of Interactive Displays				
School	Qty Needed	Item Description	Unit Price	School Investment
BES	46	Wall mount Interactive Display	144	\$6,624.00
BIS	40	Wall mount Interactive Display	144	\$5,760.00
BMS	37	Wall mount Interactive Display	144	\$5,328.00
Pope	39	Wall mount Interactive Display	144	\$5,616.00
BJHS	60	Wall mount Interactive Display	144	\$8,640.00
SPHS	88	Wall mount Interactive Display	144	\$12,672.00

Total of Installation for (All Schools) Interactive Panels for Option Two:

The vendor agrees to sale and deliver a total of 310 Interactive displays to 6 campuses and accept the terms and conditions of this bid for a total price of:

Option One Total Project Investment \$ \$44,640.00

Two  
Option One: Submitted by: Trey McGregor

Vendor Contact Name Trey McGregor

Vendor Company Name Academic Technologies Inc.

Vendor Company Address 209-B Industrial Dr.

Vendor City, State Zip Ridgeland Ms 39157

Vendor Business Phone # 601-427-3587

Vendor authorized signature Trey McGregor

Date: 10/22/2021

# REFERENCES

Please provide 3 references of Entities (MS Schools / School District preferred) you have done business with. Include:

SEE ATTACHED

Name of School District / Client / Company,

Client Contact Name,

Client Contact Phone Number,

Client Contact Email Address,

Short Description of Project.

# EVALUATION

The South Panola School District Board of Trustees will award a contract based on the vendor submission that best meets the needs of the school system with regard to future growth, bid specifications, and not necessarily the lowest price even though the price will be the priority factor. The following factors will be considered when evaluating responses:

- 55% Price of goods and services.
- 20% Transition / Implementation / Timeline schedule.
- 10% Preference will be given for prior positive experience with the Vendor
- 10% Company Provides all Services (No sub-contractors)
- 5 % Preference will be given to Mississippi based vendors

## REFERENCE FORM

Contact Name: Johnny Price  
Company Name: The University of Mississippi  
Address: 104 Powers Hall, University, MS 38677  
Phone: 662-915-5686  
Email: [price@olemiss.edu](mailto:price@olemiss.edu)  
Project Start Date: 01/1/14  
Project End Date: 12/31/14  
Project Budget: \$ 623,617.66

Project Name: Classroom Technologies 2014 Contract

Products (26) each: Hitachi 3LCD projectors, Projector lamps, Chief (ceiling mounts, poles, connect kit, utility shelf, rack drawers, Large Tilt wall mounts), 34 Each: Extron (MLC 226IP Controller, HDCP compliant scaling, presentation switcher, HDMI Transmitter, 70V Amplifier, 2-Way Ceiling Speakers) 24 X 2003 Spectrum Inspiration Carts, 10 X Spectrum 55243CHBDH Media Lecterns, 36 X Liberty wall plates, 26X Cisco Small Business SG200-08 Switch, 34 X Samsung Blu-Ray Player, 34X Shure 12" Gooseneck Condenser Mic Podium & Shure Wireless Lavalier Mic System Digital.

Services: Updated/upgraded present equipment in order to have cutting edge technology, Set up beautiful appearance but very knowledgeable system for visitors, staff & students.

## REFERENCE FORM

Contact Name: Lendon Balch  
Company Name: Desoto County Schools  
Address: 5 East South Street  
Phone: 662-449-7100  
Email: lendon.balch@dcsms.org  
Project Start Date: 12/05/2019  
Project End Date: 01/17/2020  
Project Budget: \$361,445.40

Project Name: Classroom Technologies 2019/2020 Contract

Products (159) each: Epson 695WI interactive projectors with mounts, 5 Year extended warranty on each projector, Projector lamps, Kramer cables, programming, and installation.

Services: Updated/upgraded present equipment in order to have cutting edge technology, Set up beautiful appearance but very knowledgeable system for visitors, staff & students.

