

Hancock County School District

"2019 - 22 HCSD E-Rate Internet and WAN Bid"

Due Date: February 22, 2019
2:00 PM CST



Derrick Lindsay
Government Account Executive

C: 601.983.8615
E-Rate SPIN 143026293
Contractor's Lic. #20444-SC



107 St. Francis Street, Ste. 1800 | Mobile, AL 36602

February 22, 2019

Dominic A. Palisi
"2019 - 22 HCSD E-Rate Internet and WAN Bid"
17304 Hwy 603
Kiln, MS 39556

Dear Mr. Palisi,

This bid is furnished by **Southern Light, a Uniti Company**. On behalf of the team at Uniti Fiber, I am pleased to offer this response to the Hancock County School District E-Rate Request for *"2019 - 22 HCSD E-Rate Internet and WAN Bid"*. Uniti Fiber has been providing E-Rate services to Mississippi school districts like HCSD since the inception of the program, and we hope to become your preferred service provider.

We are truly honored to have this opportunity to quote on such an important technology and service for the Hancock County School District.

Sincerely,

A handwritten signature in black ink, appearing to read "Derrick Lindsay", with a stylized flourish at the end.

Derrick Lindsay
Government Account Executive
601-983-8615
derrick.lindsay@uniti.com



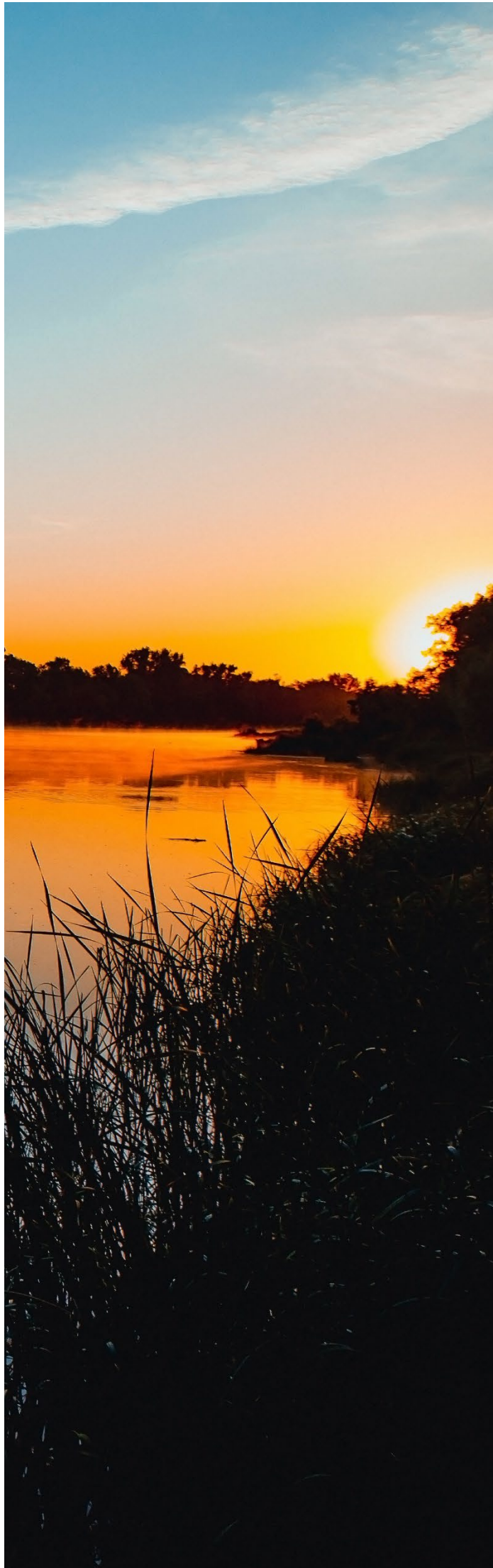


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EXECUTIVE SUMMARY

This bid is being furnished by Southern Light, a Uniti Company. Enclosed you will find Uniti Fiber's response to your RFP entitled "2019 - 22 HCSD E-Rate Internet and WAN Bid".

Upon review of the RFP, our team developed a very aggressive plan to address your need for faster and more efficient bandwidth. Many Mississippi school districts experience broadband connectivity that is too slow, with insufficient bandwidth for online learning, collaborative work, video conferencing and many educational applications. The main reason is the lack of fiber broadband infrastructure and the high cost of the existing scarce fiber infrastructure.

If you elect to implement the Uniti Fiber broadband solution within the Hancock County School District (HCSD), not only will it allow the district to:

- Increase Speed and Access to Needed Application, Data, and Educational Content
- Retain Instruction Time by allowing students in an alternative education environment to view and actively participate in their scheduled class
- Reduce Existing Broadband Cost
- Enhance the Quality of Teaching by feeding the content of a Highly Qualified Teacher into other classrooms
- Provide Consistent Online Professional Development while reducing time out of the classroom and time on task
- Allow the district to expand its Dual Credit Program
- Improve Student Learning, Achievement, Attendance, Graduation Rate, and Decrease Dropout Rates; and,
- Heighten School Efficiency, Productivity, and Decision Making;

Ultimately, it will enable the entire surrounding area to take advantage of this newly implemented fiber broadband.

Thank you for your foresight and for providing Uniti Fiber the opportunity to be a part of something great.

RFP ACCEPTANCE

Uniti Fiber acknowledges, accepts, and agrees to comply with the terms, conditions, and requirements of the RFP, "2019 - 22 HCSD E-Rate Internet and WAN Bid," which follows.

PROPOSAL SUBMISSION FORM

Service Provider/Company Name	Uniti Fiber
Corporate Address	107 St. Francis Street, Suite 1800
City/State/ZIP	Mobile, AL 36607
Service Provider Contact Name	Derrick Lindsay
Service Provider Contact Phone #	601-983-8615
Service Provider Email Address	derrick.lindsay@uniti.com
E-Rate Service Provider Name	Southern Light, a Uniti Company
E-Rate Service Provider ID (SPIN)	143026293
Address of Mississippi Office	781 Gulf Line Road
City/State/ZIP	Pearl, MS 39208
24-hr Toll-Free Help Desk Number	877-652-2321

PRICING WORKSHEETS

If Customer needs to upgrade during contract term, Customer may upgrade in increments per price table. No one-time cost would apply to this upgrade, and there would be no E-Rate ineligible costs based on current program rules.

Note: In addition to charges for Services listed, Customer will be responsible for applicable State and Federal excise, sales, use or other taxes, as well as other fees or charges assessed on taxable services by Local, State, or Federal entities when Service is delivered. Such fees may be E-Rate eligible and can be included in an application for funding at the applicant's discretion. **At this time, it is estimated that there are no applicable Local, State, or Federal taxes or fees.**

**FOR THE FOLLOWING WORKSHEETS, SERVICE PROVIDERS MUST
CHOOSE ANY WORKSHEETS YOU WISH TO COMPLETE**

**All blanks must be filled in on the worksheets you choose to
complete**

**All Submissions must contain two copies of the worksheet and one
copy of the supporting documentation**

**There are three worksheets. You may complete any of them you wish
but those you choose to complete must be completed IN FULL unless
otherwise specified on the worksheet**

OPTIONS

1) Internet Stand Alone

2) WAN Stand Alone

3) Internet and WAN Bundled Service

**(Option 3, The provider will provide both internet and WAN service
together. Bids for bundled services will be evaluated as a whole)**

**BUNDLED SERVICE
(BUNDLED WITH WAN)**

Bandwidth In Mbps	E-Rate Eligible (One Time) Cost	E-Rate Ineligible (One Time) Cost	E-Rate Eligible Monthly Cost	E-Rate Ineligible Monthly Cost
1000	\$0	\$0	\$1,000	\$0
1500	\$0	\$0	\$1,500	\$0
2000	\$0	\$0	\$2,000	\$0
2500	\$0	\$0	\$2,500	\$0
3000	\$0	\$0	\$3,000	\$0

WORKSHEET FOR WAN (BUNDLED WITH INTERNET)

The assumption is that the WAN will come together in a provider owned switch then be passed to The District via connection to the Central Office (CO) Host. The CO bandwidths are for that host circuit. Host circuit is connected with a 1 Gbps Gbic on the district core switch.

