



# East Baton Rouge Parish Sheriff's Office Request for Proposal #966

Prepared By Avionics Solutions LLC

3221 Veterans Memorial Drive Suite I

Abbeville, LA 70510

337.740.8326



# AVIONICS SOLUTIONS LLC

3221 VETERANS MEMORIAL DR. SUITE I, ABBEVILLE, LA 70510 PH: 337.740.8326

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## 1. AVIONICS SOLUTIONS LLC

Avionics Solutions LLC is a Louisiana and Veteran Owned small business. We have been in operation for over seven years as a FAA part 145 certified repair station (CRS# 6ASR211B). We specialize in the installation, troubleshooting, and repair of avionics and mission equipment for both rotary and fixed wing aircraft. Our team has thorough knowledge and experience on the Bell OH-58 airframe and the required avionics and mission equipment.

## 2. PROPOSAL INTRODUCTION

Avionics Solutions LLC would like to formally offer its expertise and services for the RFP #966, New Equipment and Avionics Services for the East Baton Rouge Parish Sheriff's Office (EBRPSO) Bell OH-58 helicopter. This proposal will provide EBRPSO with detailed information on how Avionics Solutions will accomplish the requested refurbishment of the department's Bell OH-58 helicopter.

When Avionics Solutions is awarded the EBRPSO contract to retrofit the Bell OH-58, our company will open the lines of communication between our team and the personnel of the sheriff's office. This open communication will ensure that the department will remain aware of the condition of the modifications every step of the way and this open architecture of communication will also alleviate the pain associated with required or requested changes during the refurbishment process.

This proposal provides cost information for the required technical service effort and it outlines the basic terms and conditions of Avionics Solutions' offer to East Baton Rouge Parish Sheriff's Office. This proposal is accurate at the time of writing.

## 3. PAST COMPARABLE PROJECTS

Avionics Solutions past projects success is a testament to the accomplishments of the management and technician team. In 2012 and 2013, we were chosen as the sole contractor to produce and install a total aircraft rewire for the US Army's Training Helicopter, the Bell TH-67 "Creek". Avionics Solutions' team completed fourteen (14) aircraft rewires in a span of fifteen (15) months. Our team developed a patent pending rewire process that allows our technicians to install a wiring harness in fourteen (14) days.

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The effort and expertise of our crew are the reasons we were able to deliver a “better than factory” product and beat the industry standard for the wiring of this helicopter, which is approximately three months.

Avionics Solutions has completed numerous projects on law enforcement and government owned aircraft. We completed two projects for Livingston Parish Sheriff's Office. The first project was on a Bell OH-58, which consisted of the removal of obsolete military wiring and components according to Bell factory standards. We then installed two Garmin VHF/NAV/GPS systems, as well as a NAT Audio System. The mission equipment that was required for this helicopter were law enforcement band FM radios, a public address (PA) system, a blue tooth cell phone system, and a SX-16 Nightsun. To complete the project, we redesigned the instrument panel to better suit the needs of the department.

Livingston Parish Sheriff's Office requested that we install an AeroComputer system into the departments' other Bell OH-58A helicopter. The instrument panel was redesigned and extended to allow for the installation of the required monitor. The FLIR video system was engineered to fix discrepancies within the system and to incorporate the AeroComputer system. Livingston Parish Sheriff's department uses these highly furnished helicopters to perform search and rescue missions in woodland and marine areas, warrant arrest surveillance, high speed vehicle pursuit assistance, and a live bird's eye view of any officer involved situation.

Webb County Texas Sheriff's Office contracted Avionics Solutions to retrofit their newly acquired Hughes OH-6A helicopter to aid in law enforcement activities in that area. This undertaking consisted of the redesign and fabrication of the instrument panel, the installation of a NAT audio system, a complete Garmin avionics suite, and an active traffic system. The mission equipment that was required for this helicopter were law enforcement band FM radios, a public address (PA) system, a SX-16 Nightsun, and a FLIR Ultra 8500 that was displayed onto a panel mounted monitor. This highly equipped helicopter provides the department with an unmatched asset that can assist their officers and other departments within the area.

Avionics Solutions was contracted to complete the wiring modification on two Department of State's Bell UH-1H “Huey” helicopters. The modification consisted of a four

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screen Cobham EFIS system with a dual ADC system and a dual GADAHRS system, a Becker Digital Audio System with four control heads, two Cobham C5000 Tactical Radios, two Cobham NAV systems, a Cobham ADF system, a Cobham DME system, a Cobham transponder system, a SAT Phone system, an engine monitoring system, a Harris Radio Military radio system, and the Dillon Mini-gun system. This undertaking required four Avionics Solutions technicians and each helicopter was completed in less than seven hundred (700) hours. These helicopters are now based at Patrick Air Force Base in Florida and are a training platform for Department of State personnel who are conducting missions overseas.

## 4. OVERVIEW

### 4.1 Scope of Work

The scope of work for this offer will complete 100% of the requested items on the East Baton Rouge Parish Sheriff OH-58 Avionics & Mission Equipment Install list that is in EBRPSO RFP #966, Page 5, Section A. All of the equipment that is installed into the helicopter will be new from the manufacturer.

AIRCRAFT TYPE	SERIAL NUMBER
Bell OH-58A	70-15523

The proposed avionics and mission equipment install will be based on the data engineered by Avionics Solutions LLC. The termination of existing airframe wiring will be to the Bell Electrical Standards Practice Manual and the Bell OH-58 Maintenance Manual.

