

Response to Requirements

South Panola School District RFP for Interactive Displays



South Panola School District
209 Boothe St.
Batesville, MS 38606

Jeff Eubanks
Asst. Director of Technology Information Systems

Proposal Submitted
October 25, 2021
By

IoT Professional
681 West Dr.
Ridgeland, MS 39157
601.291.4844

TABLE OF CONTENTS

Transmittal Letter	3
Executive Summary	4
Vendor Background	6
References	8
Assurances	10
Independent Contractor Debarment Verification Form	11
W-9 Form	12
Mississippi Proof of Good Standing	13
SAM Proof of Registration	14
V7 Interactive 75" LCD Touchscreen Display Spec Sheet	15
Option One Pricing	18
Option Two Pricing - No Bid	19

South Panola School District
Interactive Display Touch Screen Televisions

October 25, 2021

Jeff Eubanks
Asst. Director of Technology Information Systems
South Panola School District
Batesville, MS

Mr. Eubanks,

We are submitting herewith our proposal for V7 75" Interactive Touchscreen Displays as fulfillment of the RFP Specifications.

IoT Professional will comply with **§ 200.322 Domestic preferences for procurements**. The V7 brand is owned and produced by Ingram Micro, the global leader in product distribution and services. Ingram Micro is a California based company. The V7 brand is completely produced in the United States. Ingram Micro adheres to strict environmental and labor policies, ensuring they are an eco- and employee-friendly company.

The V7 Interactive Displays are partially stocked and can be shipped as a rollout after the initial shipment. The availability is subject to change, but we can guarantee the pricing set forth in this proposal beyond the availability.

The proposal shows detailed pricing and specifications of all proposed equipment. Our pricing will remain effective for 60 days after receipt of our proposal. Our submission guarantees that we accept all contract terms and conditions and that we take no exceptions.

We hope that this request will merit your approval.

Sincerely yours,
Mr. William Willis


William Willis (Oct 24, 2021 10:04 EDT)

Executive Summary

Introduction

SYNC Information Services, LLC dba IoT Professional is an IT company specializing in both software and equipment sales to SLED agencies in the Greater DMV area. IoT Professional aims to gain clientele that are in need of purchasing or leasing computers of various form factors along with peripherals and licenses to make a complete system. To that end, IoT Professional seeks to offer our services to the South Panola School District in hopes to fulfill your request for 75" Interactive Touchscreen Displays.

The Company

Established in 2015, SYNC's equipment sales arm, IoT Professional, offers White Glove Services such as: Asset Tagging, Chrome Management Enrollment, Microsoft Intune Provisioning Services, Green Packaging and Inside Delivery. The business was founded by William Willis, an IT industry professional with decades of experience. IoT Professional has partnered with companies through IM Link to provide our services beyond our regional area. We are also on the National Cooperative Purchasing Alliance (NCPA) vehicle which gives up special pricing on hundreds of services. This company was started on the ideology that a clean space is a safe space for individuals to gather, collaborate and connect. IoT Professional, over the past year, has serviced an array of clients, including: non-profits, educational institutions and local government entities.

Key Personnel

William Willis will serve as the main point of contact (POC) during the life of any resulting contract.

William Willis has over 15 years of IT experience including hardware and sales.

Email: william.willis@iotprofessional.net
Phone: 571.762.9365

Mission

IoT Professional seeks to ensure that businesses have a spotless office environment to support the work they do and forget their worries about office cleaning. The company is invested in and values its employees. We urge all employees to provide smart end to end solutions, listen to the needs of our clients, and respond to the demands of the environment.

Keys to Success

To become successful in the office cleaning business, IoT Professional must:

- Foster an environment of employee empowerment
- Listen attentively to the needs of the client and communicate this information effectively
- Research and remain experts on the latest technologies
- Remember that the solutions must meet or exceed client expectations to be considered done.

