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# SOLID WASTE SERVICES

LOUISIANA



**WASTE PRO OF LOUISIANA, INC.**  
**JOLENE JOHNSON**  
 920 KENNER AVE.  
 KENNER, LA 70062

504-650-8480 (cell) • [jrjohnson@wasteprousa.com](mailto:jrjohnson@wasteprousa.com)

DATE: 10/21/2024

INVITATION TO BID  
THIS IS NOT AN ORDER

Page: 5

BID NO.: 50-00146388

**JEFFERSON PARISH**

PURCHASING DEPARTMENT  
P.O. BOX 9  
GRETNA, LA. 70054-0009  
504-364-2678

VENDOR: 27118 BLANK BID COPY VENDOR

PURCHASING SPECIALIST:  
DABRAHAM

As per LSA-RS 47:301 et seq., all governmental bodies are excluded from payment of sales taxes to any Louisiana taxing body. Quotations shall be based on F.O.B. Agency warehouse or jobsite, anywhere within the Parish as designated by the Purchasing Department.

JEFFERSON PARISH reserves the right to cancel all or any part of an order if not shipped promptly. No charges will be allowed for parking or cartage unless specified in quotation. The order must not be filled at a higher price than quoted. JEFFERSON PARISH reserves the right to cancel at any time and for any reason by issuing a THIRTY (30) day written notice to the contractor.

JEFFERSON PARISH is expecting all products to be new and all work to be done in workman-like manner, according to standard practices. Any deviations or alteration from the specifications must be indicated on the bid form for each item and upon request, product data for same must be submitted by the time specified by the Purchasing Department.

<b>DELIVERY: FOB JEFFERSON PARISH</b>	
INDICATE DELIVERY DATE ON EQUIPMENT AND SUPPLIES	<u>15 days from award</u>
INDICATE STARTING TIME (IN DAYS) FOR CONSTRUCTION WORK	<u>N/A</u>
INDICATE COMPLETION TIME (IN DAYS) FOR CONSTRUCTION WORK	<u>N/A</u>

In the event that addenda are issued with this bid, bidders MUST acknowledge all addenda on the bid form. Bidder must acknowledge receipt of an addendum on the bid form by placing the addendum number as indicated. Failure to acknowledge any addendum on the bid form will result in bid rejection.

Acknowledge Receipt of Addenda: NUMBER: \_\_\_\_\_  
NUMBER: \_\_\_\_\_  
NUMBER: \_\_\_\_\_  
NUMBER: \_\_\_\_\_

LOUISIANA CONTRACTOR'S LICENSE NO.: (if applicable) 57205

<b>*** ALL BIDDERS MUST COMPLETE SECTION BELOW ***</b>	
FIRM NAME: <u>Waste Pro of Louisiana, Inc.</u>	
SIGNATURE: (Must be signed here) 	TITLE: <u>Regional Vice President</u>
PRINT OR TYPE NAME: <u>Jesse Murphy</u>	
ADDRESS: <u>920 Kenner Ave.</u>	
CITY, STATE: <u>Kenner, Louisiana</u>	ZIP: <u>70062</u>
TELEPHONE: <u>(504) 425-3318 (cell)</u>	FAX: <u>(504) 904-0810</u>
EMAIL ADDRESS: <u>jmurphy@wasteprousa.com</u>	

TOTAL PRICE OF ALL BID ITEMS: \$ 8,384.00

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00146388

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
			One (1) Year Contract for Dumpster Rental and Weekly Service for the Westbank Drainage Department		
1	12.00	MO	0010 AMES PUMP STATION RENTAL, WITH WEEKLY SERVICE AT:  5100 ROCHESTER DR. MARRERO, LA 70072  EACH LOCATION WILL BE OUTFITTED WITH (1) 3 CUYD DUMPSTER, TO BE SERVICED (1) TIME WEEKLY	\$ 79.00 ea per month	\$ 948.00
2	12.00	MO	0020 BAYOU SEGNETTE #1 P/S RENTAL, WITH WEEKLY SERVICE AT:  801 LOUISIANA DR. WESTWEGO, LA 70094	\$ 79.00 ea per month	\$ 948.00
3	12.00	MO	0030 ESTELLE #2 P/S RENTAL, WITH WEEKLY SERVICE AT:  3850 DESTREHAN AVE. HARVEY, LA 70058	\$ 79.00 ea per month	\$ 948.00
4	12.00	MO	0040 HERO #1 P/S RENTAL, WITH WEEKLY SERVICE AT:  4644 PETERS RD. HARVEY, LA 70058	\$ 79.00 ea per month	\$ 948.00
5	12.00	MO	0050 PLANTERS P/S RENTAL, WITH WEEKLY SERVICE AT:  268 BYPASS RD. BELLE CHASSE, LA 70037	\$ 79.00 ea per month	\$ 948.00
6	12.00	MO	0060 WESTMINSTER P/S RENTAL, WITH WEEKLY SERVICE AT:  2050 WATLING DR. MARRERO, LA 70072	\$ 79.00 ea per month	\$ 948.00
7	12.00	MO	0070 WESTWEGO #2 P/S RENTAL, WITH WEEKLY SERVICE AT:  820 LAROUSSINI ST. WESTWEGO, LA 70094	\$ 79.00 ea per month	\$ 948.00
8	12.00	MO	0080 WHITNEY/BARATARIA P/S RENTAL, WITH WEEKLY SERVICE AT:	\$ 79.00 ea per month	\$ 948.00