## REFERENCE FORM

Contact Name: Butch Lee

Company Name: City of Brandon Amphitheater

Address: Boyce Lane, Brandon MS 39042

Phone: (601) 825-5021

Email: blee@ci.brandon.ms.us

Project Start Date: 02/17/2018

Project End Date: 04/19/2018

Project Budget: \$ 382,994.00

Project Name: Brandon Amphitheater

Products: Audio/Visual Equipment Crestron control systems and touch panels, Listen Technologies assistive listening equipment, West Penn Wire, Full range pendant speakers, Chief mounts, racks, and surge, Clear-Com Intercom system, 47"-80- professional LED displays, HD Video Encoder, broadcast panel, miscellaneous cables and installation supplies, Labor and Programming.

Maintenance: Before each concert we test all equipment to make sure everything is in excellent working order.

Services Installation of audio-visual equipment.



# State of Mississippi

## BOARD OF CONTRACTORS

ACADEMIC TECHNOLOGIES, INC.  
209 A INDUSTRIAL DR.  
RIDGELAND, MS 39157

**ACTIVE**

is duly registered and entitled to perform

COMMUNICATION SYSTEMS AND LOW VOLTAGE ELECTRICAL



*We have hereunto set our hand and caused the Seal of the Mississippi Board of Contractors to be affixed this 14 day of Jan., 2021*

**CERTIFICATE OF RESPONSIBILITY**

**No. 17471-SC**

Expires Jan. 14, 2022

*Joel A. Canell*

CHAIRMAN OF THE BOARD

72-606-07-1-1-000 Rev. 08/07

STATE TAX COMMISSION  
JACKSON, MISSISSIPPI

# State of Mississippi

NOT TRANSFERABLE

## PERMIT TO ENGAGE IN BUSINESS OF SELLING TANGIBLE PERSONAL PROPERTY OR SERVICES TAXABLE UNDER THE SALES TAX LAW

This permit is issued as provided by Section 27-65-27, Mississippi Code of 1972, upon condition that the holder shall pay all taxes accruing under the provisions of this act and shall keep adequate records, including daily sales and all purchase invoices. These records shall be open for inspection by any authorized agent of the State Tax Commissioner. Failure to keep such records and to pay the sales tax due under this chapter shall be cause for revocation of this permit. Please make all sales tax reports in the name and account number shown below. This permit acts as a resale certificate and authorizes the holder to purchase materials or services for resale, in the regular line of business, exempt from tax.

Issued to: ACADEMIC TECHNOLOGIES INC

Account No.: 045-15027-3

209 A INDUSTRIAL DRIVE  
RIDGELAND , MS 39157

Date Issued: 04/30/08

By: JOSEPH L. BLOUNT, COMMISSIONER

This license shall not make lawful any act or thing declared to be unlawful by the State of Mississippi

ORIGINAL

# Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

▶ Go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9) for instructions and the latest information.

1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank.  
**Academic Technologies Inc**

2 Business name/disregarded entity name, if different from above

3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes.

Individual/sole proprietor or single-member LLC     C Corporation     S Corporation     Partnership     Trust/estate

Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ▶ \_\_\_\_\_

**Note:** Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner.

Other (see instructions) ▶ \_\_\_\_\_

4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3):  
 Exempt payee code (if any) \_\_\_\_\_  
 Exemption from FATCA reporting code (if any) \_\_\_\_\_  
*(Applies to accounts maintained outside the U.S.)*

5 Address (number, street, and apt. or suite no.) See instructions.  
**209 A Industrial Dr**

6 City, state, and ZIP code  
**Ridgeland MS 39157**

7 List account number(s) here (optional)

Requester's name and address (optional)

Print or type. See Specific Instructions on page 3.

## Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

**Note:** If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-						
or									
Employer identification number									
2	6	-	2	4	1	9	4	7	3

## Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

**Certification instructions.** You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here    Signature of U.S. person ▶ *Philip P*    Date ▶ *6/30/2021*

## General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

**Future developments.** For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to [www.irs.gov/FormW9](http://www.irs.gov/FormW9).

## Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.