An alternative of bringing 7 separate circuits from the 7 non-host buildings at the specified bandwidth would be acceptable also. The provider will pass the connections to The District via fiber optic Single Mode SC female connection

Building	Bandwidth	E-Rate Eligible (One Time) Cost	E-Rate Ineligible (One Time) Cost	E-Rate Eligible Monthly Cost	E-Rate Ineligible Monthly Cost
CO (HOST)	5 Gig	\$0	\$0	\$0	\$0
HHS	1 Gig	\$0	\$0	\$690	\$0
HMS	1 Gig	\$0	\$0	\$690	\$0
EHE	1 Gig	\$0	\$0	\$690	\$0
SHE	1 Gig	\$0	\$0	\$690	\$0
HNCE	1 Gig	\$0	\$0	\$690	\$0
WHE	1 Gig	\$0	\$0	\$690	\$0
CO (HOST)	10 Gig	\$0	\$0	\$0	\$0
HHS	10 Gig	\$0	\$0	\$1,000	\$0
HMS	10 Gig	\$0	\$0	\$1,000	\$0
EHE	1 Gig	\$0	\$0	\$690	\$0
SHE	1 Gig	\$0	\$0	\$690	\$0
HNCE	1 Gig	\$0	\$0	\$690	\$0
WHE	1 Gig	\$0	\$0	\$690	\$0

HELP DESK PROCEDURES

Uniti Fiber has in place a proven trouble ticketing system that allows our clients to report any issues via web, e-mail or telephone. Both our customers and our internal data center and field service personnel use this system every day to support our customers. This system provides full reporting capabilities and is overseen throughout the day for escalation and quality assurance purposes. Once a trouble ticket is opened by any means the client receives a ticket number via e-mail, and as the ticket progresses the client receives regular status notifications. In addition, the client can update the ticket through the support portal, or by simply replying to any notification e-mails.

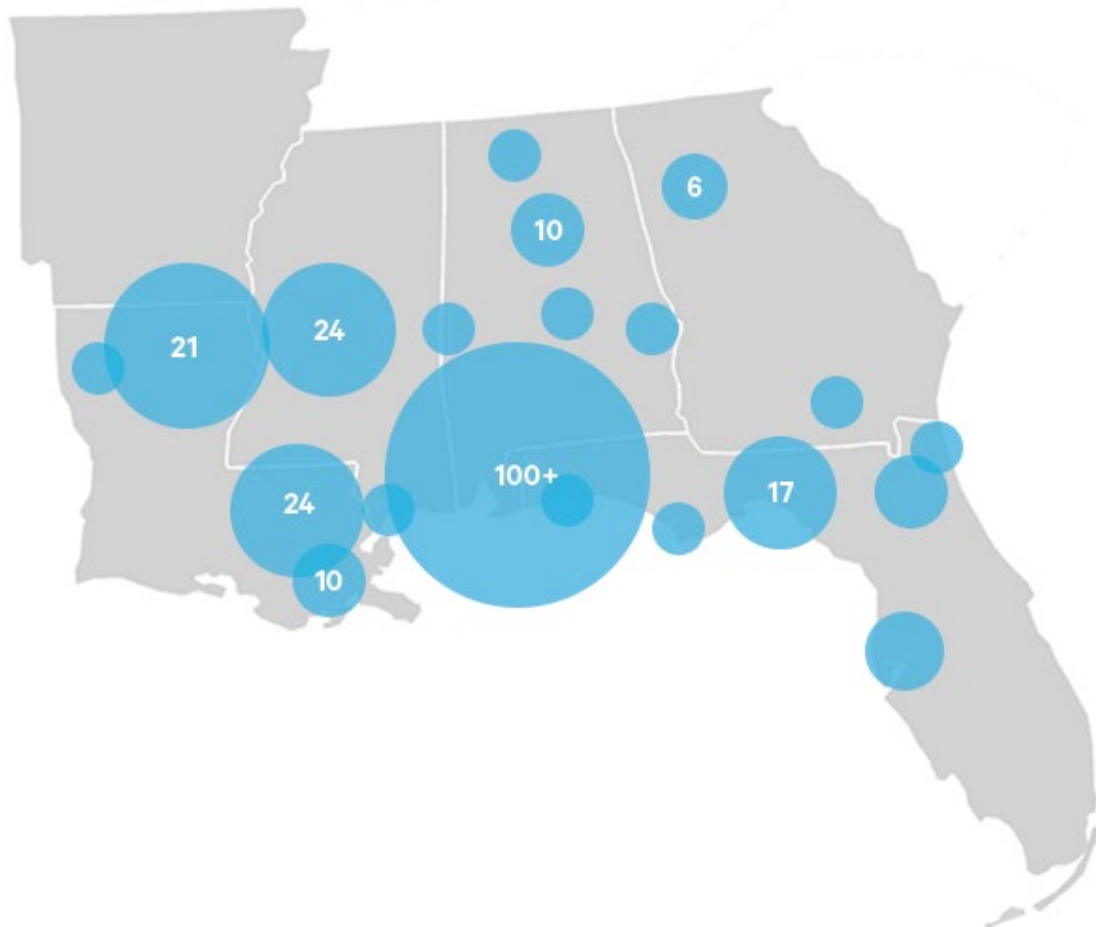
Our system provides a full workflow engine for automated escalation and notifications for tickets nearing their SLA limits, or where other actions are nearing an overdue status. Alerts are delivered from the system via real time pop-ups in the service desk and via SMS and E-Mail for on-call and remote services. Complete configuration information is integrated into the system and available from the service ticket to track addresses, passwords, and configurations.

Our Service desk operates on a multi-tier basis with subject matter experts in each of our major service areas. The Service desk staffs are responsible for documenting all actions taken to support a user or problem. This information will be recorded electronically into the service ticket. Our service desk utilizes three 42-inch real time dashboards that display graphically the total number of tickets at any given time in important statuses such as new, customer responded, unassigned, or past due. In addition, it displays historical averages for performance and total counters of tickets opened, closed, and in progress. These same indicators are repeated on the desktops of all the key service desk personnel and are interactive, allowing them to quickly drill down to at risk tickets. The Service Manager can view extensive real time and historical reporting from anywhere with broadband access. The Help Desk manager has the power to reallocate personnel and resources to resolve any critical issues.

SERVICE RESPONSE PROCEDURES

Support personnel will be available 24 hours a day, 7 days a week. The support center will be structured on a multi-tier plan to provide for the best utilization of resources and rapid response to customer's issues. Tier one support members provide a basic level of support on issues such as email and general connectivity issues. In addition, they qualify calls that require escalation and direct them to the appropriate personnel at the next tier. Tier two technicians are trained in specific areas to give the best support possible in the shortest amount of time.

If the issue requires further escalation, it is referred to a tier three technician or an appropriately trained onsite technician. Tier three technicians also monitor and oversee ongoing technical support issues in the lower two tiers to insure rapid resolution and detect any broader problem or issue within our network. The fourth tier helpdesk personnel will be the onsite technician manager.