### 4.2 Data from the Customer

Avionics Solutions has based this proposal on the Request for Proposal #966 received from EBRPSO for New Equipment and Avionics Services for the Bell OH-58A (S/N: 70-15523) that will satisfy the sheriff's office requirements.

### 4.3 Location of Service Performance

All engineering and technical services work outlined in this proposal will be performed at Avionics Solutions in Abbeville, LA.

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## 5. PERSONNEL

### 5.1 Staff on Project

The Avionics Solutions team consists of sixteen (16) employees, each with a specific set of skills that will ensure this completion will be concluded in a timely manner and to the customer's and manufacturer's specification, seven which are US military veterans. Our management team consists of Joey Calandra, Dusty Moore, and Ish Segura. The administration personnel comprise of Ashley Calandra, Stacie Trahan, and Caitlin Duhon. Our technician team consists of Andrew Rozas, Mike Hughes, Kevin Broussard, Richard Comeaux, and TJ Romero. The other five personnel will be available if the need arises, but their time will be utilized on other jobs within the company. Our company personnel are highly qualified to not only meet your department's expectations, but surpass those expectations.

Joey Calandra is the owner of Avionics Solutions and has over twenty (20) years of avionics experience in the private and public sector, as well as four years in the US Navy, where he worked on the F/A-18 "Hornet". He holds a FAA Airframe License and a FCC General radio Operators License. The experience that he will contribute is in the realm of major helicopter completions, which include but are not limited to, the Dallas Police Department, Miami/Dade County Fire and Rescue, the University of Michigan Medical Center, the Luxembourg Police Department, and Air Evac Lifeteam. The complexity of these completions is second to none, and it is a testament to the knowledge and expertise Joey will bring to this job. He will make sure that this job will be accomplished on time and to the manufacturer's specifications.

Dusty Moore is a graduate of the University of Louisiana in Engineering and holds a FAA Airframe and Powerplant License and has over seven years of avionics experience. He has received certificates from the Garmin factory school for the G500H and GTN series components, as well as the Technisonic factory school for the TDFM 9000 series FM system. Dusty will be the program manager and will be the point of contact for this project. He will also be the systems engineer and will be the main avionics designer for the helicopter. He was the lead on the projects that were stated above and his knowledge of those systems and the ones required on the EBRPSO helicopter will cement the overall success of this undertaking.

Ish Segura has more than twenty (20) years of experience in the US Marine Corp as an avionics technician on the EA-6B "Prowler" and the MQ-1 "Predator Drone". He was later promoted to First Sergeant and then retired as an avionics instructor for the stated airframes. His knowledge on how systems integrate to one another and the technical aspect of the required equipment will be a contributing factor to this program.

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Ashley Calandra and Stacie Trahan are the office personnel, which will confirm the time on the job is accurate and the technicians working on the project have adequate and optimal training for the tasks that they will be carrying out. They will also make sure that the installing equipment manuals are the latest revisions from the manufacturer.

Caitlin Duhon will be in charge of product procurement and equipment storage. All of the purchased equipment will be inventoried by Caitlin and assigned to the technician that will be working on that piece of equipment. Every component that is purchased for this project will have full traceability from the helicopter to the factory. Avionics Solutions has a twenty four (24) hour monitored alarm system at our facility that will alert local law enforcement in the event the alarm is triggered. Security is a major portion of Caitlin's duties and she will ensure that the equipment purchased for the project will be secure in our facility.

Our technician team for this project will encompass five employees and a junior tech at the start of the program. The point of contact for the project will be Dusty Moore and he will direct the technicians on a daily basis to complete tasks and ensure that project milestones are completed on specific target dates. Each technician will be assigned a certain system and will confirm that portion of the install is completed to the manufacturer's specification.

Andrew Rozas has been with Avionics Solutions for over two years and has a degree in Basic Electronics from South Louisiana Community College. He has excelled with the company and is a very valuable asset for Avionics Solutions. Mike Hughes has been with Avionics Solutions for over two years and has an Airframe and Powerplant license. Mike, Andrew, and the junior technician will encompass the main force on the project and will handle the majority of the equipment install from an electrical stand point.

Kevin Broussard has over fifteen (15) years in the telecom industry and has been with Avionics Solutions for over one year. Kevin will be the main technical advisor for the BMS Systems uplink equipment. He will ensure that the antenna install for the microwave downlink system is completed properly and to the manufacturer's specs.

Richard Comeaux is a veteran with the US Marine Corp where he would troubleshoot avionics systems on the AH-1 "Cobra" and the UH-1 "Huey" airframes. After being honorably discharged from the US Marine Corp, Richard worked for Bristow Helicopters for ten (10) years. He has worked for Avionics Solutions for over four years and is an essential member of our technician team.

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TJ Romero is a veteran with the US Army where he was an airframe structural technician on the F-16, the C-130, A-10 “Warthog”, and the UH-60 “Blackhawk” airframes. He worked for Bristow Helicopters for over ten (10) years where he completed major structure modifications on a number of helicopters including the Bell 206 series, Bell 407, Bell 412, various Airbus Helicopter airframes, and several Sikorsky Helicopter airframes. He has worked for Avionics Solutions for over five years and in that time frame has become an indispensable tool for multiple projects at the company.

## 5.2 Estimated Time Commitment

Figure 1 shows the estimated time commitment for the management team as a percentage of time on the program.