INVITATION TO BID FROM JEFFERSON PARISH - continued

BID NO.: 50-00146388

SEALED BID

ITEM NUMBER	QUANTITY	U/M	DESCRIPTION OF ARTICLES	UNIT PRICE QUOTED	TOTALS
			1301 ENGINEERS RD. BELLE CHASSE, LA 70037		
9	8.00	EA	0090 ONE TIME CHARGE FOR DUMPSTERS TO BE DELIVERED	\$ 37.50 ea one time	\$ 300.00
10	10.00	EA	0100 EXTRA PICK UP SERVICE AT VARIOUS LOCATIONS--AS NEEDED	\$ 50.00 ea per unit	\$ 500.00



# CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)  
10/29/2024

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

<b>PRODUCER</b> MARSH USA LLC. 1560 Sawgrass Corporate Pkwy, Suite 300 Sunrise, FL 33323  CN105058554--GA WU-23-24	<b>CONTACT NAME:</b> _____	
	<b>PHONE (A/C, No, Ext):</b> _____	<b>FAX (A/C, No):</b> _____
<b>E-MAIL ADDRESS:</b> _____		
<b>INSURED</b> Waste Pro of Louisiana, Inc. 920 Kenner Avenue Kenner, LA 70062		<b>INSURER(S) AFFORDING COVERAGE</b>
		<b>INSURER A :</b> Greenwich Insurance Company
		<b>INSURER B :</b> XL Insurance America, Inc.
		<b>INSURER C :</b> N/A
		<b>INSURER D :</b> XL Specialty Insurance Company
		<b>INSURER E :</b> N/A
		<b>INSURER F :</b> _____
		<b>NAIC #</b>
		22322 24554 N/A 37885 N/A

**COVERAGES**      **CERTIFICATE NUMBER:** ATL-005819863-01      **REVISION NUMBER:** 7

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR  GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PRO-JECT <input type="checkbox"/> LOC OTHER: _____			GEC300138206	11/22/2023	11/22/2024	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 500,000 MED EXP (Any one person) \$ 5,000 PERSONAL & ADV INJURY \$ 1,000,000 GENERAL AGGREGATE \$ 4,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000 \$
A	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input type="checkbox"/> OWNED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> NON-OWNED AUTOS ONLY <input type="checkbox"/> AUTOS ONLY			RAE943788406 SIR: \$1,000,000	11/22/2023	11/22/2024	COMBINED SINGLE LIMIT (Ea accident) \$ 5,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ \$
	<input type="checkbox"/> UMBRELLA LIAB <input type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE <input type="checkbox"/> DED <input type="checkbox"/> RETENTION \$						EACH OCCURRENCE \$ AGGREGATE \$ \$
B	<b>WORKERS COMPENSATION AND EMPLOYERS' LIABILITY</b> <input type="checkbox"/> ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below		Y/N	RWD300138006 (AOS) RWE943549706 (FL.GA) (SIR: \$600,000 FL) (\$750,000 GA)	11/22/2023	11/22/2024	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 1,000,000 E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 E.L. DISEASE - POLICY LIMIT \$ 1,000,000
D			N/A				

**DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)**  
RE: Dumpsters (rental & weekly service) for Westbank Drainage Department (Jefferson Parish LA.).

Waiver of subrogation is applicable where required by written contract and subject to policy terms and conditions. The Parish of Jefferson, its Districts Departments and Agencies under the direction of the Parish President and the Parish Council is/are included as additional insured where required by written contract with respect to general liability and auto liability.