IoT Professional Background

IoT Professional
681 West Dr.
Ridgeland, MS 39157

Web Presence: <https://iotprofessional.net>
(Purchase Orders): procurement@iotprofessional.net
(Sales): sales@iotprofessional.net
(Contracts): contracts@iotprofessional.net
(Office): 601.291.4844
(Direct): 571.762.9365
(Sales): 571.357.4609
(Fax): 571.441.6269
(Toll-Free): +18333219292

- How long has our company been in business?

We started our company in 2009 in Mississippi and soon after registered in Virginia and opened a dedicated office in Arlington.

- How long has our company been providing sales for technology equipment?

We added equipment/hardware to accompany our software development and sales in 2012

- How long has our company provided warranty coverage?

We have offered a wide range of warranties including NBD (Next Business Day), ADP (Accidental Drop Protection), etc. since the start of our equipment sales.

IoT Professional offers custom software solutions and hardware (including servers). We believe that both aspects of technology blend together to make one complete solution for our clients. While we do have a dedicated receptionist we do believe that we should have a personal relationship with our clients which is why provide direct lines of communication to anyone doing business with IoT.

Technical Support:

Our technical support specialist provide customers with hardware and software solutions that meet their needs based on an in depth analysis of the current environment

South Panola School District
Interactive Display Touch Screen Televisions

Customer Service:

IoT's customer service department has two major functions which include public relations and creating a positive company culture.

Delivery Department:

Our delivery department builds positive and productive working relationships with our customers for business growth. We analyze and troubleshoot delivery issues in a timely fashion. Our delivery team ensures timely and accurate customer deliveries.

Sales Department:

Our sales department consists of a set of business activities and processes that help our sales organization run effectively, efficiently and in support of business strategies and objectives. We handle all sales, sales support and business operations in conjunction with our distributors.

Admin Department:

Our Administrative department consists of both Administrative and Human Resource managers and assistants that support the work of all office departments. The responsibility of this department is keeping records and setting appointments.

References

Owner's Name

City of Milpitas
Office of Emergency Services
Fire Department

Address

455 E. Calaveras Blvd.
Milpitas, CA 95035-5411

Telephone No.

855.860.4747

Name of Owner's Representative

Natie Livezey

Type of Work and Year

16 Windows 10 Laptops - 2021

Contract Amount

\$17,000

Owner's Name

Columbus Municipal School District
Central Office

Address

2630 McArthur Drive
Columbus, MS 39705

Telephone No.

662.241.7400

Name of Owner's Representative

J.C. Lawton

Type of Work and Year

280 Windows 10 Laptops - 2021

Contract Amount

\$287,000.00

South Panola School District
Interactive Display Touch Screen Televisions

Owner's Name

Kappa Foundation of Petersburg
Guide Right Debate Team

Address

P.O. Box 2844
Petersburg, VA 23804

Telephone No.

843.409.7467

Name of Owner's Representative

Kendric Crawford

Type of Work and Year

96 Samsung Chromebook Plus LTE - 2021
4 Microsoft Surface Go 2 LTE - 2021

Contract Amount

\$72,000.00

ASSURANCES

I have examined the specifications outlined in the notice to bidders. My company agrees to furnish, deliver, install, train and test all items according to your specifications and instructions at the indicated price submitted. I, the undersigned understand and accept the instructions and conditions under which this bid is being submitted. I, will comply with all local, state and federal requirements.

I understand that a company officer's signature is required on this form and unless this has been done, our bid may be considered incomplete and therefore rejected.

COMPANY: SYNC Information Services dba IoT Professional

ADDRESS: 681 West Dr.

CITY/STATE/ZIP: Ridgeland, MS 39157

COMPANY OFFICER NAME: William Willis

TITLE: Managing Director

DATE: 10/23/2021

TELEPHONE: 601.291.4844

FAX: 571.441.6269

CELL PHONE: 571.762.9365

EMAIL ADDRESS: william.willis@iotprofessional.net

SIGNATURE: 
William Willis (Oct 24, 2021 09:41 EDT)

INDEPENDENT CONTRACTOR DEBARMENT VERIFICATION FORM

(Please print clearly or type)

****Appropriate signatures shall certify statements below.**

FEDERAL DEBARMENT CERTIFICATION:

Subgrantee's/Contractor's Name	SYNC Information Services, LLC
Authorized Official's Name	William Willis
Complete Address	681 West Dr., Ridgeland, MS 39157
Contact Number	601.291.4844
Are you currently registered with www.sam.gov (Yes or No) If yes, attach supporting documentation and DUNS number must be Active with open access. (Federal fund requirement)	Yes
Are you currently registered to do business in the State of Mississippi? (Yes or No) If yes, attach supporting documentation of registration status. If not, please register and provide documentation of registration status. (Federal and State/Other fund requirement)	Yes

CONTRACTOR hereby certify that at the execution of a contract with the Mississippi Department of Education and South Panola School District, CONTRACTOR is not on the list for federal debarment on www.sam.gov – System for Award Management.

STATE OF MISSISSIPPI REGISTRATION:

CONTRACTOR hereby certify that at the execution of a contract with the Mississippi Department of Education and South Panola School District, CONTRACTOR is not on the list for debarment on www.sos.ms.gov for doing business with the State of Mississippi or with any Mississippi State Agency or Local Governmental Entity.

PARTNERSHIP DEBARMENT CERTIFICATION:

CONTRACTOR hereby certify that all entities who are in partnership through this contract or grant with the Mississippi Department of Education (MDE) (subcontractors, subrecipients, et al.) are not on the federal debarment list on www.sam.gov – System for Award Management or the State of Mississippi debarment list. Proof of documentation of partnership verification with SAM shall be kept on file and the debarment status shall be checked prior to submission of every contract/subgrant and modification to MDE.

<u>William Willis</u> <small>William Willis (Oct 24, 2021 09:40 EDT)</small>	<u>10/23/2021</u>
Original Signature of Contractor or Authorized Official	Date

Request for Taxpayer Identification Number and Certification

Give Form to the
requester. Do not
send to the IRS.

► Go to www.irs.gov/FormW9 for instructions and the latest information.

Print or type. See Specific Instructions on page 3.	1 Name (as shown on your income tax return). Name is required on this line; do not leave this line blank. SYNC Information Services, LLC	
	2 Business name/disregarded entity name, if different from above IoT Professional	
	3 Check appropriate box for federal tax classification of the person whose name is entered on line 1. Check only one of the following seven boxes. <input checked="" type="checkbox"/> Individual/sole proprietor or single-member LLC <input type="checkbox"/> Limited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=Partnership) ► _____ Note: Check the appropriate box in the line above for the tax classification of the single-member owner. Do not check LLC if the LLC is classified as a single-member LLC that is disregarded from the owner unless the owner of the LLC is another LLC that is not disregarded from the owner for U.S. federal tax purposes. Otherwise, a single-member LLC that is disregarded from the owner should check the appropriate box for the tax classification of its owner. <input type="checkbox"/> Other (see instructions) ► _____	4 Exemptions (codes apply only to certain entities, not individuals; see instructions on page 3): Exempt payee code (if any) _____ Exemption from FATCA reporting code (if any) _____ <i>(Applies to accounts maintained outside the U.S.)</i>
	5 Address (number, street, and apt. or suite no.) See instructions. 6829 Lamp Post Ln	Requester's name and address (optional)
	6 City, state, and ZIP code Alexandria, VA 22306	
7 List account number(s) here (optional)		

Part I Taxpayer Identification Number (TIN)

Enter your TIN in the appropriate box. The TIN provided must match the name given on line 1 to avoid backup withholding. For individuals, this is generally your social security number (SSN). However, for a resident alien, sole proprietor, or disregarded entity, see the instructions for Part I, later. For other entities, it is your employer identification number (EIN). If you do not have a number, see *How to get a TIN*, later.

Note: If the account is in more than one name, see the instructions for line 1. Also see *What Name and Number To Give the Requester* for guidelines on whose number to enter.

Social security number									
			-			-			
or									
Employer identification number									
2	6		-	4	6	1	3	0	3 8

Part II Certification

Under penalties of perjury, I certify that:

- The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and
- I am a U.S. citizen or other U.S. person (defined below); and
- The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct.

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions for Part II, later.