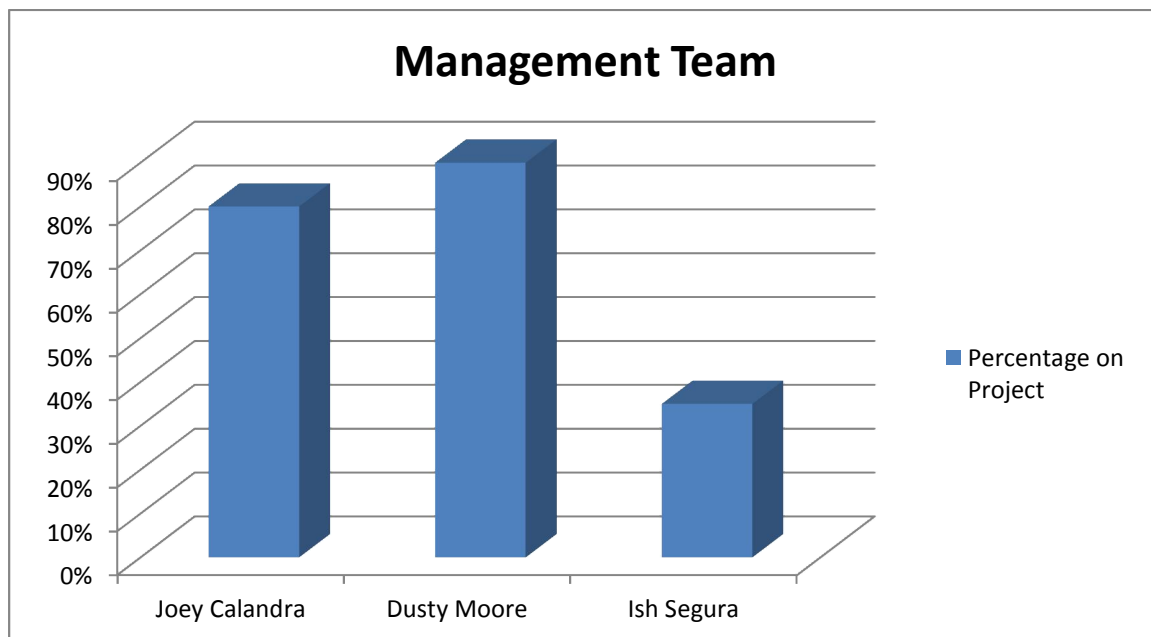


FIGURE 1

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Figure 2 shows the estimated time commitment for the administrative team as a percentage of time on the program.

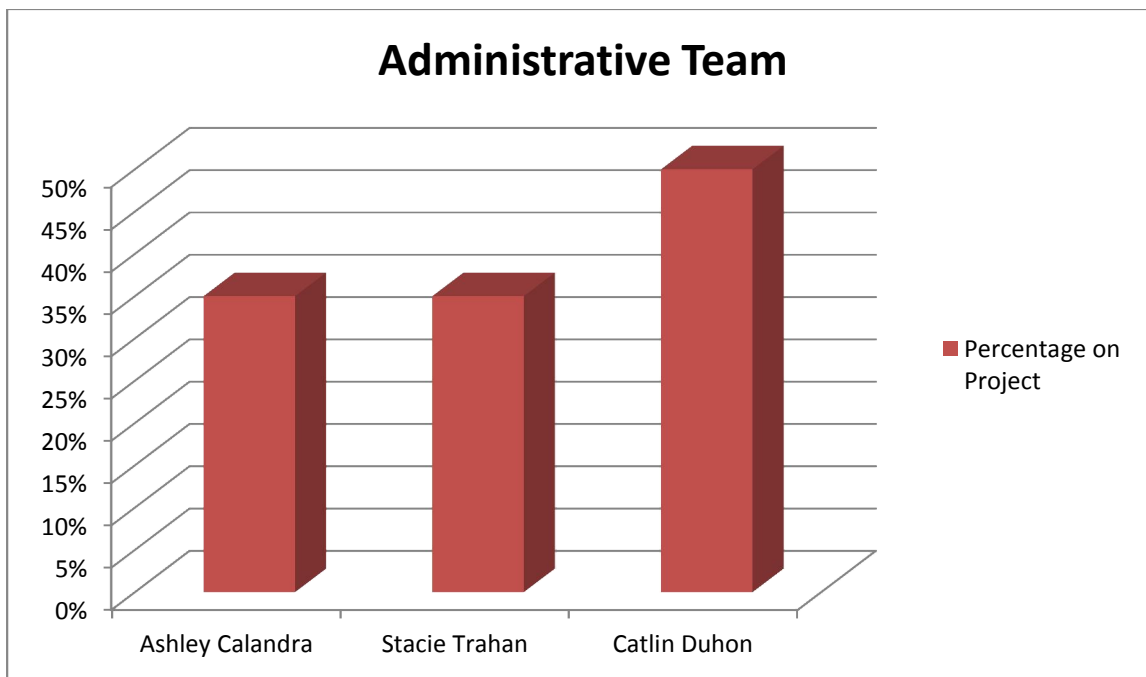


FIGURE 2



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Figure 3 shows the estimated time commitment for the technician team as a percentage of time on the program.