When issues require an onsite technician, they will be escalated to tier four and the onsite technician manager will be responsible for deploying an onsite technician to the necessary location. Uniti Fiber maintains a trained and professional staff of field service technicians, cabling crews, and tower crews. To ensure that problems are tracked and resolved Uniti Fiber has both full time support dispatchers and a Technical Services Manager to support this team. Our Dispatchers provide single point of contact for telephone requests, dispatches appropriate team members based on trouble tickets, and proactively manages the scheduling of team members throughout the day. To ensure the most immediate response, primary service for the equipment in Mississippi would be provided from our Mississippi teams.

Uniti Fiber has been engaged in providing solutions and support to Southern based corporations, educational institutions, and government entities for more than over 80 years combined. Uniti Fiber has developed a systematic approach to resolving issues. Our technicians have established procedures for many of the routine tasks that require specialized setup and configuration. These procedures range from simple to very detailed procedures like router configurations, firewall configurations, Server setups and troubleshooting various problems on any number of platforms.

Technicians are schooled in efficient identification of issues requiring advanced support, typically trained to use no more than 30 minutes on an issue before beginning escalation of the problem. This is typically done with the technician availing himself of the use of several resources, such as our in-house knowledgebase, vendor support forums and knowledge bases, the Microsoft Tech Net and other similar resources.

We have implemented our service automation and ticketing systems to achieve extensive reporting capabilities; our experience and certifications on these systems have given us the knowledge to train our people. Our systems-oriented environment guarantees service issues are promptly resolved. Every person in our company is accountable and receives reports monthly to reassure this accountability.

UNITI FIBER DISASTER RECOVERY PLAN

The Mississippi Broadband network is designed for fault tolerance and network survivability.

The network will be serviced by multiple network core nodes in geographically diverse locations. Internet access will be provided at these node sites by several tier 1 network service providers. The tier 1 providers have diverse paths out of each core node, and county.

Each core node site will have backup power and conditioning services. Our backbone paths are geographically diverse in areas where we have adjoining counties; this will give the network resilience against fiber cuts along the backbone route. For counties that are stubs off the main backbone rings we may provision leased services to provide diverse paths.

Each county will have a core network node for network service redistribution. This county redistribution node contains the network equipment essential for the services provided to the county anchor institutions. These redistribution nodes are housed in weather resistant concrete communications shelters or huts, with redundant power generation and conditioning services. These nodes will have diverse fiber entrances for resilience against fiber cuts within the county. In the event of a service interruption along the backbone path, or at the core network nodes, network traffic and services will be routed to the redundant core network node.

Network fiber deployment

We are deploying the backbone and county fiber networks with survivability in mind. The majority of our backbone fiber deployments will be buried. Where necessary, due to factors such as permitting, environmental, and right of way, we will deploy aerial fiber. Regardless of the installation method, replacement fiber cabling will be available in our warehouse for all deployment types. State of the art fiber management systems and test equipment allow us to quickly locate and remediate fiber related outages. Uniti Fiber also maintains both repair infrastructure and personnel stationed across the Gulf Coast states to allow us to maintain our fiber infrastructure and quickly service our own customers.

In the event of a service interruption related to a fiber outage or break, service personnel and equipment will be deployed from the nearest Uniti Fiber service center. The service interruption will be handled within the parameters of the customer's contracted Service Level Agreement.

Reserve Network Inventory

Uniti Fiber stocks reserve network inventory for our backbone, and county level network deployments. This enables us to quickly respond to network outages and events that might occur outside of vendor and logistical business hours. When our service personnel respond to network outages they carry replacement optics and network gear providing the necessary parts to provide first call resolution rapidly regardless of cause. We also maintain portable power generation and conditioning equipment to respond to site related problems.



NOC DESCRIPTION AND TIMES OF OPERATION

The Uniti Fiber network operations center is located at our Mobile corporate office and consists of dozens of Tier 1 through Tier 3 help desk staff and network engineering staff. The NOC office and support lines are staffed 24x7x365 by onsite personnel.

The NOC monitors Uniti Fiber and customer network resources for outages, and SLA violations. Network problems and customer outages are worked within our customer interactive ticketing system to ensure resource notification and SLA policy adherence. NOC monitoring tools and ticketing tools are backed up at multiple disaster recovery sites.

NOC LOCATIONS

Mobile, AL

107 St. Francis Street, Mobile, AL 36607

Hammond, LA

110 E Coleman Ave, Hammond, LA 70403

Metairie, LA

106 Metairie Lawn Dr, Metairie, LA 70001

SERVICE LOCATIONS/NUMBER OF LOCAL TECHNICIANS

Toll-Free 24/7/365 Help Desk: **877-652-2321**

Mobile		
107 St. Francis Street, Mobile, AL 36602	Ph: 877/652-2321	90 Technician(s)
Jackson		
405 Legacy Park, Ridgeland, MS 39157	Ph: 601/899-5002	12 Technician(s)
Laurel		
175 Hoy Road, Laurel, MS 39443	Ph: 601/503-5166	1 Technician(s)
Cleveland		
1210 Waverly, Cleveland, MS 38732	Ph: 769/257-2922	3 Technician(s)
Greenwood		
100 Mission Road, Winona, MS 38967	Ph: 601/609-9663	1 Technician
Hattiesburg		
113 Hemingway Drive, Sumrall, MS 39482	Ph: 601/669-1946	3 Technician(s)
Birmingham		
600 Lakeshore Parkway, Birmingham, AL 3509	Ph: 205/278-8100	36 Technician(s)
Montgomery		
1772 Taliaferro Trail, Montgomery, AL 36117	Ph: 334/819-1025	3 Technician(s)
Memphis		
2574 Kenwood Lane, Bartlett, TN 38134	Ph: 901/488-7875	1 Technician
Monroe, LA		
210 Arapaho, Monroe, LA	Ph: 877/652-2321	3 Technician(s)

DESCRIPTION OF PROPOSED SERVICES

Internet and Ethernet Connectivity

The services will be delivered over dedicated (not shared) fiber optic cable to customer equipment at fixed speeds up to 3 Gbps continuous Internet bandwidth. The services will be delivered over dedicated (not shared) fiber optic cable to customer equipment at fixed speeds up to 10 Gbps continuous Ethernet bandwidth. All quoted speeds are for both incoming and outgoing bandwidth.

The service provider will provide an SC fiber (SM or MM) connection to which the district will connect to the district core switch. The district will provide all necessary jumper cables for the connections.