<b>CERTIFICATE HOLDER</b>  Jefferson Parish Attn: Doris Abraham, Purchasing 200 Derbigny St. #4400 Gretna, LA 70053	<b>CANCELLATION</b>  SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.  AUTHORIZED REPRESENTATIVE  <i>Marsh USA LLC</i>
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**RFP: # 50-146388 DUMPSTER RENTAL WITH WEEKLY SERVICE  
FOR THE WESTBANK DRAINAGE DEPARTMENT  
FOR: JEFFERSON PARISH GOVERNMENT  
SECTION: QUALIFICATIONS**



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## Qualifications/Experience

Waste Pro has been operating for more than 23 years and Waste Pro of Louisiana, Inc. is currently operating in solid waste collection, transportation and disposal and has been in existence for over 14 years. We are a Louisiana Business and have been operating at our corporate office in Kenner since 2010 – as evidenced by the LA Secretary of State Certificates of Good Standing and Existence provided in this proposal. Our LA DEQ SW Transporter Number is T-057-14291.

Waste Pro possesses the managerial and financial capabilities to perform all phases of the work called for in the RFP documents. Additionally, we have more than ninety (90) separate operating facilities including landfills in ten (10) regional market areas servicing more than two (2) million residential and one hundred thousand commercial (100,000) customers a month.

We are more than capable of providing the services under a resulting contract from this RFP. Our staffing strategy provides guarantees that there will be no service disruptions due to staff shortages. As a benefit of being partners with the New Orleans Saints, **the Saints will advertise our job fairs and we get to hold them at their facility during the Saints training camp.** This makes our job fairs very successful with hundreds of people participating! Our drivers work a 4-day work week with paid lunches. We moved to this strategy to allow our employees a better work and home life balance. We are over-staffed; we have more drivers than other companies in this industry because of our strategy – and IT WORKS. This strategy also allows us the ability to readily assist in emergent situations or storm events. Once called upon to assist, since our drivers and helpers work a 4-day work week, they are more than willing to work the extra day(s) to do whatever it takes to get the job done. Being over-staffed allows us to more than cover vacation, personal time off, sick leave and any other issues that effects staffing.

If selected, we will run this project out of our Kenner facility. We have the immediate support of our other Louisiana divisions in Baton Rouge, Geismar, Gibson, and Covington, if the need arises. Additionally, we own 4 Landfills (Ronaldson Field, Gator Debris Landfill & Recycling and KV Landfill) and operate another (Riverside Landfill).

We are currently carrying the necessary insurance lines that are in accordance with the specifications stated in the RFP documents and have provided a Certificate of Insurance with our proposal.

Waste Pro's Safety Plan is proven to be very effective. We maintain all our equipment to the highest standard and hire the best people along with continuously training them which results in the safest fleet in the solid waste industry.

This bid is prepared by Waste Pro and is signed by Jesse Murphy on behalf of the same. Waste Pro certifies that all the information we have provided in our response is true and correct. If requested, Waste Pro will provide any necessary additional certified supporting information or data not specifically requested in the RFP regarding our qualifications to Jefferson Parish for evaluation.

**RFP: # 50-146388 DUMPSTER RENTAL WITH WEEKLY SERVICE  
FOR THE WESTBANK DRAINAGE DEPARTMENT  
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## Professional References

<u>Client</u>	<u>Type/Dates of Service</u>	<u>Contact Person</u>
Plaquemines Parish, LA	RO 6 – 8 daily containers 2017 – present	Scott Rouselle, SW Director 333 F Edward Hebert Blvd #100 Belle Chasse, LA 70037 (504) 450-9803
Marathon Refinery	FL & RO 90 containers 2014 - present	Kevin Schnyder 4663 W Airline Hwy Reserve, LA 70051 (985) 535-7586
St. John the Baptist School Board	FL & RO 65+ containers 2019 – present	Janice Gauthier 118 West 10 <sup>th</sup> St. Reserve, LA 70084 (985) 536-1106
New Orleans Superdome	RO, Compactors 30 weekly 2016 - present	Daisy Langford 1500 Sugarbowl Dr. New Orleans, LA 70112 (504) 717-9175
New Orleans Convention Center	FL & RO 20 – 30 weekly 2013 - present	Donna George 901 Convention Center Blvd. New Orleans, LA 70112 (504) 432-2890

**RFP: # 50-146388 DUMPSTER RENTAL WITH WEEKLY SERVICE  
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# FAST FACTS WASTE PRO USA

Fastest growing privately-owned solid waste company in the Southeastern United States. Founded in 2001 by Board Chairman John Jennings, a second-generation legend in the business. In 2014, his son Sean Jennings joined Waste Pro and became President of the company in 2018. He assumed the role of CEO in 2020.