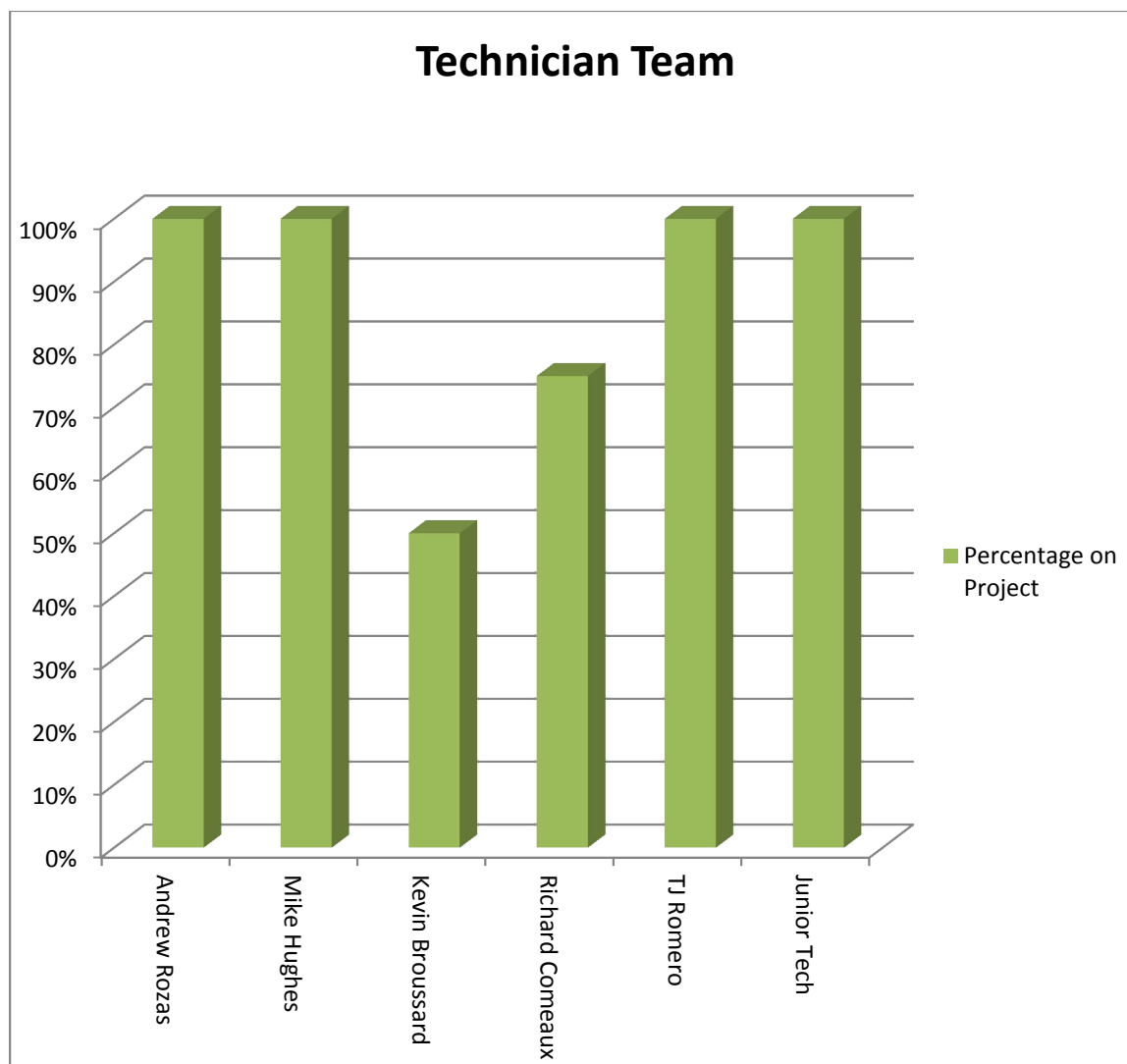


FIGURE 3

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### 6. CERTIFICATIONS

Avionics Solutions holds a number of certifications, which are required to complete this project. As stated above, we are a FAA part 145 Certified Repair Station (CRS# 6ASR211B), and we are in good standings with the local FAA Field Station in Baton Rouge. Our technicians are factory trained by Garmin for the G500H and GTN series systems, as well as by Technisonic for the TDFM 9000 series FM system. Avionics Solutions is authorized to install all of the EBRPSO requested equipment from the manufacturer, and our employees have installed the same equipment into other aircraft. We are in possession of the Bell OH-58 Maintenance Manual and the Bell Electrical Standards Practice Manual.

The proper certification certificates are attached to this proposal.

### 7. EXPECTED WORKLOAD

The Avionics Solutions' management team anticipates that this project will consume 70% of the company's capacity. We do not plan on taking on additional work that will consume 30% of our capacity. This will be accomplished by informing our current customer base of the task we are undertaking for EBRPSO and scheduling future work well in advance.

### 8. TIME CONSTRAINT EVIDENCE

As stated above, Avionics Solutions was contracted to complete the total airframe rewire for the US Army TH-67 "Creek" training helicopter. The timeline that was set forth by the prime contractor for the rewire portion of the helicopter was a total of fourteen (14) days. We designed procedures, which allowed three technicians to reach the goal of fourteen (14) days. We accomplished that task by planning and completing as much of the work as possible before our technicians started work on the helicopter. We plan on implementing the same process on the EBRPSO Bell OH-58. Once a purchase order is issued to Avionics Solutions, we will begin by fabricating wire harnesses for the installing equipment. This will decrease the time required for the technicians to have their hands on the airframe.



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## 9. CLIENT REFERENCES

CLIENT	CONTACT	PHONE NO.	AIRCRAFT
Livingston Parish Sheriff	Chad West	(225) 686-2241	2 - Bell OH-58
Heliworks Inc.	Kevin Stranigan	(850) 438-6056	5 – Bell 206 L Series Prime Contractor
Aero Capital USA, LLC	Stephen Simpson	(850) 384-0911	Various Airframes
Vector Aerospace	Mike Catrett	(334) 428-6002	Various Airframes Prime Contractor

If more client references are required, please contact Avionics Solutions and we will provide them.

## 10. PRICING

### 10.1 Currency

All prices quoted are in US dollars (USD).