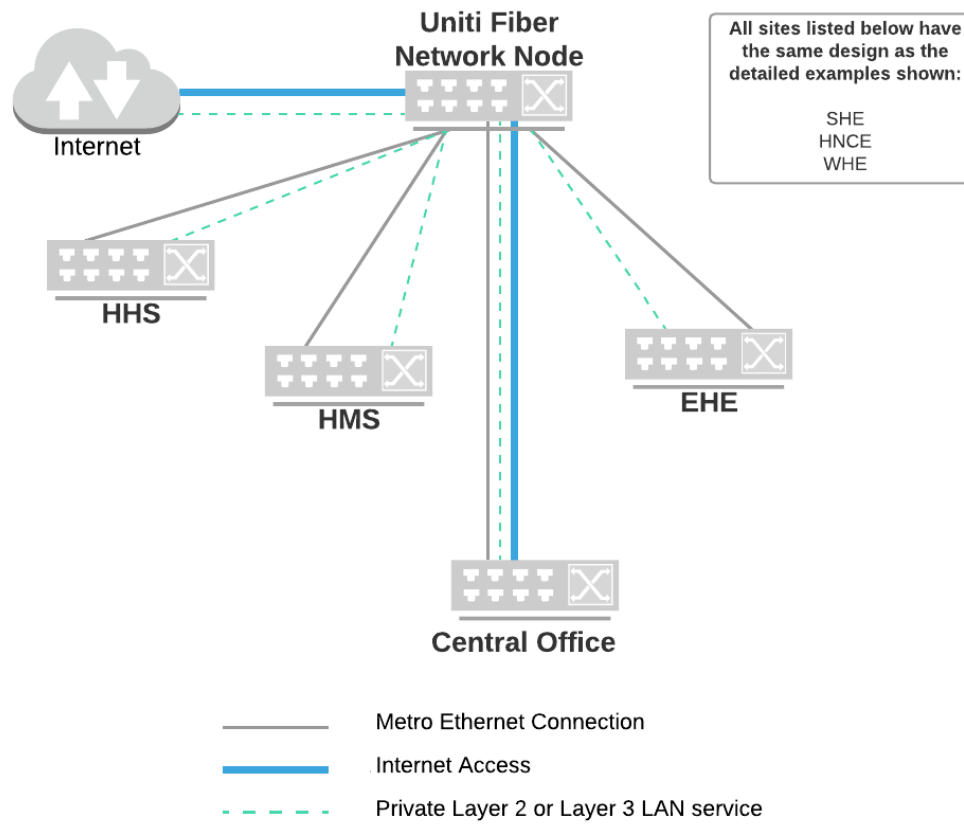
Internet connectivity will be delivered to the District Office host site. The district will connect to the service provider's internet connection with a Single Mode fiber optic connection to either a 10 Gbps GBIC or a 1 Gbps GBIC, to be determined by the service provider. The service provider will provide an SC fiber (SM or MM) connection to which the district will connect to the district core switch. The district will provide all necessary jumper cables for the connections.

The service provider will provide to the District Technology Coordinator, at least daily, a document showing circuit utilization for the previous 24 hours for both the Internet circuit, and each of the WAN circuits. The time of day the document will be delivered is left up to the service provider.

The following section contains a basic fiber diagram detailing the proposed Internet Service network design for your organization.

NETWORK DIAGRAM

NETWORK DESIGN OPTION A



SIMILAR PROJECT EXAMPLES AND REFERENCES

Name of Client / Company	Lawrence County School District
Contact Name	Bobby Dawson
Contact Phone Number	601-587-2506
Contact Email Address	Bobby.Dawson@lawrence.k12.ms.us
Description of Project	7 sites with 10 Gig per site 200 Mbps Internet

Name of Client / Company	Greenwood School District
Contact Name	Brenda Smith
Contact Phone Number	662-299-5077 cell
Contact Email Address	brendasmith@greenwood.k12.ms.us
Description of Project	7 sites with 1000 Mbps per site 1 Gig Internet with filtering

Name of Client / Company	Lamar County School District
Contact Name	Ross Randall
Contact Phone Number	601-794-1030
Contact Email Address	ross.randall@lawrencecountyschools.org
Description of Project	11 sites with 1000 Mbps per site, 1 sites with 2000 Mbps per site

CONTACT INFORMATION

Service Provider Name [Southern Light dba Uniti Fiber](#)

Contact Name [Derrick Lindsay](#)

Address [781 Gulf Line Road](#)

[Pearl, MS 39208](#)

Phone Number [601-983-8615](#)

Email Address Derrick.Lindsay@Uniti.com

Check Preferred Method of Contact: ☒ Email ☐ Phone

MS CONTRACTOR'S LICENSE

11/20/2018	Mississippi State Board of Contractors
SOUTHERN LIGHT, L.L.C.	
Record Type	Licensed
License Number	20444 -SC
Address	107 ST. FRANCIS STREET SUITE 1800
City	MOBILE
State	AL
Zip	36602
Phone	251-445-1633
Fax	
DBA Name	
Expiration Date	02/19/2019
Minority	No
First Issue	02/19/2014
Class(es)	
Classification	Qualifying Name
UNDERGROUND UTILITIES	ANDRU BRAMBLETT
Officers	
Name	Title
ANDREW NEWTON	PRESIDENT
TIM KAUFMAN	SECRETARY
SOUTHERN LIGHT, L.L.C.	

<http://search.mshnc.us/Detail.cfm?ContractorID=24278&ContractorType=Commercial&varDataSource=RQC&Advanced=0> 1/1

MISSISSIPPI PUBLIC SERVICE COMMISSION APPROVAL

(Competitive Local Exchange Carrier)

**BEFORE THE
MISSISSIPPI PUBLIC SERVICE COMMISSION**

2004-UA-0341

SOUTHERN LIGHT, L.L.C.

TC 123211800

**IN RE: APPLICATION OF SOUTHERN LIGHT,
L.L.C. FOR A CERTIFICATE OF
PUBLIC CONVENIENCE AND
NECESSITY TO PROVIDE SERVICE AS
A RESELLER OF INTEREXCHANGE
TELECOMMUNICATIONS SERVICES,
A RESELLER AND FACILITIES-BASED
PROVIDER OF LOCAL
TELECOMMUNICATIONS SERVICES
AND AS A FACILITIES-BASED
COMPETITIVE ACCESS PROVIDER
THROUGHOUT THE STATE OF
MISSISSIPPI**

ORDER

HAVING COME ON for consideration of the Application filed by Southern Light, L.L.C. ("Southern Light" or "Applicant") for a Certificate of Public Convenience and Necessity to provide service as a reseller of interexchange telecommunications services, a reseller and facilities-based provider of local exchange telecommunications services, and a facilities-based competitive access service provider throughout the State of Mississippi. The Commission, being fully apprised in the premises and having considered the documents, prefiled testimony, and record before it, as authorized by law and the Commission's Public Utilities Rules of Practice and Procedure, and upon recommendation of the Public Utilities Staff, finds as follows:

1. On May 18, 2004, Applicant filed with the Mississippi Public Service Commission its Application to provide services as a reseller of interexchange telecommunications services, a reseller and facilities-based provider of local exchange telecommunications services, and a facilities-based competitive access service provider throughout the State of Mississippi.

984318 1/13947 18846

*** Electronic Copy * MS Public Service Commission * 9/26/2017 * MS Public Service Commission * Electronic**

2. The Commission has jurisdiction to enter this Order, and entry hereof is in the public interest.

3. Due and proper notice of the Application was given to all interested persons as required by law and the Commission's Public Utilities Rules of Practice and Procedure.

4. There were no intervenors or protestants of record in this matter before the Commission.

5. Applicant is an Alabama Limited Liability Company duly authorized to transact business in the State of Mississippi. Applicant's principal business address is 618 Azalea Road, Mobile, AL 36609.

6. Applicant seeks authority to provide service as a reseller of interexchange telecommunications services, a reseller and facilities-based provider of local exchange telecommunications services, and a facilities-based competitive access service provider throughout the State of Mississippi. Specifically, Southern Light seeks authority to initially provide local exchange service in the service area of BellSouth Telecommunications, Inc. however, Southern Light seeks statewide authority so that in the future it may expand its service areas as market conditions may warrant.

7. Applicant further seeks statewide authority so that, upon the expiration of protections afforded to certain Mississippi Independent telephone companies pursuant to the Commission's Final Order in Docket No. 96-UA-0298 (dated December 31, 1996) and the Commission's Order in Docket No. 02-UA-0317 (dated August 21, 2002), it will automatically be able to provide service in those service areas as market conditions warrant without having to seek additional authority from the Commission.