We are the third largest privately-owned company in Central Florida where we are headquartered. Waste Pro is the only company in the United States with a Historical Garbage Truck Museum that has been recognized worldwide.

### GARBAGE TRUCK MUSEUM

The world's ONLY garbage truck museum located in Sanford, FL with trucks dated as far back as 1926. Two trucks on display were used in the 2016 film *Fences*.

### SAFETY AWARDS

To earn the coveted Safety Award, an employee must exhibit the Waste Pro Way in their daily actions and meet safety-specific criteria spanning over a three-year period. Eligible drivers receive \$10,000, and a similar award of \$5,000 is offered to eligible helpers.

### FLEET

3,200+ state of the art trucks with 3rd Eye 360 degree onboard cameras.

### MRFS

(MATERIAL RECOVERY FACILITY OR RECYCLING PROCESSING)  
Atlanta, GA; Ft. Myers, FL;  
Ocala, FL; Sarasota FL;  
Columbus, MS (commercial corrugated only)

### EMPLOYEES

4,600+

### SPORTS SPONSORSHIPS

Jacksonville Jaguars, New Orleans Saints, New Orleans Pelicans, Charlotte Hornets, Florida Citrus Sports, Biloxi Shuckers, Florida Everblades

### CO-HEART PROGRAM

Internal safety training program that has helped 500+ employees earn their CDL. WP Sanford is state-approved testing site.

## OUR SERVICES

Residential & Commercial Solid Waste Collection

Recycling Collection & Processing Services

Transfer Stations & Landfills

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**RFP: # 50-146388 DUMPSTER RENTAL WITH WEEKLY SERVICE  
FOR THE WESTBANK DRAINAGE DEPARTMENT  
FOR: JEFFERSON PARISH GOVERNMENT  
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[wasteprousa.com](http://wasteprousa.com)  
 @Waste\_Pro\_USA  
[wasteprousa.com](http://wasteprousa.com)



**WASTE PROTECTION**

Employees are trained by law enforcement to report unusual or suspicious activity and handle potential evidence in effort to keep communities safe.



**RESTORED TO NEW**

Rebuild older trucks to look and run like new again to reduce environmental footprint. More than 150 trucks have been restored to new to date.



**2ND CHANCE PROGRAM**

Partners with Florida Department of Corrections to give career opportunities to qualified offenders who have completed their sentence in effort to reduce recidivism.



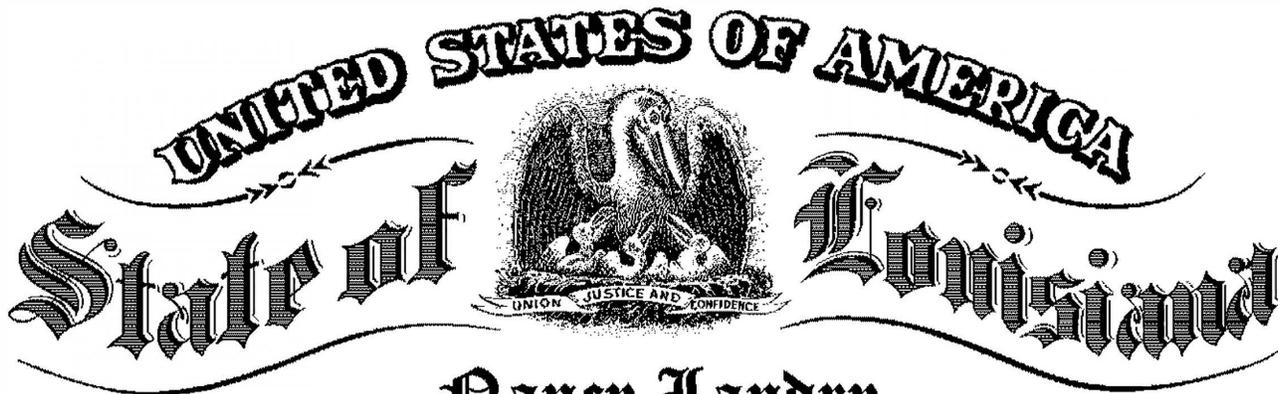
**DRIVER TRAINING CENTERS**

Allows drivers and helpers to undergo extensive hands-on training and simulations on various safety aspects. Located in Sanford and Atlanta.