Sign Here	Signature of U.S. person ► <u>William Willis</u>	Date ► July 6, 2021
	William Willis (Jul 6, 2021 12:39 EDT)	

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Future developments. For the latest information about developments related to Form W-9 and its instructions, such as legislation enacted after they were published, go to www.irs.gov/FormW9.

Purpose of Form

An individual or entity (Form W-9 requester) who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) which may be your social security number (SSN), individual taxpayer identification number (ITIN), adoption taxpayer identification number (ATIN), or employer identification number (EIN), to report on an information return the amount paid to you, or other amount reportable on an information return. Examples of information returns include, but are not limited to, the following.

- Form 1099-INT (interest earned or paid)

- Form 1099-DIV (dividends, including those from stocks or mutual funds)
- Form 1099-MISC (various types of income, prizes, awards, or gross proceeds)
- Form 1099-B (stock or mutual fund sales and certain other transactions by brokers)
- Form 1099-S (proceeds from real estate transactions)
- Form 1099-K (merchant card and third party network transactions)
- Form 1098 (home mortgage interest), 1098-E (student loan interest), 1098-T (tuition)
- Form 1099-C (canceled debt)
- Form 1099-A (acquisition or abandonment of secured property)

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN.

If you do not return Form W-9 to the requester with a TIN, you might be subject to backup withholding. See What is backup withholding, later.



Michael Watson

SECRETARY OF STATE

This is not an official certificate of good standing.

Name History

Name	Name Type
SYNC Information Services, LLC	Legal
The Paperless File Cabinet, LLC	Previous Legal
SYNC	Fictitious Name

Business Information

Business Type:	Limited Liability Company
Business ID:	947659
Status:	Good Standing
Effective Date:	04/07/2009
State of Incorporation:	Mississippi
Principal Office Address:	681 WEST DR, 681 WEST DR RIDGELAND, MS 39157

Registered Agent

Name
William Willis
681 West Dr.
Ridgeland, MS 39157

Officers & Directors

Name	Title
William D Willis	
6829 Lamp Post Lane	
Alexandria, VA 22306	Manager, Member, Other, President, Secretary, Treasurer

Entity Workspace Results 1 Total Results

SYNC Information Services, LLC

DUNS	Unique Entity ID: 078568034	Physical Address:	Expiration Date:
		302 Silver Tree Lane	Jul 02, 2022
SAM	Unique Entity ID: LSBGL9MNCK28	Pearl , MS	Purpose of Registration:
	CAGE/NCAGE: 6HTG6	39208-5081 USA	All Awards
	Entity Type: Registration		



V7 Interactive Flat Panel (IFP) - 75 Inch 4K Android 9 Display

IFP7502-V7

SKU: CA70319

V7 Interactive Flat Panel 4K Displays allow users to easily collaborate, save and share ideas, interactively and digitally in meeting rooms and classrooms. It includes built in applications for leading classrooms or meetings including whiteboard, notetaking, web browser, screen sharing and recording, and more. With ScreenShare Pro, you can share and receive content between the IFP and Windows, Mac OS, Chrome OS, Android, and iOS Devices using the included application or using Miracast, ChromeCast or AirPlay (up to 6 devices split screen at one time). Connect to a variety of resources and provide a great interactive multimedia environment with 20 point touch (10 for writing), 2 x 16 watt speakers, USB-C with 65W PD Charging for your device, and other ports including USB, Video, and Network.

- 4K Interactive Display with 20 point touch (10 for writing)
- Android 9.0 system with easy to use built in applications for leading classrooms and meetings interactively with the audience
- Wired and Wireless Networking included with Internet access and screen sharing to and from almost any device
- USB-C PD 65w Device Charging, and plenty of USB, video, network, and wireless connectivity
- 2 x 16W Speakers, and TUV Rheinland Eye Comfort certification reduces blue light emission for less eye fatigue
- Includes heavy duty wall mount for fast deployment