984318.1/13947.18846

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8. Applicant intends to offer a diverse array of local exchange, interexchange, and intraexchange services, including private line and special access services. Initially, Southern Light intends to offer special access and private line services to customers along its planned fiber network. Ultimately, Southern Light intends to offer switched voice services to business customers using its own switching system. Southern Light intends to install voice and data switching facilities in undetermined locations in Mississippi.

9. Applicant is managerially, financially and technically qualified to offer and provide the telecommunications services it proposes throughout the State of Mississippi.

10. Approval of this Application will serve the public interest by expanding the availability to Mississippi consumers of technologically advanced telecommunications facilities and services. Applicant anticipates that its presence in the market will afford consumers an additional choice of local and interexchange service providers. Applicant also believes that the public will benefit through the use of the high-quality services and reliable services offered.

The Commission, having jurisdiction of the party and the subject matter, and having considered Southern Light's Application and the evidence in support thereof, and upon recommendation of the Public Utilities Staff finds that Applicant is entitled to be granted a Certificate of Public Convenience and Necessity as requested in its Application.

984318 1/13947.18846

*** Electronic Copy * MS Public Service Commission * 9/26/2017 * MS Public Service Commission * Electronic**

IT IS, THEREFORE, ORDERED that:

1. Southern Light, L.L.C. is hereby granted a Certificate of Public Convenience and Necessity authorizing it to provide service as a reseller of interexchange telecommunications services, a reseller and facilities-based provider of local exchange telecommunications services, and a facilities-based competitive access service provider throughout the State of Mississippi.
2. Southern Light, L.L.C. filed with its Application as Exhibit G, a copy of its proposed tariff. Southern Light, L.L.C.'s tariff is reasonable and is hereby approved.
3. Southern Light, L.L.C. shall cooperate with the Commission and the Local Exchange Companies ("LECs") to ensure that Applicant or its underlying carriers accurately report its Percentage Interstate Usage ("PIU") in accordance with the Commission's PIU reporting requirements and in accordance with the applicable switched access tariff provisions of the applicable LECs on file with the Commission.
4. Southern Light, L.L.C. shall not initiate the provision of local exchange service in any area served by any Independent telephone company as defined in the Final Order of December 31, 1996, in Docket No. 96-UA-0298 and the Order of August 21, 2002, in Docket No. 02-UA-0317 prior to the date determined by the Commission in said proceedings.
5. Pursuant to Miss. Code Ann. §77-3-13(3) (Supp. 2003) the Commission may attach to the exercise of the rights granted by this certificate, "Such reasonable terms and conditions as to time or otherwise as in its judgment the public convenience, necessity and protection may require." (emphasis added). Section 77-3-13(3) provides further that the certificate holder, "may forfeit such certificate after issuance for noncompliance with its terms."

984318.1/13947.18846

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Therefore, pursuant to the above statutory authority, and for the reasons set forth in the final order adopting slamming rules, Docket No. 98-AD-90, the granting of this certificate is conditional. The condition is that the certificate holder shall not violate any of the Commission's Rules, and in particular Rule 47.1, Rules and Regulations Governing Public Utility Service, pertaining to slamming and telemarketing. If the Commission finds, after notice and a hearing, that the certificate holder has violated any Commission Rule, particularly Service Rule 47.1, the certificate may be forfeited, the company may be subject to a civil penalty pursuant to Miss. Code Ann. §77-1-53 (1972), as amended, and may be subject to all other fines and penalties pursuant to applicable law and rules of this Commission.

Due to the fact that many slammed customers will not be able to leave work to attend a hearing in Jackson, the Commission finds that it is in the public interest to accept sworn affidavits from ratepayers who have been slammed. Resellers will have an opportunity, through the hearing process, to dispute the affidavits.

The Final Order in Docket 98-AD-90 is incorporated herein by reference.

984318.1/13947.18846

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6. This Order is effective as of the date hereof.

SO ORDERED, this the 26th day of July, 2004.

Chairman Bo Robinson voted Aye; Vice Chairman Nielsen Cochran voted Aye;

Commissioner Michael Callahan voted Aye

MISSISSIPPI PUBLIC SERVICE COMMISSION



Bo Robinson
BO ROBINSON, Chairman

Nielsen Cochran
NIELSEN COCHRAN, Vice Chairman

Michael Callahan
MICHAEL CALLAHAN, Commissioner

ATTEST: A true copy

Brian U. Ray
BRIAN U. RAY
Executive Secretary

984318.1/13947.18846

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MISSISSIPPI SECRETARY OF STATE STATUS



DELBERT HOSEMAN
Secretary of State

[Business Services](#)
[Home](#)
[Business Search](#)
[Business Filings](#)
[Commercial Registered Agents](#)
[User Login](#)



2016 WINNER
DGAA
DIGITAL GOVERNMENT ACHIEVEMENT AWARDS

Business Search

Business Name

Business ID

Officer Name

Registered Agent

Search Criteria

☐ Starting With ☐ All Words ☐ Any Words ☐ Sounds Like ☒ Exact Match

Business Name:

Search Type: Business Name

Search Sub-Type: Exact Match

Search Date: 09/28/2018 05:53


Search Thru Date: 09/26/2018

Criteria: Southern Light, L.L.C.

Result(s) Count: 1


Business Name Search Results

Business Name	Business ID	Type	Status	Create Date	
Southern Light, L.L.C.	851156	Foreign Limited Liability Company (LLC)	Good Standing	02/11/2004	<input type="button" value="Details"/>



DELBERT HOSEMAN
Secretary of State

[Business Services](#)
[Home](#)
[Business Search](#)
[Business Filings](#)
[Commercial Registered Agents](#)
[User Login](#)



2016 WINNER
DGAA
DIGITAL GOVERNMENT ACHIEVEMENT AWARDS

Business Search

Business Name

Business ID

Officer Name

Registered Agent

Search Criteria

☐ Starting With ☐ All Words ☐ Any Words ☐ Sounds Like ☒ Exact Match

Business Name:

Search Type: Business Name

Search Sub-Type: Exact Match

Search Date: 09/28/2018 05:54

Search Thru Date: 09/26/2018

Criteria: Uniti Fiber

Result(s) Count: 1

Business Name Search Results

Business Name	Business ID	Type	Status	Create Date	
Uniti Fiber LLC	990531	Foreign Limited Liability Company (LLC)	Good Standing	10/17/2011	<input type="button" value="Details"/>

1 - 1 of 1 items

WARRANTY DOCUMENTATION

Proposed is a lease-based service to be provided by Uniti Fiber, therefore throughout the term of the contract, your organization will have an all-inclusive warranty.

LOW VOLTAGE DOCUMENTATION

11/20/2018

Mississippi State Board of Contractors

SOUTHERN LIGHT, L.L.C.

Record Type Licensed
License Number 20444 -SC
Address 107 ST. FRANCIS STREET
SUITE 1800
City MOBILE
State AL
Zip 36602
Phone 251-445-1633
Fax
DBA Name
Expiration Date 02/19/2019
Minority No
First Issue 02/19/2014
Class(es)
Classification Qualifying Name
UNDERGROUND UTILITIES ANDRU BRAMBLETT

Officers

Name	Title
ANDREW NEWTON	PRESIDENT
TIM KAUFMAN	SECRETARY

SOUTHERN LIGHT, L.L.C.