SERVICE AREAS		OFFICE LOCATIONS	CUSTOMERS
Alabama	Mississippi	90+ Operating Facilities	2 Million+ Residential
Arkansas	Missouri	25 Landfills	100,000+ Commercial
Florida	North Carolina	13 Transfer Stations	250+ Exclusive Municipal Franchises
Georgia	South Carolina		
Louisiana	Tennessee		

**REVENUE GROWTH**

IN 2001 **\$0 - \$1.3 BILLION** IN 2024



**Nancy Landry**  
SECRETARY OF STATE

*As Secretary of State of the State of Louisiana, I do hereby Certify that*

**WASTE PRO OF LOUISIANA, INC.**

A corporation domiciled in KENNER, LOUISIANA,

Filed charter and qualified to do business in this State on September 24, 2010,

I further certify that the records of this Office indicate the corporation has paid all fees due the Secretary of State, and so far as the Office of the Secretary of State is concerned is in good standing and is authorized to do business in this State.

I further certify that this Certificate is not intended to reflect the financial condition of this corporation since this information is not available from the records of this Office.

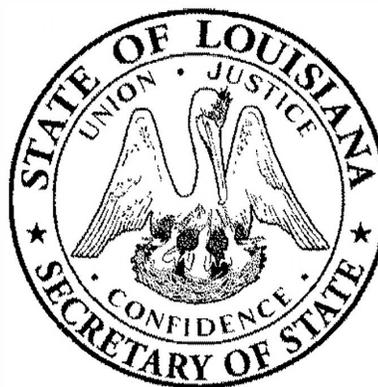
In testimony whereof, I have hereunto set my hand and caused the Seal of my Office to be affixed at the City of Baton Rouge on,

January 8, 2024

*Nancy Landry*

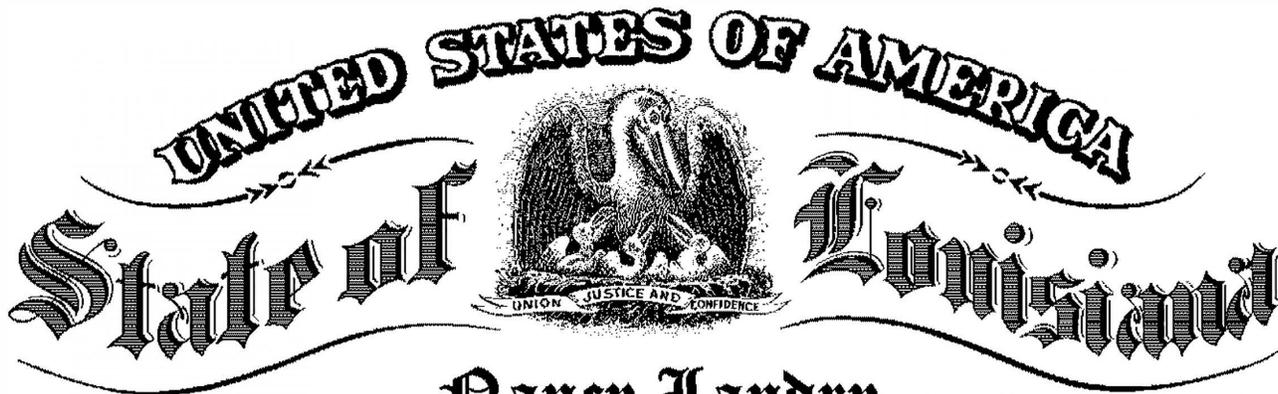
*Secretary of State*

Web 40311868D



Certificate ID: 11827638#YYN83

To validate this certificate, visit the following web site, go to **Business Services, Search for Louisiana Business Filings, Validate a Certificate**, then follow the instructions displayed.  
[www.sos.la.gov](http://www.sos.la.gov)



**Nancy Landry**  
SECRETARY OF STATE

*As Secretary of State of the State of Louisiana, I do hereby Certify that*

the Articles of Incorporation of

**WASTE PRO OF LOUISIANA, INC.**

Domiciled at KENNER, LOUISIANA,

Was filed in this Office and a Certificate of Incorporation was issued on September 24, 2010.

I further certify that no Certificate of Dissolution or Termination has been issued.

In testimony whereof, I have hereunto set my hand and caused the Seal of my Office to be affixed at the City of Baton Rouge on,

January 8, 2024

*Nancy Landry*

*Secretary of State*

Web 40311868D



Certificate ID: 11827637#QWM73

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[www.sos.la.gov](http://www.sos.la.gov)



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