### 10.2 Pricing Summary

TASK	PRICE
Complete 100% of the requested items on the East Baton Rouge Parish Sheriff OH-58 Avionics & Mission Equipment Install list that is in EBRPSO RFP #966, Page 5, Section A.	<b>\$1,013,815.00</b>

Pricing will be adjusted annually based on standard OEM and vendor price increases as applicable. Price excludes work over and above that which is stipulated in this proposal.

### 10.3 Work Over and Above

All Work requested by the customer over and above the scope stipulated in this proposal will be charged as follows:

OVER AND ABOVE	MANUFACTURING	ENGINEERING
Hourly Labor Rate:	USD \$95.00	USD \$95.00
Overtime Hourly Labor Rate:	USD: \$142.50	USD \$142.50

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## 11. PAYMENT

- An essential parts payment is required at the start of the project = \$50,000.
- 25% of the total labor cost is required at the start of the project = \$29,000.
  - \$79,000 is required at the beginning of the project.
- The remaining part cost balance is required to be paid net 15 of July 1, 2015.
- The remaining labor balance is required to be paid upon delivery and acceptance of the aircraft.

## 12. TAXES

All prices outlined in this proposal are net of taxes. Any withholding tax or other taxes, duties, fees, cost or expenses will be borne by the customer.

## 13. DELIVERY UPON COMPLETION

Delivery of the aircraft will take place at the Avionics Solution hangar in Abbeville, LA.

## 14. APPROVAL STANDARDS

Engineering data and documentation used shall be in accordance with the FAA's approval standards and in accordance with the applicable FARs.

## 15. SCHEDULE, FORCE MAJEURE

Schedule is subject to timely receipt of the East Baton Rouge Parish Sheriff's Office Purchase Order. The Schedule may be extended to offset any delays caused by force majeure such as a flood, fire, government regulation, or other casualty or cause beyond Avionics Solutions' control. Avionics Solutions will use reasonable efforts to notify the East Baton Rouge Parish Sheriff's Office of the nature of the occurrence and the estimated length of additional time necessary to complete the contracted effort.

## 16. WARRANTY

Avionics Solutions warrants the services performed are free of defects in workmanship for a period of two years from the date of delivery of the aircraft. Avionics Solutions liability under this warranty is limited to correcting such services that are shown to Avionics Solutions reasonable satisfaction to have been defective, provided that written notice of the defect was given to Avionics Solutions within thirty (30) days from delivery thereof....

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The foregoing warranties are exclusive and are given and accepted in lieu of any and all other warranties, express or implied, including without limitation the implied warranties of merchantability and fitness for a particular purpose and any obligation, liability, right, claim or remedy in contract or tort against seller, whether or not arising from the negligence, actual or implied of seller.

## 17. CANCELLATION BY BUYER

Orders accepted by Avionics Solutions are not subject to cancellation except with Avionics Solutions consent and after arrangement of terms, which will indemnify Avionics Solutions for any losses or damages including lost profit and unabsorbed overheads caused by such cancellation.

## 18. PROPOSAL VALIDITY

Unless otherwise stated in the letter of transmittal, this proposal is valid for sixty (60) days from the date of the proposal.

### CONTACT INFORMATION

Joseph (Joey) D. Calandra  
President  
Avionics Solutions, LLC

3221 Veterans Memorial Drive Suite I  
Abbeville, LA 70510  
Tel: 337.740.8326  
Fax: 888.349.3319

jcalandra@myavionicsteam.com

Thank you for your consideration,

  
Joseph (Joey) D. Calandra  
President  
Avionics Solutions, LLC

### ACKNOWLEDGED AND ACCEPTED

For East Baton Rouge Parish Sheriff's Office

\_\_\_\_\_  
Title: \_\_\_\_\_

Date: \_\_\_\_\_

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UNITED STATES OF AMERICA  
DEPARTMENT OF TRANSPORTATION  
FEDERAL AVIATION ADMINISTRATION

# Air Agency Certificate

*Number* 6ASR211B

*This certificate is issued to*

AVIONICS SOLUTIONS, LLC.

*whose business address is*

Hangar 5  
911 Revis Sirmon Loop  
Abbeville, LA 70510

*upon finding that its organization complies in all respects  
with the requirements of the Federal Aviation Regulations  
relating to the establishment of an Air Agency, and is  
empowered to operate an approved* REPAIR STATION

*with the following ratings:*

Limited Airframe ( 12/08/2008 )  
Limited Instrument ( 12/08/2008 )  
Limited Radio ( 12/08/2008 )

*This certificate, unless canceled, suspended, or revoked,  
shall continue in effect* Indefinitely

*Date issued:*

December 08, 2008  
Reissue June 4, 2014

*By direction of the Administrator*

  
Brian T. Capone  
Manager, Baton Rouge FSDO, ASW-03

This Certificate is not Transferable, AND ANY MAJOR CHANGE IN THE BASIC FACILITIES, OR IN THE LOCATION THEREOF,  
SHALL BE IMMEDIATELY REPORTED TO THE APPROPRIATE REGIONAL OFFICE OF THE FEDERAL AVIATION ADMINISTRATION

---

Any alteration of this certificate is punishable by a fine of not exceeding \$1,000, or imprisonment not exceeding 3 years, or both



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# Avionics Solutions LLC

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*AUTHORIZED*



**Service Center**  
Approved for Garmin Service Categories  
1,2,3,5

**Garmin Service Categories:**

- 1: GPS, VILS, COM, AUDIO/MKR DATA DELIVERY
- 2: TRANSPONDER
- 3: G1000 INTEGRATED SYSTEM
- 4: GFC700 AFCS
- 5: GWX68 RADAR