<http://search.mshnc.us/Detail.cfm?ContractorID=24278&ContractorType=Commercial&varDataSource=ROC&Advanced=0>

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SPIN INFORMATION (FORM 473)

11/29/2018

SPIN Contact Search Results



Reference SPIN and BEAR Contact Search Results

Guidance on determining if a company is eligible to provide telecommunications services:

Form 499 Filer column indicates "Y":

- This service provider has successfully filed a Form 499 with USAC. Telecommunications providers with a "Y" are eligible to provide Telecommunications Services and Internet service providers with a "Y" are eligible to provide Interconnected Voice over Internet Protocol (VoIP) services.

All other designations:

- Some service providers that do not have a "Y" designation are eligible to provide Telecommunications Services because they meet [certain conditions](#) and are exempt from filing a [Form 499](#). You can [contact the Client Service Bureau](#) to determine if the company has met those conditions.

Form 499 Filer column indicates "X":

- This service provider has been researched by USAC and is **not** eligible to provide Telecommunications Services.

Form 499 Filer column indicates "Z":

- This service provider is currently being researched by USAC to determine if it is eligible to provide Telecommunications Services.

Form 499 Filer column is blank:

- This service provider has not been researched and its status is unverified.

Applicants are reminded that they should confirm this and all other information with the service provider.

Page 1 of 1
Results 1 - 1 of 1

SPIN	Service Provider Name	Doing Business As	Contact Name	Contact Address	Contact Phone	Form 499 Filer	SPAC Filed
143026293	Southern Light, LLC		Danielle Tooley	110 East Coleman Ave Hammond, LA 70403	985261-4913	Y	2003 2004 2005 2006 2007 2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018

[New Search](#) [Done](#)

Questions about the SLD Program? Call our Client Service Bureau at (888) 203-8100.

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http://www.usauniversal-service.org/forms/SPIN_Conflict_Display.asp

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FCC Form 473	<div style="border: 1px solid black; border-radius: 15px; padding: 10px; width: fit-content; margin: 0 auto;"> Do not write in this space. </div>	<div style="text-align: right; font-size: small;"> Approved by OMB OMB Control No. 3060 - 0856 Approval by OMB OMB Control No. 3060 - 0856 Estimated time per response: 1.0 hours </div>
<div style="display: flex; justify-content: space-between; font-size: x-small;"> Please read instructions before completing. Universal Service for Schools and Libraries Service Provider Annual Certification Form (To be completed by Service Provider) </div>		
Block 1: Service Provider Information		
1. Service Provider Name Southern Light, LLC		
2. Service Provider Identification Number (SPIN) 143026293		3. Funding Year: July 1, 2018 through June 30, 2019
4. Contact Name Danielle Montegut		
5. Complete Mailing Address of Contact Person Street Address, P.O. Box or Route Number 110 E. Coleman Ave		
Hammond		LA 70403
City	State	Zip Code
6. Telephone Number with Area Code 985-281-4913		7. Fax Number with Area Code 251-662-1297
8. Email Address danielle.montegut@uniti.com		
Block 2: Certification		
<p>I declare under penalty of perjury that the foregoing is true and correct: I am authorized to submit this Service Provider Annual Certification Form on behalf of the above-named Service Provider, which has been assigned the above-referenced Service Provider Identification Number, and that based on information known to me or provided to me by employees responsible for the data being submitted, I hereby certify that the data set forth in this Form has been examined and reviewed and is true, accurate and complete. I acknowledge that any false statement on this Form or on the Service Provider Invoice Form (FCC Form 474) can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. § 502, 503 (b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001, and that any such false statement could subject this Service Provider to liability under the False Claims Act.</p>		
<p>9. I certify that the Service Provider Invoice Forms (FCC Form 474) that are submitted by this Service Provider contain requests for universal service support for services which have been billed to the Service Provider's customers on behalf of schools, libraries, and consortia of those entities, as deemed eligible for universal service support by the fund administrator.</p>		
<p>10. I certify that the Service Provider Invoice Forms (FCC Form 474) that are submitted by this Service Provider are based on bills or invoices issued by the Service Provider to the Service Provider's customers on behalf of schools, libraries, and consortia of those entities as deemed eligible for universal service support by the fund administrator, and exclude any charges previously invoiced to the fund administrator for which the fund administrator has not yet issued a reimbursement decision.</p>		
<p>11. I certify that the bills or invoices issued by this Service Provider to the Billed Entity are for equipment and services eligible for universal service support by the Administrator, and exclude any charges previously invoiced to the Administrator by the Service Provider.</p>		
<p>12. I certify that any requests for reimbursement that are sought under a Service Provider Invoice Form (FCC Form 474) for discounts for products or services that contain both eligible and ineligible components are properly allocated as required by the Commission's rules at 47 C.F.R. § 54.504(e).</p>		
<p>13. I certify that the invoices that are submitted by this Service Provider to the Billed Entity for reimbursement pursuant to Billed Entity Applicant Reimbursement Forms (FCC Form 472) are accurate and represent payments from the Billed Entity to the Service Provider for equipment and services provided pursuant to E-rate program rules.</p>		
Page 1 of 3	FCC Form 473	July 2016

Service Provider Name Southern Light, LLC
SPIN 143026293
Contact Name Danielle Montegut
Contact Telephone Number 985-281-4913

Block 2: Certification (Continued)

14. I certify that this Service Provider makes available to customers, upon their request, separate prices for distinct services to assist Billed Entity Applicants in identifying the portions of their bills that represent the costs of services provided to eligible entities for eligible purposes.

15. I certify that no non-discount portion of the costs for eligible services will be waived, paid, or promised to be paid by this Service Provider. I acknowledge that the provision by any service provider of a supported service, or of free services or products unrelated to the supported service or product constitutes a rebate of the non-discount portion of the supported services as stated in 47 C.F.R. § 54.523.

16. I certify that no kickbacks, as defined in 41 U.S.C. § 8701, were paid by this Service Provider to anyone in connection with the schools and libraries universal support program.

17. I certify that this Service Provider is in compliance with the Commission's rule and orders regarding gifts and this Service Provider has not directly or indirectly offered or provided any gifts, gratuities, favors, entertainment, loans, or any other thing of value to any eligible schools, libraries, or consortium that includes eligible schools or libraries, except as permitted by the Commission's rule at 47 C.F.R. § 54.503(d).

18. I certify that if the fund administrator, as necessary, requests additional supporting information, this Service Provider will make all documents requested available to the Fund Administrator as required by 47 C.F.R. § 54.516(b). I certify that this Service Provider will retain for at least 10 years (or whatever retention period is required by the rules in effect at the time of this certification), after the latter of the last day of the applicable funding year or the service delivery deadline for the funding requests, (1) any and all records that I rely upon to complete this form and each Service Provider Invoice Form (FCC Form 474) that is submitted by this Service Provider during the present funding year, (2) any and all records issued by this Service Provider to the Billed Entity for reimbursement pursuant to Billed Entity Applicant Reimbursement Forms (FCC Form 472), and (3) all documents necessary to demonstrate compliance with the statutory or regulatory requirements for the schools and libraries universal service support program as required by 47 C.F.R. § 54.516(a)(2) I acknowledge that this Service Provider may be audited pursuant to 47 C.F.R. § 54.516(c), and that the Service Provider must provide such records as required by 47 C.F.R. § 54.516(b)

19. I certify that the prices in any offer that this Service Provider makes pursuant to the schools and libraries universal service support program have been arrived at independently, without, for the purpose of restricting competition, any consultation, communication, or agreement with any other offeror or competitor relating to (i) those prices, (ii) the intention to submit an offer, or (iii) the methods or factors used to calculate the prices offered.