General

SKU: CA70319
 Model: IFP7502-V7
 UPC: 662919111866
 Warranty: 3 years
 Compliance: CE, Energy Star, FCC, RoHS, TUV, UL, WEEE
 Country Of Origin: China
 Package Type: One Color
 Package Includes: 3m power cord, 5m USB Cable, 3m HDMI cable, 5m VGA cable, 2 Writing Pens, Remote Control with batteries, Quick Start Guide, Wall Mount, 802.11ac (2T2R) Wi-Fi Module

Color

Color: Black

Design

Resolution: 3840 x 2160 px (4K)

Package Dimensions

Package Dimensions (L/W/H): 76.89 x 45 x 50 in (1953 x 1143 x 1270 mm)
 Package Weight: 140.76 lbs (63.85 kg)

Product Dimensions

Product Dim (L/W/H): 67.29 x 3.37 x 40.14 in (1709.1 x 85.7 x 1019.5 mm)
 Product Weight: 109.13 lbs (49.5 kg)

Technical

MTBF: 30,000 hrs
 Panel Size: 75 in
 Panel Type: ADS
 Power Input: AC 100V-240V 50-60Hz
 Aspect Ratio: 16:9
 Response Time: 8 ms
 Viewing Angle: 178°H / 178°V
 Brightness: 350 nits
 Contrast Ratio: 1200:1
 Dynamic Contrast Ratio: 4000:1
 Input Port: Audio 35mm, HDMI, USB, USB-C, VGA
 VESA Mount: 800 x 400 mm
 Active Display Area: 64.95 x 36.52 in (1649.66 x 927.94 mm)
 Storage Temperature : -20~~°~~ - 60~~°~~
 Glass Hardness: 9H
 Operating Temperature : 0~~°~~ - 40~~°~~
 Speaker: 2 x 16W
 Storage Humidity: 10% - 90%RH
 Wall Mount Screw Size: M8 x 25mm
 Support Colors: 1.07G (8bits + FRC)
 Operating Humidity : 10% - 90%RH
 Pixel Pitch (H/V): 429.6 x 429.6
 Speaker Output Power: 2 x 16W
 Power Consumption: Overall Power Consumption (Maximum) - 535W; Power Consumption (Typical) - 305W; Power Consumption (Standby) ≤ 0.5W



Software

Built in advanced interactive multimedia presenting platform. Offers note taking and whiteboard, add shapes, multiple colors, and more.

SCREENSHARE PRO. Share and receive content from Windows, Mac, Chrome OS, Android, iOS using app or using Miracast, ChromeCast, or AirPlay (upt o 6 devices split screen at a time).

FINDER & CLOUD DRIVE. For local storage and cloud file management including Google Drive and One Drive.

WPS OFFICE. Create, Display, and Edit Office Files MARK Write on any screen you want for creating notes on web pages, lessons, and more.

WEB BROWSER. Chromium based secure browser with bookmarks and advanced features.

SCREEN RECORDING. Screen Recording for recording and sharing lessons.

AIR CLASS. Allows presenter to create polls, questionnaires, voting, and responses for users with any device that has a web browser.

CROP. Capture and Save a portion of the screen **TIMER** Start a countdown timer.

SPOTLIGHT. Highlight a portion of the screen to help the audience focus.

STOPWATCH. Start and Stop Time Tracking.

FREEZE. Capture the screen, Zoom in & out.

SCREENLOCK. Secure the screen with a Password

PALETTE. For painting and drawing.

KEEPER. Simple memory and system management with one click.

SOFTWARE UPDATE OTA (Over the Air) and **USB REMOTE** (OPTIONAL WITH FEE) Unified Bulk Remote Management across the network including status monitoring, time & channel switching, volume control and information broadcasting.