*Technisonic Industries Limited*  
*Hereby certifies that*

**DUSTY MOORE**

*has attended and successfully completed the*

AIRBORNE FM COMMUNICATIONS SYSTEMS  
TDFM-9000 SERIES

*Technisonic Industries Ltd. Training Program*

JANUARY 16, 2015

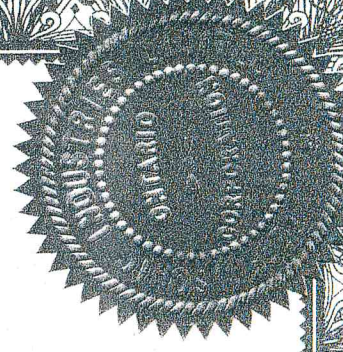
Date

*James H. White*

Course Leader

*Steve McIntosh*

Engineering Department



**REQUEST FOR PROPOSAL**

**# 966**

**NEW EQUIPMENT and AVIONICS SERVICES**

**For The**

**EAST BATON ROUGE PARISH SHERIFF'S OFFICE**

**Prepared By:**

Stephin Henderson  
Purchasing Agent  
(225) 389-4833

**EBR SHERIFF'S OFFICE  
Purchasing Division  
222 St. Louis Street  
Baton Rouge, LA. 70801  
Phone (225) 389-4833, Fax (225) 389-8258**

March 03, 2015

The East Baton Rouge Sheriff's Office Purchasing Division is issuing a Request for Proposal (RFP) for interested vendors to submit proposals for **"New Equipment and Avionics Services"** at 8686 General Chenault, Baton Rouge, LA. 70807 also known as the **"East Baton Rouge Sheriff's Office Fleet Operation"**.

**Sealed Proposals:** Vendor will deliver **one (1) original Bid in person, via the EBRSO electronic bid service or via the US Mail to the following:**

**EBR SHERIFF'S OFFICE  
Purchasing Division  
222 St. Louis Street  
Baton Rouge, LA. 70801  
Phone (225) 389-4833, Fax (225) 389-8258**



**By 10:00 AM ON FRIDAY, APRIL 6, 2015 (bid opening date) Room 286, 222  
St. Louis St., BR., LA. 70801**

**Proposals received after the above-cited time will be considered a late quote and are not acceptable.**

- The envelope must be clearly marked **"SEALED RFP #966- NEW EQUIPMENT and AVIONICS SERVICES"**.
- Please direct purchasing and procedural questions regarding this RFP to Stephin Henderson at 225-389-4833 or [shenderson@ebrso.org](mailto:shenderson@ebrso.org).
- Technical questions may be directed to Micah Bourgeois at 225-993-4329 or [mbourgeois@ebrso.org](mailto:mbourgeois@ebrso.org).

## **I. PROPOSAL**

**Definitions:**           **"EBRSO"** is the East Baton Rouge Sheriff's Office.

**"Bidder"** an individual or business submitting a bid to EBRSO.

**"Contractor"** One who contracts to perform services in accordance with a contract.

## **II. PROPOSAL TERMS**

EBRSO reserves the right to reject any and all proposals received as a result of this RFP. If a proposal is selected, it will be the most advantageous regarding price, quality of service, the Vendor's qualifications and capabilities to provide the specified service, and other factors which EBRSO may consider.

EBRSO does not intend to award a Bid fully on the basis of any response made to the proposal; EBRSO reserves the right to consider proposals for modifications at any time before a Bid would be awarded, and negotiations would be undertaken with that provider whose proposal is deemed to best meet the specifications and needs.

## **RFP # 966 NEW EQUIPMENT and AVIONICS SERVICES**

EBRSO reserves the right to reject any or all bids, to waive or not waive informalities or irregularities in bids or bidding procedures, and to accept or

further negotiate cost, terms, or conditions of any bid to be in the best interests of the EBRSO even though not the lowest bid.

The price quotations stated in the bidder's proposal will not be subject to any price increase from the date on which the proposal is opened by the EBRSO to the mutually agreed-to date of Bid.

Proposals must be signed by an official authorized to bind the provider to its provisions for at least a period of 90 days. Failure of the successful bidder to accept the obligation of the Bid may result in the cancellation of any award.

In the event it becomes necessary to revise any part of the RFP, addenda will be provided. The deadlines for submission of the RFP's maybe adjusted to allow for revisions. To be considered, **an original proposal**, must be at the Purchasing Division on or before the date and time specified.

Proposals should be prepared simply and economically providing a straightforward, concise description of the vendor's ability to meet the requirements of the RFP. Proposals shall be written in ink or typewritten. No erasures are permitted. Mistakes may be crossed out and corrected and must be initialed in ink by the person **signing** the proposal.

This Bid can or may act as an Official Contract will be executed between the EBRSO and the awarded vendor.

### **RFP # 966 NEW EQUIPMENT and AVIONICS SERVICES**

In the event, the EBRSO receives two or more bids from responsive, responsible bidders, and one or more of the bids are substantially equal in price, quality and service, the EBRSO shall award the contract to the most responsive, responsible vendor by the earliest time of submission .

### **III. PROPOSAL SPECIFICATIONS**

The proposal shall include all of the following information. Failure to include all of the required information may result in disqualification of a Bidder.

In accordance with the provisions of Title 38:2251 et.seq., preference is hereby given to materials, supplies or equipment which are manufactured, processed, produced or assembled in Louisiana, quality being equal to other materials, supplies or equipment offered by companies outside of the State of Louisiana.

Do you claim this preference? YES \_\_\_\_\_ NO  \_\_\_\_\_

Specify location within Louisiana where this product is manufactured, processed, produced or assembled.