20. I certify that the prices in any offer that this Service Provider makes pursuant to the schools and libraries universal service support program will not be knowingly disclosed by this Service Provider, directly or indirectly, to any other offeror or competitor before bid opening (in the case of a sealed bid solicitation) or contract award (in the case of a negotiated solicitation) unless otherwise required by law.

21. I certify that no attempt will be made by this Service Provider to induce any other concern to submit or not to submit an offer for the purpose of restricting competition.

22. I certify that this Service Provider is not suspended or debarred from participating in Federal programs.

23. I certify that, in addition to the foregoing, this Service Provider is in compliance with the rules and orders governing the schools and libraries universal service support program, and acknowledges that failure to be in compliance and remain in compliance with those rules and orders may result in the denial of discount funding and/or cancellation of funding commitments. I acknowledge that failure to comply with the rules and orders governing the schools and libraries universal service support program could result in civil or criminal prosecution by law enforcement authorities.

24. Signature of authorized person
Signed electronically by Joel Decker

25. Date
4/16/2018

26. Printed name of authorized person
Joel Decker

27. Title or position of authorized person
Billing Supervisor

28. Address of authorized person
107 St. Francis Street, Mobile AL 36602

29. Telephone number of authorized person
251-445-1804

FCC NOTICE FOR INDIVIDUALS REQUIRED BY THE PRIVACY ACT AND THE PAPERWORK REDUCTION ACT

Part 54 of the Commission's Rules authorizes the FCC to collect the information on this form. Failure to provide all requested information will delay the processing of the application or result in the application being returned without action. Information requested by this form will be available for public inspection. Your response is required to obtain the requested authorization.

The public reporting for this collection of information is estimated to be 1 hour per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the required data, and completing and reviewing the collection of information. If you have any comments on this burden estimate, or how we can improve the collection and reduce the burden it causes you, please write to the Federal Communications Commission, AMD-PER, Paperwork Reduction Act Project (3060-0856), Washington, DC 20554. We will also accept your comments regarding the Paperwork Reduction Act aspects of this collection via the Internet if you send them to PRA@fcc.gov. PLEASE DO NOT SEND YOUR RESPONSE TO THIS FORM TO THIS ADDRESS.

Remember – You are not required to respond to a collection of information sponsored by the Federal government, and the government may not conduct or sponsor this collection, unless it displays a currently valid OMB control number or if we fail to provide you with this notice. This collection has been assigned an OMB control number of 3060-0856.

THE FOREGOING NOTICE IS REQUIRED BY THE PRIVACY ACT OF 1974, PUBLIC LAW 93-579, DECEMBER 31, 1974, 5 U.S.C. 552a(e)(3) AND THE PAPERWORK REDUCTION ACT OF 1995, PUBLIC LAW 104-13, OCTOBER 1, 1995, 44 U.S.C. SECTION 3507.

FRN REGISTRATION

Registration Detail	
FRN:	0006694111
Registration Date:	03/13/2002 01:09:26 PM
Last Updated:	03/31/2016 09:59:00 PM
Business Name:	Southern Light, LLC
Business Type:	Private Sector , Limited Liability Corporation
Contact Organization:	Southern Light
Contact Position:	CFO
Contact Name:	Mr Paul E Bullington
Contact Address:	107 St. Francis Street Suite 1800 Mobile, AL 36602 United States
Contact Email:	pbullington@slfiber.com
ContactPhone:	(251) 662-1170
ContactFax:	(251) 445-0641

Registration Detail	
FRN:	0020169025
Registration Date:	08/31/2010 02:43:00 PM
Last Updated:	01/02/2018 05:49:00 PM
Business Name:	Uniti Fiber LLC
Business Type:	Private Sector , Limited Liability Corporation
Contact Organization:	Uniti Group Inc.
Contact Position:	Vice President, Deputy General Counsel of Governmental Affairs
Contact Name:	Mr Jeffrey R Strenkowski
Contact Address:	10802 Executive Center Drive, Suite 300 Benton Building Little Rock, AR 72211-7221 United States
Contact Email:	jeffrey.strenkowski@uniti.com
ContactPhone:	(501) 458-4397
ContactFax:	

COMPANY AND STAFF BACKGROUND

Description of Company Experience

Uniti Fiber has been in the Telecommunications and Internet business for 25+ years. We guarantee 99.9% uptime and 24/7 help desk support.

We're a leading provider of infrastructure solutions and an expert in the E-Rate process. Our value is three-fold:

1. We build out your infrastructure and deliver customized solutions anywhere, even in lower-tier and rural markets

Uniti Fiber's all-fiber optic infrastructure allows our customers to move massive amounts of data at very high speeds, removing restrictive communication bottlenecks and better enabling them to achieve the full potential of their business plan. We provide a full range of infrastructure options from dark fiber to fully-managed lit solutions ranging in transmission speeds from 1 Megabit to 100 Gigabit DWDM networks and beyond. Our growing infrastructure spans 1.1M fiber strand miles and connects 15.5K customer locations with local access to 2,600+ municipalities and dozens of utilities.

2. We guide you through the E-Rate deadline-intensive, cumbersome application process

Local resources distinguish us from competitors. Our teams in Louisiana, Mississippi, Alabama, Georgia, and Florida ...

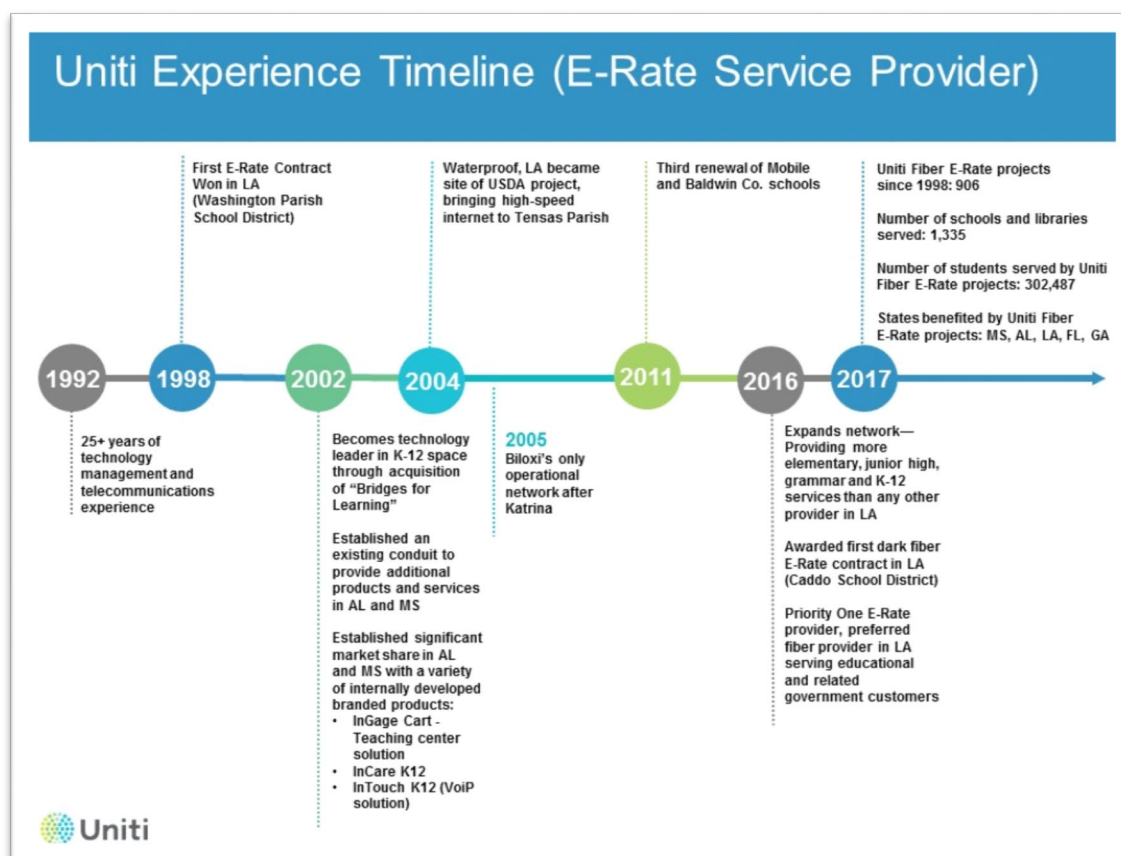
- Provide personal, concierge E-Rate application support,
- Understand unique state geographies and challenges and local permitting/zoning requirements, and
- Have reach-back to regional Uniti Fiber resources who specialize in E-Rate technology, billing, and reimbursement for network services.

