

MEDITECH

Medical Information Technology, Inc.

Oct. 13, 2009

Ms. Scarlet B. Collier
Information Systems Director
Lane Regional Medical Center
6300 Main St.
Zachary, LA 70791

Dear Scarlet:

Thank you very much for giving MEDITECH the opportunity to reply to your RFP for our Scanning and Archiving software solution. Attached please find MEDITECH's response to your request, including a quote which itemizes our software license pricing and implementation.

We have earned a worldwide reputation for our quality products and our long-term financial stability. With more than 2,100 customers worldwide and a 98 percent customer retention rate, we feel well positioned to continue to serve your information systems needs.

MEDITECH's strategy for success is to develop, implement, and service integrated information systems comprised of applications designed to work together. We believe this approach, combined with our experience, enables our customers to achieve a level of high quality, cost-effective care not possible with other information systems. This is especially true for Scanning and Archiving. Please note, that for many of the answers to which we have replied 'No', that the functionality may be available in Client Server, should Lane at some point decide to move ahead with our 6.0 platform.

As always Scarlet, should you have any questions or require any additional information, please do not hesitate to call me at (781) 774-4578.

Thanks again for your time and continued interest in MEDITECH.

Sincerely,



David P. Emerson
Marketing Consultant

DPE/sgc

Enclosures

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