- N/A

Have you attached the qualifying letter according to the requirements of the INSTRUCTIONS TO BIDDERS?

YES ☒ NO ☐

Bidders are hereby advised that the accompanying document entitled "INSTRUCTIONS TO BIDDERS" is an integral part of this request for bids. Bidders should be aware of all provisions in this document.

"Official Bid Documents are available at Central Bidding. Electronic Bids are accepted at Central Bidding. Central Bidding can be accessed at [www.centralbidding.com](http://www.centralbidding.com). For questions related to the electronic bidding process, please call Central Bidding at 225-810-4814."

Legal Company

Name: Avionics Solutions LLC

Date: 3/20/2015

Phone Number: (337) 740-8326

Fax Number: (888) 349-3319

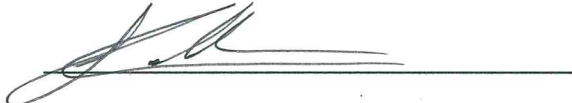
Mailing Address:

3221 Veterans Memorial Drive, Suite I

City/State/Zip Code:

Abbeville, LA 70510

THUS DONE AND SIGNED on the date(s) noted below:



CONTRACTOR'S SIGNATURE

3/29/15

DATE

Joseph D.T. Calandra



## AAIRRG CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YY)

7/31/2014

THIS CERTIFICATE ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER.  
 THIS CERTIFICATE DOES NOT AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW.

**COMPANY:**

Aviation Alliance Insurance Risk Retention Group, Inc.

P.O. Box 9169

Missoula, MT 59807-9169

**INSURED**

Avionics Solutions, LLC

Mailing Address: P.O. Box 1708, Abbeville, LA 70511

911 Revis Simon Loop, Hangar # 5

Abbeville, LA 70510

### COVERAGES

THE POLICES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED.  
 NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS  
 CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE  
 TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. AGGREGATE LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. THIS  
 POLICY IS ISSUED ON AN OCCURRENCE FORM.

LTR	TYPE OF INSURANCE	POLICY NUMBER	POLICY EFFECTIVE	POLICY EXPIRES	LIMITS	
	AIRCRAFT PRODUCTS / COMPLETED OPERATIONS LIABILITY				EACH OCCURRENCE	\$1,000,000
	<input checked="" type="checkbox"/> COVERED	AAI1081-4	08/01/14	08/01/15	AGGREGATE	\$3,000,000
	<input type="checkbox"/> NOT COVERED				DEDUCTIBLE	\$0
					Aggregate Single Occurrence Multiple AAIRRG Policy:	150% of the highest Policy Limit
	GROUNDING LIABILITY				EACH GROUNDING	
	<input type="checkbox"/> COVERED				AGGREGATE	
	<input checked="" type="checkbox"/> NOT COVERED				DEDUCTIBLE	
					Aggregate Single Occurrence Multiple AAIRRG Policy:	
	HANGERKEEPER'S LIABILITY				ANY ONE AIRCRAFT/EACH OCCURRENCE	\$100,000
	<input checked="" type="checkbox"/> COVERED	AAI1081-4	08/01/14	08/01/15	AGGREGATE	\$100,000
	<input type="checkbox"/> NOT COVERED				DEDUCTIBLE	Turbine \$10,000/Piston \$5,000
					Aggregate Single Occurrence Multiple AAIRRG Policy:	150% of the highest Policy Limit
	PREMISES/GENERAL LIABILITY				EACH OCCURRENCE	\$1,000,000
	<input checked="" type="checkbox"/> COVERED	AAI1081-4	08/01/14	08/01/15	AGGREGATE	\$3,000,000
	<input type="checkbox"/> NOT COVERED				DEDUCTIBLE	\$0
					Aggregate Single Occurrence Multiple AAIRRG Policy:	150% of the highest Policy Limit
	PERSONAL AND ADVERTISING INJURY LIABILITY				EACH OCCURRENCE	\$1,000,000
	<input checked="" type="checkbox"/> COVERED	AAI1081-4	08/01/14	08/01/15	AGGREGATE	\$3,000,000
	<input type="checkbox"/> NOT COVERED				DEDUCTIBLE	\$0
					Aggregate Single Occurrence Multiple AAIRRG Policy:	150% of the highest Policy Limit

DESCRIPTION OF OPERATIONS/LOCATIONS/VEHICLES/EXCLUSIONS ADED BY ENDORSEMENT/SPECIAL PROVISIONS:

Certificate issued as evidence of coverage.

**CERTIFICATE HOLDER**

ADDITIONAL INSURED: N/A

 Avionics Solutions, LLC  
 911 Revis Simon Loop, Hangar #5  
 Abbeville, LA 70510

**CANCELLATION:**

SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, THE ISSUING INSURER WILL  
 ENDEAVOR TO MAIL 10 DAYS WRITTEN NOTICE TO THE CERTIFICATE HOLDER NAMED TO THE LEFT, BUT FAILURE TO DO SHOW SHALL  
 IMPOSE NO OBLIGATION OR LIABILITY OF ANY KIND UPON THE INSURER, ITS AGENTS OR REPRESENTATIVES.