Our local E-Rate experts have helped more than 1,300 schools and libraries navigate the process, legalities, and compliance requirements to receive millions of dollars in E-Rate funding for their technology projects.

3. We continue to support your population's telecommunications needs after funding is received

We're still monitoring the infrastructure of the more than 300,000 students served by E-Rate funds since 1998.

Whether the challenge is improving network reach and quality, increasing capacity, or maintaining cost certainty for the future, Uniti Fiber delivers custom-designed, technology- and access-agnostic, scalable solutions to schools and libraries – all at a discount through the E-Rate program.



Key Project Staff

Derrick D. Lindsay, MS Government/USAC Sales

Computer Science Major. Over 28 years of experience in the Information Technology Field. Served as CIO for Mississippi Department of Education, MIS Director for Attorney's General's Office, Vice President of Technical Service for local VAR.

Patricia Dalton, Broadband Coordinator/USAC Specialist

Retired from Mississippi Department of Education where she served as the State E-rate Coordinator. Patricia has been Involved with E-rate filing the state application and training district personnel in filing their applications since the inception of the program in 1998. She has been with Uniti Fiber (previously InLine) for the past 4 1/2 years assisting applicants to make sure they file properly and work through any questions they have. When necessary, she helps applicants file appeals.

Chris Lathem, Senior Network Architect

16 years' experience in the information technology and telecommunications industry. Served as an IT Manager in the private sector. Specialties: Carrier Ethernet, MPLS, OSPF, BGP, CWDM, Optical networking, Service Provider networking, Layer 2/3 LAN/WAN configuration and design, Firewalls, Virtualization with VMware, Network Security, Enterprise Wireless, Project Management, Active Directory

Certifications include: FCNSA, FCNSP, CSSA, VCP3, VCP4, VCP4-DT, VCP5, and Network+

Bryan King, Internet Department Director

18+ Years' Experience as a Network Engineer. Skilled in Cisco Technologies, Firewalls, Servers, Disaster Recovery, VPN, VMware Infrastructure, Network Design, Storage Area Networks, vSphere, System Administration, Security, Storage, IIS, Cloud Computing, Network Administration

Eric Daniels, SVP Operations

Mr. Daniels is a founding member of Uniti Fiber and has served as the Chief Operating Officer (COO) of Uniti Fiber since 2000 until the 2017 acquisition by Uniti Fiber, when he became the Senior Vice President of Operations. Mr. Daniels has overseen the construction of all of Uniti Fiber's fiber optic networks, as well as the design, installation and on-going management of our lit networks. Mr. Daniels is an expert in fiber optic outside plant construction and maintenance as well as optical network design and management. Prior to joining Uniti Fiber, Mr. Daniels served as an active duty officer with the United States Navy. He served as Flag Lieutenant/Aide de Campe to Admirals Jose Betancourt and Dennis Conley, and as Combat Information Center Officer on the USS LABOON and the USS ANTRIM. Mr. Daniels currently maintains the rank of Commander with the U.S. Navy Reserve and served in Operation Iraqi Freedom. He is a 1993 graduate of the United States Naval Academy.

Jack De La Garza – VP Engineering, CCIE #10950

Jack has been a valuable member of the Uniti Fiber team for almost 14 years. As Uniti Fiber's Vice President of Engineering, he is responsible for the Company's strategic direction for its core network technology and service delivery platforms. Jack has nearly 20 years' experience in the IT industry working with carrier class networks and has extensive experience designing, migrating and deploying large-scale IP networks and services. Prior to joining Uniti Fiber, Mr. De La Garza spent five years working primarily in the Washington DC metro area as a consultant with several US Government agencies including United States Customs and Border Protection and The United States Secret Service. He has also worked with several large commercial accounts including Covad Communications, AT&T, Global Crossing, SBC and Cable & Wireless. He has experience successfully managing, developing, testing and maintaining a variety of network architectures in a multivendor, multiprotocol environment. He has formally completed an education in Business Administration and his network certifications include CCIE, CCNP, CCNA and MCSE.

Andrew Newton, President

Mr. Newton is a founding member of Uniti Fiber and plays a key role in the financial aspects of our business. He also has extensive outside plant fiber optic construction experience, having started and served as president of two construction companies. Mr. Newton has been the primary member responsible for raising all rounds of funding for the company. A graduate of Birmingham Southern College, Mr. Newton was featured in the December 2000 issue of Alabama Business Magazine as one of five top Alabama Entrepreneurs under the age of 35,

Mobile Press Register's articles on July 13, 2000 highlighting Mr. Newton's career, and June 24, 2001 article entitled "Uniti Fiber Runs Rings Around Mobile," and 'Southern Magazine's Fall 2001 issue "A Million Points of Uniti Fiber." In addition to the companies listed above, Mr. Newton has served on the board of other companies and organizations such as the Mobile Area Chamber of Commerce, Compass Bank, America's Junior Miss, Mobile's Bayfest, American Pitch Pine Co., Herrin/Chandler YMCA (Chairman) and Dauphin Way UMC Board of Trustees.

Greg Tapscott, VP and Controller

Mr. Tapscott joined Uniti Fiber in September 2006 and oversees the Company's accounting and regulatory departments. Greg is a CPA and member of the American Institute of Certified Public Accountants. Greg has had exposure to a wide variety of industries. He began his career at Ernst & Young, LLP in the Birmingham, Alabama office spending eight years there and ultimately serving as an audit manager to large manufacturing, distribution and retail clients throughout the state of Alabama. While at Ernst & Young, he provided accounting and public filing guidance to clients and mentored younger staff. Most recently, Greg worked at Compass Bancshares, a Fortune 500 company headquartered in Birmingham, Alabama, managing division controllers. He also assisted Compass in performing due diligence and completing accounting integration on several significant acquisitions. Greg holds a B.S. in Accounting from Birmingham-Southern College.

Engineering and Operations Staff

Besides those whose detailed biographies are provided above, Uniti Fiber has a team of over 200 highly skilled telecommunications operations personnel who work to maintain the company's networks. Of these 200 operations individuals, many are network technicians with considerable experience and various levels and types of networking certifications, ranging from Cisco IP and networking to SONET network certifications with various network equipment manufacturers. Having so many technicians located in this market gives Uniti Fiber an unparalleled ability to bring in the right resources in a very short time frame should a problem arise. Thanks to the expertise and dedication of our operations and engineering teams, Uniti Fiber was able fully recover from Hurricane Ivan in Pensacola and Baldwin County in a mere 48 hours – before other network companies had even finished surveying the extent of their damage, and to sustain service in Hurricane Katrina with minimal impact.





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