Touch System

SENSING TYPE. Infrared Recognition<

OS COMPATIBILITY. Windows, Linux, Mac OS, Android, Chrome

BONDING. 0 Gap

TOUCH TOOL. Finger, Passive infrared pen

TOUCH ACCURACY. ±1mm 90% area

TOUCH POINT. 10 Writing, 20 Touch

TOUCH HEIGHT. 1.5mm

TOUCH DRIVE. Free drive

SIMULTANEOUS WRITING WITH TWO PENS. Yes, with two different colors

RESPONSE TIME. < 10 ms

WRITING HEIGHT. 2mm

GLASS TYPE. G1S Anti-Glare

GLASS THICKNESS. 3 mm

INTERPOLATION RESOLUTION. 32767 x 32767

Android System

Android 9.0 4K UI CPU A73 x 4 GPU ARM Mali G52 MP 2 RAM 5 GB DDR3 ROM 32GB

Specifications

SURFACE TREATMENT

Haze 25%, Anti-glare treatment

LIGHT SENSOR

Automatic brightness adjustment

BACKLIGHT UNIT

DLED

CONNECTORS

HDMI Input x 3

HDMI Output x 1

USB 2.0 x 1 (for Software update only)

USB 3.0 x 4 - 2 in front (with passthrough in/out) + 2 rear



USB-C - x 1 (65W PD, DP 1.4, Touch) pass through

VGA In x 1

TOUCH out - USB 3.0 x 2

AUDIO in/out - 3.5mm x 1

SPDIF x 1

WIFI - 802.11ac (2T2R) Wi-Fi Module Included with Hotspot

LAN(RJ45) - 10/100/1000Mbps LAN both in & out auto switch

RS232 - DB9 x 1

Option One: Total of Sale and Delivery of (All Schools) Interactive Panels

Note: Vendor may choose to submit a bid on option one and / or option two. The vendor is not required to submit a bid for both. If not bidding on an option please put N/A for that option.

Option One: Sale and Delivery of Interactive Panels					
School	Qty Needed	MFG Part #	Item Description	Unit Price	School Investment
BES	46	IFP7502-V7	75" LCD Touchscreen Monitor	\$2,200.95	\$101,243.70
BIS	40	IFP7502-V7	75" LCD Touchscreen Monitor	\$2,200.95	\$88,038.00
BMS	37	IFP7502-V7	75" LCD Touchscreen Monitor	2,200.95	\$81,435.15
Pope	39	IFP7502-V7	75" LCD Touchscreen Monitor	\$2,200.95	\$85,837.05
BJHS	60	IFP7502-V7	75" LCD Touchscreen Monitor	\$2,200.95	\$132,057.00
SPHS	88	IFP7502-V7	75" LCD Touchscreen Monitor	\$2,200.95	\$193,683.60

Total of Sale and Delivery of (All Schools) Interactive Panels for Option One:

The vendor agrees to sale and deliver a total of 310 Interactive displays to 6 campuses and accept the terms and conditions of this bid for a total price of:

Tax: 7% - \$47,200.62

Shipping - Est. \$20,000

Option One Total Project Investment \$ \$714,495.12

Option One: Submitted by: IoT Professional


Vendor Contact Name William Willis

Vendor Company Name SYNC Information Services dba IoT Professional

Vendor Company Address 681 West Dr.

Vendor City, State Zip Ridgeland, MS

Vendor Business Phone # 601.291.4844

Vendor authorized signature 
William Willis (Oct 25, 2021 10:58 EDT)

Date: 10/23/2021

Option Two: Installation of Interactive Displays

Note: Vendors may choose to submit a bid on option one and / or option two. The vendor is not required to submit a bid for both. If not bidding on an option please put N/A for that option.

Option Two: Installation of Interactive Displays				
School	Qty Needed	Item Description	Unit Price	School Investment
BES	46	Wall mount Interactive Display		
BIS	40	Wall mount Interactive Display	N/A	
BMS	37	Wall mount Interactive Display		
Pope	39	Wall mount Interactive Display		
BJHS	60	Wall mount Interactive Display		
SPHS	88	Wall mount Interactive Display		

Total of Installation for (All Schools) Interactive Panels for Option Two:

The vendor agrees to sale and deliver a total of 310 Interactive displays to 6 campuses and accept the terms and conditions of this bid for a total price of:

Option One Total Project Investment \$ N/A

Option One: Submitted by: N/A

Vendor Contact Name _____

Vendor Company Name _____

Vendor Company Address N/A _____

Vendor City, State Zip _____

Vendor Business Phone # _____

Vendor authorized signature _____

Date: N/A