AVIATION MANAGER



AAICERT (03/05/13)

# Workers Compensation And Employers Liability Insurance Policy Information Page

## AMERICAN INTERSTATE INSURANCE COMPANY - 24759

2301 HWY 190 WEST  
DERIDDER, LA 70634  
3374639052

Home Office

NCCI Carrier Code 24759

Current Policy Number: AVWCFL2372642015

Renewal of Policy :

Business Market : Voluntary

### 1. Named Insured And Address:

AVIONICS SOLUTIONS, LLC.  
911 REVIS SIRMON LOOP HANGER 5  
ABBEVILLE, LA 70510

### Agent Name and Address

THOMSON SMITH & LEACH INSURANCE GROUP,  
INC.(ABBEVI  
P.O. BOX 1110  
ABBEVILLE, LA 70511

Telephone : (337)740-8326

Risk ID:

FEIN: 262951392

Entity of Insured : LLC

Telephone: (337)893-2883

Producer Number: 00010558

SIC Code: 7622

### 2. Policy Period: This policy period is from 02/05/2015 To 02/05/2016

\*12:01 A.M. Standard Time At  
The Insured's Mailing Address.

### 3. Coverage:

A. Worker's Compensation Insurance: Part One Applies to the Worker's Compensation Law of the states listed here:  
FL, LA

B. Employer's Liability Insurance: Part Two Applies to work in each state listed in item 3A. The limits of our liability under Part Two Are:  
Bodily Injury By Accident \$ 100,000 Each Accident  
Bodily Injury By Disease \$ 500,000 Policy Limit  
Bodily Injury By Disease \$ 100,000 Each Employee

C. Other States Insurance. Part Three of the policy applies to the states, if any, listed here:

All states except those listed in ITEM 3A and Connecticut, Hawaii, New Jersey, New York, North Dakota, Ohio, Washington, Wyoming.

D. This policy includes these endorsements and schedules : (See Attached Schedule of Endorsements)

4. Premium: The premium for this policy will be determined by our Manuals of Rules, Classifications, Rates and Rating Plans. All information required below is subject to verification and change by audit.

Sub Total:	\$26,766
Other Charges/Credits Subject to Mod:	\$0
Deductibles:	\$-978
<b>Total Premium Subject To The Experience Modification:</b>	<b>\$25,788</b>
Modified Premium:	\$25,788
Other Charges/Credits Not Subject to Mod:	\$0
Schedule Rating Factor:	\$2,248
Premium Discount (If Applicable):	\$-2,003
Expense Constant Charge:	\$250
Other Coverage Charges:	\$0
<b>Total Estimated Annual Premium:</b>	<b>\$26,283</b>
Taxes, fees and surcharges:	\$108

\* Please Note:

This is the summary information for this policy.  
Please see the additional attached pages for a more detailed listing.

Please see the declaration's addendum  
page for any state mandated taxes, fees  
or surcharges.

Interim adjustments to premium, if any, shall be made: Monthly

Minimum Premium: \$539

Deposit: \$6,785

Name of Producer: THOMSON SMITH & LEACH INSURANCE GROUP, INC.(ABBEVI

Servicing Office: DERIDDER, LA

Customer Acct#: 01283204

Date: 02/12/2015 01:43:10 PM

Countersigned By

02/12/2015

Authorized Representative

Date

THIS INFORMATION PAGE WITH THE WORKERS COMPENSATION AND EMPLOYERS LIABILITY  
INSURANCE POLICY AND ENDORSEMENTS, IF ANY, ISSUED TO FORM A PART THEREOF,  
COMPLETES THE ABOVE NUMBERED POLICY

DPERKINS

WC 00 00 01 A (1/99)



**Policy Number**  
**648113050**

**COMMON POLICY DECLARATIONS**  
**Allstate Insurance Company**  
 2775 Sanders Road, Northbrook, IL 60062  
**A STOCK INSURANCE COMPANY**

<b>Item 1.</b>	<b>Named Insured and Mailing Address</b>	<b>Agent Name and Address</b>
	AVIONICS SOLUTIONS, LLC PO BOX 1708 ABBEVILLE LA 70511-1708	THOMSON SMITH & LEACH INS GRP INC PO BOX 1110 ABBEVILLE LA 70511
<b>Item 2.</b>	<b>Policy Period</b>	<b>From: 10-18-2014 To: 10-18-2015</b>
	<b>at 12:01 A.M., Standard Time at your mailing address shown above.</b>	
<b>Item 3.</b>	<b>Business Description:</b> REPAIRS AIRCRAFT PARTS	
	<b>Form of Business:</b> CORPORATION	
<b>Item 4.</b>	In return for the payment of the premium, and subject to all the terms of this policy, we agree with you to provide the insurance as stated in this policy.	
	This policy consists of the following coverage parts for which a premium is indicated. Where no premium is shown, there is no coverage. This premium may be subject to adjustment.	
	<b>Coverage Part(s)</b>	<b>Premium</b>
	Commercial Property Coverage Part	
	Commercial General Liability Coverage Part	
	Crime and Fidelity Coverage Part	
	Commercial Inland Marine Coverage Part	
	Commercial Auto (Business or Truckers) Coverage Part	\$ 4,122.00
	Commercial Garage Coverage Part	
	Terrorism Risk Insurance Act Coverage	
	<b>Total Policy Premium</b>	\$ 4,122.00
<b>Item 5.</b>	<b>Forms and Endorsements</b>	
	Form(s) and Endorsement(s) made a part of this policy at time of issue:	
	<b>See Schedule of Forms and Endorsements</b>	

Countersigned:

Date: 08-07-14

By: THOMSON SMITH & LEACH INS GRP  
 Authorized Representative

THIS COMMON POLICY DECLARATION AND THE SUPPLEMENTAL DECLARATION(S), TOGETHER WITH THE COMMON POLICY CONDITIONS, COVERAGE PART(S), COVERAGE FORM(S) AND FORMS AND ENDORSEMENTS, IF ANY, COMPLETE THE ABOVE NUMBERED POLICY.